

INPUT

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October 1, 1995

Dear Colleague:

Enclosed is the **Outsourcing Awards Database** for the third quarter of 1995. The information was obtained from public information and a copy was sent to the appropriate vendors for verification.

The database is divided into two sections. The first section is a list, by year, or the major contracts; the second is a list of the most recent outsourcing awards with an indication of the scope of the contract. The database is enclosed in hard copy and electronic formats.

The electronic format is Microsoft Excel 5.0. There is one Excel file with two spreadsheets on the enclosed disk: the general database (Full List) and the new contract spreadsheet (New Contracts). You will be receiving a new version of the database at the end of October.

INPUT views the **Outsourcing Awards Database** as a living entity that is constantly changing with the events of the outsourcing market. We welcome your comments and suggestions on the database, as well as any other aspect of INPUT's Outsourcing Program.

Sincerely,



Wilson Haddow
Vice President



INPUT OUTSOURCING
NEW CONTRACTS

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Insurance	Claims Solutions Group (ADP)	Axiom	NA	NA	95	
Services	Trans Union of Chicago	Axiom	125	10	94	
Cross Industry	TRW Space & Electronics Group	Affiliated Computer Services, Inc.	NA	NA	95	
Disc Mfg	Zebco (Division of Brunswick Corp)	Affiliated Computer Services, Inc.	NA	3	95	
Finance	Banco Inverlat, S.A.	Altai Information Services	NA	NA	95	Mexico
Foreign	BP Exploration	Andersen Consulting	100	5	95	UK
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK
Proc Mfg	LTV Corporation	Andersen Consulting	350	10	95	
Finance	Great Western Bank	AT & T Solutions	160	7	95	
Transportation	USAIR	Bell Atlantic	140	5 1/2	95	
Disc Mfg	Ralcorp Holdings, Inc.	CAP Gemini America	100	5	95	
Disc Mfg	Guinness Brewing Great Britain	CSC	NA	10	95	UK
Disc Mfg	James River Corporation	CSC	200-300	7	95	
Federal	Defense Commissary Agency	CSC	58.1	8	95	
Federal	Federal Aviation Administration	CSC	207.1	5	95	
Federal	SEMCOR, Inc	CSC	11	NA	95	
Federal	US Space & Naval Warfare Systems	CSC	21.3	5	95	
Health Care	Health Care Financing Admin-HCFA	CSC	58.1	5	95	
Health Care	National Health Service in Scotland	CSC	160	3	95	UK
Services	Standard Register Corporation	CSC	50	10	95	
Telecom	US West	CSC	50	5	95	
Federal	US Department of Education	EDS	NA	6	95	
Insurance	Hartford Underwriters Insurance Co	EDS	NA	2	95	
Telecom	Fujitsu Network Transmission Sys	EDS	NA	10	95	
Transportation	Lufthansa German Airline	EDS	NA	10	95	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	
Disc Mfg	Crain Communications	Genix	1	2	95	
Disc Mfg	Handleman Company	Genix	100	5	95	
Disc Mfg	Remington Arms	Genix	5	5	95	
Proc. Mfg	Dravo Corporation	Genix	2	1	95	
Proc. Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95	
Health Care	Maricopa County Health Care Sys	HBO & Company	70	5	95	
Disc Mfg	Ford Motor Company	Hewlett-Packard	18	3	95	
Proc. Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95	Europe



CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP MANAGEMENT	BUSINESS OPERATIONS	NETWORK OPERATIONS	APPLICATION MANAGEMENT
Claims Solutions Group (ADP)		X					
Trans Union of Chicago		X					
TRW Space & Electronics Group		X					
Zebco (Division of Brunswick Corp)		X					
Banco Inverlat, S.A.							X
BP Exploration					X		
Depart of Planning/Devel/Victoria					X		
Conoco					X		
LTV Corporation					X		
Great Western Bank			X				
USAIR			X				
Ralcorp Holdings, Inc.		X					
Guinness Brewing Great Britain		X		X			
James River Corporation		X					
Defense Commissary Agency			X				
Federal Aviation Administration		X					
SEMCOR, Inc		X					
US Space & Naval Warfare Systems		X					
Health Care Financing Admin-HCFA	X						
National Health Service in Scotland		X					
Standard Register Corporation		X					
US West						X	
US Department of Education					X		
Hartford Underwriters Insurance Co							X
Fujitsu Network Transmission Sys							X
Lufthansa German Airline		X					
Chase Manhattan Bank					X		
Crain Communications							
Handelman Company	X						
Remington Arms							
Dravo Corporation							
Ralcorp Holdings, Inc.							
Maricopa County Health Care Sys					X		
Ford Motor Company						X	
Bridgestone-Firestone Europe			X				



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Proc. Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	
Proc. Mfg	Keramag AG of Germany	Hewlett-Packard	NA	NA	95	Germany
Proc. Mfg	Continental AG	IBM	NA	NA	95	Germany
Proc. Mfg	Schneider	IBM	NA	NA	95	Germany
Cross Industry	Ceridian Corporation	IBM (ISSC)	100	10	95	
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany
Disc. Mfg	Kodak	IBM (ISSC)	NA	5	95	
Disc. Mfg	NTN	IBM (ISSC)	NA	5	95	Japan
Finance	Long Island Savings	IBM (ISSC)	NA	NA	95	
Foreign	Colombia Pension System	IBM (ISSC)	NA	NA	95	Colombia
Proc. Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95	
Proc. Mfg	Continental Tire	IBM (ISSC)	NA	10	95	Europe
Proc. Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95	
Proc. Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95	
Proc. Mfg	DSM Resin	IBM (ISSC)	NA	NA	95	
Proc. Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95	
Proc. Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95	
Utilities	Public Service Co. of Colorado	IBM (ISSC)	500	10	95	
Foreign	Oficina de Normal Provisional	IBM Peru	2.3	1	95	Peru
Telecom	Hewlett-Packard Company	National TechTeam, Inc.	10	1	95	
Finance	SBC Warburg	Ross Perot	NA	NA	95	
Disc. Mfg	National Steel Corp	SHL Systemhouse, Inc.	70	7	95	
Finance	Royal Bank of Canada	SHL Systemhouse, Inc.	5	3	95	UK
Foreign	TRW Steering Systems Ltd.	SHL Systemhouse, Inc.	NA	3	95	UK
Proc. Mfg	FMC Corporation	SHL Systemhouse, Inc.	100	7	95	
Retail	Carl's Jr.	SHL Systemhouse, Inc.	10	3	95	
Disc Mfg	Esprit	SMS	NA	NA	95	
Finance	Chemical Bank	Unisys	NA	3	95	
Finance	Coutts & Co. AG	Unisys	NA	3	95	
Finance	Midland Bank	Unisys	NA	3	95	
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95	
Finance	TSB Bank	Unisys	23	3	95	
Services	Pitney Bowes	Unisys	2.2	NA	95	France,UK
State/Local	U.S. Department of Treasury	Unisys	107	9	95	
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil



<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Cott Corporation			X				
Keramag AG of Germany			X				
Continental AG		X					
Schneider		X					
Ceridian Corporation		X					
Lurgi							
Kodak			X				
NTN			X			X	
Long Island Savings							
Colombia Pension System					X		
Campbell Soup Company		X					
Continental Tire			X				
Georgia Pacific							
Goodyear Tire & Rubber Company			X	X			
DSM Resin							
Rhone-Poulenc							
Texaco, Inc.				X			
Public Service Co. of Colorado		X					
Oficina de Normal Previsional					X		
Hewlett-Packard Company					X		
SBC Warburg		X					
National Steel Corp		X					
Royal Bank of Canada	X						
TRW Steering Systems Ltd.		X					
FMC Corporation			X				
Carl's Jr.			X				
Esprit		X					
Chemical Bank				X			
Coutts & Co. AG		X					
Midland Bank							X
People's Bank of Connecticut				X			
TSB Bank				X			
Pitney Bowes				X			
U.S. Department of Treasury		X					
AG Telecom					X		



INPUT OUTSOURCING NEW CONTRACTS

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92		
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0	NA	92		
Finance	Bank of America	ACS	150.0	6	89		
Finance	Community State Bank, (The) in Iola, TX	ACS	2.0	NA	92		
Finance	First National Bank of Trenton, TX	ACS	2.0	NA	92		
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92		
Finance	Security Federal Savings and Loan	ACS	NA	NA	93		
Health Care	Casemark	ACS	88.0	10	93		
Health Care	Takecare Corp	ACS	1.2	5	91		
Proc Mfg	Pope & Talbot	ACS	6.0	5	94		X
Retail	Associated Stationers	ACS	84.0	10	92		
Retail	Southland Corp	ACS	130.0	10	94		
Retail	Morningstar Group	ACS	8.0	10	89		
State/Local	Los Angeles - County of	ACS	15.0	5	91		
State/Local	Maryland Benefits System	ACS	25.0	5	91		
Telecom	NYNEX	ACS	16.0	3	94		
Telecom	Transportation National Communications	ACS	4.5	5	92		
Telecom	US Long Distance	ACS	5.5	6	90		
Transportation	Greyhound	ACS	40.0	10	92		
Transportation	Harper Group, (The)	ACS	15.0	7	94		
Wholesale	Gold Coast Beverage	ACS	4.6	7	93		X
Insurance	All State Insurance	Acxiom	NA	5	93		X
Insurance	Claims Solutions Group (ADP)	Acxiom	NA	NA	95		
Services	Guideposts Associates Inc	Acxiom	NA	8	89		
Services	M/A/R/C	Acxiom	NA	5	89		X
Services	Transportation Union of Chicago	Acxiom	125.0	10	94		
Services	Transportation Union of Chicago	Acxiom	200.0	10	92		
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93		
Finance	Capital Bank	Advantis	0.8	NA	94		
Finance	First Interstate Bank	Advantis	10.0	3	93		
Finance	First National Bank, Inc	Advantis	22.0	3	93		
Retail	Sears Technology Svcs (STS)	Advantis	NA	NA	92		
Services	BICC Cables Corp	Advantis	NA	5	92		
Cross Industry	TRW Space & Electronics Group	Affiliated Computer Service, Inc.	50.0	NA	95		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Huntsman Packaging						
Austin Municipal Federal Credit Union, TX						
Bank of America						
Community State Bank, (The) in Iola, TX						
First National Bank of Trenton, TX						
North Dallas Bank & Trust Co.						
Security Federal Savings and Loan Casemark						
Takecare Corp						
Pope & Talbot						
Associated Stationers						
Southland Corp						
Morningstar Group						
Los Angeles - County of						
Maryland Benefits System						
NYNEX						
Transportation National Communications						
US Long Distance						
Greyhound						
Harper Group, (The)						
Gold Coast Beverage	X					
All State Insurance						
Claims Solutions Group (ADP)	X					
Guideposts Associates Inc	X					
M/A/R/C						
Transportation Union of Chicago	X					
Transportation Union of Chicago	X					
Ford New Holland Inc.						
Capital Bank						
First Interstate Bank						
First National Bank, Inc						
Sears Technology Svcs (STS)						
BICC Cables Corp						
TRW Space & Electronics Group	X					



INPUT OUTSOURCING
FULL LIST

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Zebco (Division of Brunswick Corp)	Affiliated Computer Service, Inc.	NA	3	95		
Finance	Banco Inverlat, S.A.	Altet Information Services	NA	NA	95	Mexico	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada	
Services	Alaska Airlines	AMR Info Systems	5.0	10	92		
Federal	US Department of Interior - MMS	AMS	54.0	NA	91		
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93		X
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina	
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK	
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada	
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina	
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0	NA	91		
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil	X
Finance	AISG	Andersen Consulting	1.5	3	90		X
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91		
Finance	SCOR	Andersen Consulting	1.0	3	91		
Foreign	BP Exploration - UK	Andersen Consulting	100.0	5	95	UK	
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0	NA	90	UK	
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada	X
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia	
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada	
Health Care	John L. Doyno Hospital	Andersen Consulting	14.0	4	91		
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90		
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil	X
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5	NA	89		
Proc Mfg	BP Exploration Operation Company	Andersen Consulting	NA	5	95	UK	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90		
Proc Mfg	FMI	Andersen Consulting	25.0	5	89		
Proc Mfg	LTV Corporation	Andersen Consulting	350.0	10	95		
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89		X
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89		
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil	X
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92		
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92		X
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada	X
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Zebco (Division of Brunswick Corp)	X					
Banco Inverlat, S.A.						X
Canadian Airlines						
Alaska Airlines						
US Department of Interior - MMS						
Apple Computer	X	X				
CISA	X					
Conoco				X		
Marsulex	X					
Siderca	X					
Timken (Ball Bearings)						
Villares	X					
AISG		X				
Continental Bank Corp.						
SCOR	X					
BP Exploration - UK				X		
H.J. Heinz Co - UK						
Canada Post	X	X				
Depart of Planning/Devel/Victoria				X		
Centenary Hospital	X					
John L. Doyno Hospital				X		
Voluntary Hospital of America				X		
CSB Insurance	X					
Ashland Chemical						
BP Exploration Operation Company				X		
Dial corp - consumer Products Division	X	X				
FMI	X					
LTV Corporation				X		
Maxus	X	X				
Maxus Energy Corp.						
O Globo	X					
Revlon	X	X				
Schuller Intl (FKA manville Sales)	X					
Stanchem	X	X				
Sun Regining & Marketing Co.		X				



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada	X
Retail	Filene's Basement	Andersen Consulting	10.0	5	94		
Service	Sky Chefs	Andersen Consulting	9.9	3	94		X
State/Local	State of Texas	Andersen Consulting	NA	NA	93		
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93		
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93		
Utilities	BC Gas	Andersen Consulting	7.5	5	92		
Utilities	Florida Power	Andersen Consulting	35.0	5	94		
Federal	DOT/FAA	AT&T	80.0	NA	89		
Federal	DOT/FAA	AT&T	850.0	NA	91		
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93		
Finance	Chase Manhattan Bank	AT&T (AMS)	NA	NA	94		
Finance	Great Western Bank	AT&T Solutions	160.0	7	95		
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93		
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0	NA	93		
Disc Mfg	General Dynamics	ATI	1.5	NA	89		
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94		X
Transportation	USAIR	Bell Atlantic	140.0	5 1/2	95		
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0	NA	92		
Disc Mfg	Gillette Co.	British Telecom	16.0	NA	92		
Retail	Pitman-Moore	British Telecom	NA	NA	92		
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92		
Services	Dialog Information Services	BT North America	17.5	NA	93		
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5	NA	92		
Federal	US Department of State	CAC	48.0	5	92		
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93		
Proc Mfg	Ralcorp Holding, Inc.	CAP Gemini America	100.0	5	95		
Federal	Department of Transportation	CBIS	41.0	5	93		
Telecom	Ameritech	CBIS	50.0	4	93		
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94		
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94		
Telecom	Unitel Communications of Toronto	CBIS	8.5	NA	NA		
Federal	Walson Air Force Hospital	CIS Technologies	NA	NA	92		
Services	Advertising Checking Bureau Inc.	Compusource	NA	NA	93		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Sunoco	X					
Filene's Basement	X					
Sky Chefs	X	X				
State of Texas						
PRA Solutions				X		
Yellow Freight	X					
BC Gas						
Florida Power	X			X		
DOT/FAA						
DOT/FAA						
Metropolitan Life Insurance						
Chase Manhattan Bank						
Great Western Bank		X				
Southland Corp						
Worldspand Travel Information Services						
General Dynamics						
Delta Airlines	X	X	X			
USAIR		X				
Greater Bethlehem Savings & Loan						
Gillette Co.						
Pitman-Moore						
JP Morgan & Co.						
Dialog Information Services						
NJ, State of - Dept of Treasury						
US Department of State						
Total Petroleum						
Ralcorp Holding, Inc.	X					
Department of Transportation						
Ameritech	X					
Centennial Cellular Corporation	X					
McCaw Cellular Communication	X					
Unitel Communications of Toronto	X					
Walson Air Force Hospital						
Advertising Checking Bureau Inc.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Proc Mfg	Freeport McMoran	Computerland	NA	5	92		
Disc Mfg	AMFUEL	CSC	NA	5	94		X
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.	X
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.	X
Disc Mfg	General Dynamics	CSC	3000.0	10	91		
Disc Mfg	Guinness Brewing Great Britain	CSC	NA	10	95	UK	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95		X
Disc Mfg	James River Corporation	CSC	200-300	7	95		
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93		X
Discrete Mfg	Polaroid	CSC	10.0	5	95		x
Federal	Defense Commissary Agency	CSC	58.1	8	95		
Federal	Department of Labor	CSC	50.0	4	93		
Federal	Federal Aviation Administration	CSC	207.1	5	95		
Federal	Environmental Protection Agency	CSC	302.0	5	92		
Federal	FEMA - WYO	CSC	48.6	4.3	94		X
Federal	General Services Administration (GSA)	CSC	157.0	4	94		
Federal	Nasa langley	CSC	200.0	8	93		
Federal	NASA, Ames Research Center	CSC	220.0	NA	89		
Federal	National Weather Services	CSC	30.5	5	95		x
Federal	SEMCOR, Inc.	CSC	11.0	NA	95		
Federal	US Department of Education	CSC	12.0	5	92		
Federal	US Environmental Protection Agency	CSC	30.0	NA	91		
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94		X
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94		X
Federal	US Space & Naval Warfare System Command	CSC	21.3	5	95		
Federal	US Small Business Administration	CSC	45.0	7	90		
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC	NA	7	94		X
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia	
Foreign	British Home Stores	CSC	NA	NA	92	UK	
Foreign	ICI Agrochemicals	CSC	10.0	3	92		
Foreign	Inland Revenue	CSC	NA	3	95		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Freeport McMoran						
AMFUEL	X	X	X			
British Aerospace	X	X				
Ford of Europe	X					
General Dynamics						
Guinness Brewing Great Britain	X		X			
Hughes Aircraft	X	X	X			
James River Corporation	X					
Sun Micro Systems	X					
Polaroid						
Defense Commissary Agency		X				
Department of Labor						
Federal Aviation Administration	X					
Environmental Protection Agency						
FEMA - WYO				X		
General Services Administration (GSA)	x					
Nasa langley						
NASA, Ames Research Center						
National Weather Services						
SEMCOR, Inc.	X					
US Department of Education						
US Environmental Protection Agency						
US Navy Command & Control Ocean Surv.	X	X				
US Navy Command & Control Ocean Surv.	X	X				
US Space & Naval Warfare System Command	X					
US Small Business Administration						
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X			
Australian Mutual Provident Society, Sydney, Australia						
British Home Stores						
ICI Agrochemicals						
Inland Revenue			X			



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Health Care	American Medical Response	CSC	55.0	7	94		X
Health Care	Health Care Financing Administration	CSC	58.1	5	95		X
Health Care	National Health Service in Scotland	CSC	160.0	3	95	UK	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia	X
Health Care	United Healthcare Corporation	CSC	NA	NA			
Proc Mfg	ICI PAINTS	CSC	50.0	5	95		X
Proc Mfg	WCI Steel	CSC	64.0	10	92		
Proc Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94		X
Retail	BhS	CSC	200.0	11	93	U.K.	X
Retail Dist	British Home Stores	CSC	100.0	4	95	UK	
Service	RAET	CSC	90.0	5	93	Holland	X
Services	Autoglass	CSC	50.0	10	95		X
Services	Standard Register Corporation	CSC	50.0	10	95		
State/Local	NY - State of - Medicaid	CSC	149.0	7	91		
Telecom	Grupo Iusacell	CSC	50.0	5	94		
Telecom	Southern New England Telecommunications	CSC	200.0	7	95		x
Telecom	US West	CSC	50.0	5	95		
Utilities	San Diego Gas & Electric	CSC		10	94		X
Utilities	United Illuminating Company	CSC	26.7	10	93		X
Wholesale	Wattco Burpee & Co	CSC	1.8	5	92		
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95		
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92		
Health Care	Major Health Care	CSC Partners	20.0	NA	90		
Health Care	EPIC Healthcare Group	Data General	10.0	5	91		
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94		X
Disc Mfg	Microsoft	Digital	NA	5	94		
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93		
Foreign	Optus Communications, Australia	Digital	1000.0	10	92		
Foreign	Transportation Utilities (Alberta, Canada)	Digital	150.0	5	93		
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92		
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92		
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0	NA	92		
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore	NA	NA	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
American Medical Response	X	X				
Health Care Financing Administration						
National Health Service in Scotland	X					
Australian Mutual Provident Society, Sydney, Australia		X				
United Healthcare Corporation				X		
ICI PAINTS	X	X	X			
WCI Steel						
Scott Paper Company of Philadelphia	X					
BhS	X	X	X			
British Home Stores	X					
RAET		X				
Autoglass	X	X	X			
Standared Register Corporation	X					
NY - State of - Medicaid						
Grupo Iusacell				X		
Southern New England Telecommunications						
US West					X	
San Diego Gas & Electric						
United Illuminating Company						
Walter Burpee & Co						
US ARMY	X					
Resolution Trust Corp						
Major Health Care						
EPIC Healthcare Group						
GE Aircraft Engines			X			
Microsoft		X	X			
Packard Hughes Interconnect						
Optus Communications, Australia						
Transportation Alta Utilities (Alberta, Canada)						
AMC Entertainment Inc. Kn City, MO						
Earle M Jorgensen Co						
Imperial Oil, LTD						
Compagnie Generale Maritime SA (CGM)						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Amdahl	EDS	NA	10	94		
Disc Mfg	Anchor Glass	EDS	30.0	NA	92		
Disc Mfg	Bechtel	EDS	NA	NA	95		
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93		
Disc Mfg	Campbell Taggart	EDS	NA	1	94		X
Disc Mfg	Cummins Engine	EDS	90.0	10	90		
Disc Mfg	Frigidaire	EDS	NA	10	93		
Disc Mfg	General Motors	EDS	NA	5	91		
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94		
Disc Mfg	Memorex Telex Corp.	EDS	12.0	NA	92		
Disc Mfg	Meredith Corporation	EDS	25.0	8	91		
Disc Mfg	Northrop Corp	EDS	20.0	NA	92		
Disc Mfg	Pyramid Technology	EDS	NA	10	94		
Disc Mfg	Tandem Computers	EDS	NA	5	94		
Disc Mfg	Verenigte Schmiedewerke	EDS	NA	10	94	Germany	X
Disc Mfg	Xerox	EDS	3200.0	10	94		X
Federal	DOT/FAA	EDS	500.0	NA	92		
Federal	US Defense Communications Agency	EDS	55.0	NA	91		
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90		
Federal	US Department of Education	EDS	NA	6	95		
Finance	American Express	EDS	350.0	10	94		X
Finance	Banc One - Texas	EDS	50.0	NA	92		
Finance	California Medicaid Program	EDS	399.0	4	91		
Finance	CC-Banque - Belgium	EDS	NA	NA	92	Belgium	
Finance	CLS Corp	EDS	NA	5	94		
Finance	Denver Credit Union	EDS	6.0	5	91		
Finance	District Government Employees Credit Union	EDS	4.5	NA	91		
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90		
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90		
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92		
Finance	Household Credit Services/GM	EDS	500.0	NA	92		
Finance	Los Angeles County Teachers Credit Union	EDS	4.0	NA	90		
Finance	Motorola Credit Union-West	EDS	15.0	NA	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Amdahl						
Anchor Glass						
Bechtel		X	X			
Bethlehem Steel						
Campbell Taggart	X					
Cummins Engine						
Frigidaire						
General Motors						
Hughes Space & Communications			X			
Memorex Telex Corp.						
Meredith Corporation						
Northrop Corp						
Pyramid Technology				X		
Tandem Computers			X			
Vereinigte Schmiedewerke						
Xerox	Maint.	X	X			
DOT/FAA						
US Defense Communications Agency						
US Department of Commerce - NOAA						
US Department of Education				X		
American Express	X					
Banc One - Texas						
California Medicaid Program						
CC-Banque - Belgium						
CLS Corp				X		
Denver Credit Union						
District Government Employees Credit Union						
Federal Home Loan Bank of Seattle						
First City Bancorp - Houston, TX						
First Fidelity Bancorp, NJ						
Household Credit Services/GM						
Los Angeles County Teachers Credit Union						
Motorola Credit Union-West						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Finance	Nevada Credit Union	EDS	2.0	NA	93		
Finance	Orange County Federal Credit Union	EDS	22.5	NA	91		
Finance	Republic National Bank of New York	EDS	22.0	NA	93		
Finance	River Forest Bancorp.	EDS	13.0	5	91		
Finance	Signet Bank Corp	EDS	300.0	10	91		
Finance	Texas Credit Union	EDS	12.0	8	91		
Finance	United New Mexico Financial Corp	EDS	5.0	NA	92		
Finance	US Central Credit Union - KS	EDS	5.0	NA	92		
Finance	Washington State Employees Federal Credit Union	EDS	8.0	NA	91		
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0	NA	90		
Finance	Bank El Paso	EDS	15.0	NA	91		
Foreign	Atlas Copco Airpower NV - Belgium	EDS	NA	NA	92	Belgium	
Foreign	Bertin and CIE - Europe	EDS	NA	NA	92		
Foreign	British Nuclear Fuels Ltd	EDS	NA	NA	92	UK	
Foreign	British Petroleum Exploration (BPX)	EDS	NA	NA	93	UK	
Foreign	Chausson (Renault/Peugeot)	EDS	10.0	NA	91		
Foreign	Compagnie Generale Maritime SA (CGM)	EDS	NA	NA	93		
Foreign	Credit Lyonnais	EDS	NA	5	91		
Foreign	Distribuidora Benediti - Venezuela	EDS	NA	NA	92	Venezuela	
Foreign	Grupo Mazon - Mexico	EDS	NA	NA	92		
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93		
Foreign	Kloeckner-Humboldt-Deutz	EDS	NA	NA	91		
Foreign	Lagoven (Petroleos de Venezuela)	EDS	NA	5	91		
Foreign	Midland Bank PLC - UK	EDS	NA	7	91	UK	
Foreign	National Rubber Co	EDS	NA	NA	93		
Foreign	Pikington PLC	EDS	NA	NA	92		
Foreign	Polska Telefonii Komorkona	EDS	NA	NA	92		
Foreign	SAAB - Stockholm	EDS	360.0	10	90		
Foreign	Sasse Seguros - Brazil	EDS	NA	NA	92		
Foreign	Shell Brasil S.A.	EDS	50.0	4	90		
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.	
Foreign	Toronto Metro	EDS	NA	5	91		
Foreign	United Kingdom Dept of Social Security	EDS	NA	5	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Nevada Credit Union						
Orange County Federal Credit Union						
Republic National Bank of New York						
River Forest Bancorp. .						
Signet Bank Corp						
Texas Credit Union						
United New Mexico Financial Corp						
US Central Credit Union - KS						
Washington State Employees Federal Credit Union						
Westwood Equities Corp - LA, CA - Terminated						
Bank El Paso						
Atlas Copco Airpower NV - Belgium						
Bertin and CIE - Europe						
British Nuclear Fuels Ltd						
British Petroleum Exploration (BPX)						
Chausson (Renault/Peugeot)						
Compagnie Generale Maritime SA (CGM)						
Credit Lyonnais						
Distribuidora Benedetti - Venezuela						
Grupo Mazon - Mexico						
Grupo Santander (Madrid, Spain)						
Kloekner-Humboldt-Deutz						
Lagoven (Petroleos de Venezuela)						
Midland Bank PLC - UK						
National Rubber Co						
Pilkington PLC						
Polska Telefonía Komorkona						
SAAB - Stockholm						
Sasse Seguros - Brazil						
Shell Brasil S.A.						
Time Life U.K.				X		
Toronto Metro						
United Kingdom Dept of Social Security						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Foreign	Whitehall Insurance Holding Ltd	EDs	35.0	12	90		
Govt	South Australia Government	EDS	600.0	9	94	Australia	X
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.	X
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93		X
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93		
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92		
Insurance	Blue Cross/Blue Shield of Arkansas	EDS	NA	8	94		
Insurance	Blueshield of CA	EDS	120.0	10	91		
Insurance	Freemont General Corp.	EDS	10.0	10	92		
Insurance	Fremont Pacific Insurance Group	EDS	NA	10	92		
Insurance	Hartford Underwriters Insurance Co.	EDS	NA	2	95		
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91		
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86		
Insurance	Mississippi Medicaid	EDS	NA	2.8	94		
Insurance	Security Mutual Life of NY	EDS	30.0	12	90		
Health Care	Diversified Pharmaceutical Services, Inc.	EDS	NA	7	94		x
Health Care	Georgia - State of - Medicaid	EDS	77.9	5	91		
Health Care	Health Management Alternatives	EDS	8.0	NA	92		
Proc Mfg	Enron Corp.	EDS	750.0	4	90		
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany	X
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90		
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada	X
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91		
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90		
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90		
Proc Mfg	PPG	EDS	34.0	10	91		
Proc Mfg	Presidents Baking	EDS	NA	5	93		
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0	NA	92		
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90		
Retail	Bruno's	EDS	20.0	10	92		
Retail	Harris Teeter	EDS	NA	10	94		
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden	X
Retail	London Fog	EDS	NA	NA	94		X
Retail	Montgomery Ward & Co.	EDS	100.0	NA	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Whitehall Insurance Holding Ltd						
South Australia Government		X	X			
UK Inland Revenue	X					
Blue Cross & Blue Shield of MD		X				
Blue Cross & Blue Shield of MD						
Blue Cross/Blue Shield - Massachusetts						
Blue Cross/Blue Shield of Arkansas						
Blueshield of CA						
Freemont General Corp.						
Fremont Pacific Insurance Group						
Hartford Underwriters Insurance Co.						X
Indiana - State of - Medicaid						
Jackson National Life Insurance Co.						
Mississippi Medicaid						
Security Mutual Life of NY						
Diversified Pharmaceutical Services, Inc.		x				
Georgia - State of - Medicaid						
Health Management Alternatives						
Enron Corp.						
Fresenius						
Hunt Energy Corp						
Moore Corp Ltd	X	X	X			
North American Phillips (Signetics)						
Permian Corp/Permian Partners						
Placid Oil Co.						
PPG						
Presidents Baking						
United States Borax and Chemical Corp						
Westmoreland Coal Co - Valley Forge, PA						
Bruno's						
Harris Teeter						
Kooperative Forbundet (KF Group)	X	X	X	X		
London Fog	X	X		X		
Montgomery Ward & Co.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	Pearle Vision	EDS	20.0	NA	91		
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91		
Retail	Smith's Food & Drug Center	EDS	160.0	10	92		
Retail	Southland Corp	EDS	NA	10	93		
Services	Amusement & Music Operator Assoc	EDS	NA	10	94		
Services	ASK Computer Systems	EDS	53.0	10	90		
Services	Capitol Records-EMI Music	EDS	35.0	3	91		
Services	Emergency Networks Corp	EDS	10.0	NA	92		
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91		
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91		
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90		
Services	Marine Spill Response Corp.	EDS	5.0	5	91		
Services	National Car Rental	EDS	500.0	10	91		
Services	Nielsen Marketing Research	EDS	400.0	10	93		X
Services	Postal Buddy Corp	EDS	50.0	9	91		
Services	United Inns Inc (Days Inn)	EDS	10.0	10	92		
Services	Video Lottery Technology	EDS	NA	10	94		
State/Local	Florida, State of	EDS	8.0	NA	93		
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94		
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91		
State/Local	New York City Department of Transportation	EDS	NA	NA	93		
State/Local	Texas - State of	EDS	20.0	NA	90		
State/Local	Texas Comptroller's Office	EDS	15.0	6	91		
State/Local	WI, State of	EDS	40.0	NA	92		
Telecom	Advanced Telecommunications Corp.	EDS	NA	7	91		
Telecom	Fujitsu Network Transmission Systems	EDS	NA	10	95		
Telecom	LDDS Communications	EDS	NA	NA	92		
Telecom	Lenfest Group PA	EDS	5.0	NA	92		
Telecom	Neodata series	EDS	5.0	10	91		
Telecom	Singapore Cablevision PTE, LTD	EDS	NA	NA	92		
Telecom	Western Union Corp	EDS	250.0	10	90		
Transportation	Bulk Materials Inc (BMI)	EDS	NA	NA	93		
Transportation	Continental Airlines Holding	EDS	2100.0	10	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Pearle Vision						
RJR-MacDonald Inc.						
Smith's Food & Drug Center						
Southland Corp		X	X			
Amusement & Music Operator Assoc						
ASK Computer Systems						
Capitol Records-EMI Music						
Emergency Networks Corp						
HFS Brands (Hotel Chain)						
Hospitality Franchise Systems Inc						
Loews Anatole Hotel, Dallas, TX						
Marine Spill Response Corp.						
National Car Rental						
NielsenMarketing Research				X		
Postal Buddy Corp						
United Inns inc (Days Inn)						
Video Lottery Technology						
Florida, State of						
Michigan Department of Natural Resources				X		
Michigan, Dept of Social Services Medical Services Administration						
New York City Department of Transportation						
Texas - State of						
Texas Comptroller's Office						
WI, State of						
Advanced Telecommunications Corp.						
Fujitsu Network Transmission Systems						X
LDDS Communications						
Lenfest Group PA						
Neodata sercies						
Singapore Cablevision PTE, LTD						
Western Union Corp						
Bulk Materials Inc (BMI)						
Continental Airlines Holding						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Transportation	Lufthansa German Airline	EDS	NA	10	95	Germany	
Transportation	USTRavel	EDS	800.0	10	94		
Utilities	Washington Water Power	EDS	50.0	10	92		
Wholesale	Del Monte Foods	EDS	150.0	10	92		
	CSC Corp	EDS	NA	5	94		
Foreign	Lever Nederland BV	EDS	NA	3	91		
Services	Hitachi Data systems North America	EDS	20.0	NA	90		
Services	World Cup USA	EDS	6.0	NA	94		
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada	
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90		
Finance	Chase Manhattan Bank	FIServ	40.0	12	95		
Finance	Community Federal Savings & Loan	FIServ	12.0	NA	91		
	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0	NA	92		
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0	NA	91		
Other	Dobbs Houses Inc	FIServ	10.0	6	92		
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94		X
Finance	Eastman Kodak Credit Corp	General Electric	NA	NA	92		
Disc Mfg	Earle M. Jorgensen	Genix	12.0	5	94		
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93		
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93		
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0	NA	90		
Disc Mfg	Comshare	Genix	NA	3	94		X
Disc Mfg	Crain Communications	Genix	1.0	2	95		
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90		
Disc Mfg	Handleman Company	Genix	100.0	5	95		X
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94		
Disc Mfg	Libbey-Owens Ford	Genix	NA	3	93		
Disc Mfg	New York Daily News	Genix	6.2	5	93		
Disc Mfg	Remington Arms	Genix	5.0	5	95		
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93		X
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93		X
Disc Mfg	UTA	Genix	14.5	5	93		
Education	Community College of Philadelphia	Genix	4.0	6	93		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Lufthansa German Airline	X					
USTravel	X	X	X	X		
Wahington Water Power						
Del Monte Foods						
CSC Corp						
Lever Nederland BV						
Hitachi Data systems North America						
World Cup USA						
CAMI Automotive Inc - Toronto Canada						
Cyprus Minerals						
Chase Manhattan Bank						
Community Federal Savings & Loan						
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)						
Federal Home Loan Bank - Milwaukee, WI						
Dobbs Houses Inc						
NY State Dept of Taxation	X					
Eastman Kodak Credit Corp						
Earle M. Jorgensen						
AM General Division of LTV Corp						
Armco Advanced Materials Co						
Bailey Controls - Cleveland						
Comshare		X	X			
Crain Communications						
Duracell Inc, Bethel, CT						
Handelman Company						
Jervis B Webb Company	X					
Libbey-Owens Ford						
New York Daily News						
Remington Arms						
Tran Company, (The)						
United Technologies Automotive						
UTA						
Community College of Philadelphia						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94		X
Other	Scripps Howard	Genix	15.0	NA	92		
Proc Mfg	American Tobacco	Genix	5.5	5	90		
Proc Mfg	Borden	Genix	12.0	5.5	93		X
Proc Mfg	Copperweld Corp	Genix	8.0	5	93		
Proc Mfg	Dravo Corporation	Genix	1.0	2	95		
Proc Mfg	Heinz USA	Genix	10.0	7	89		
Proc Mfg	Michcon	Genix	30.0	NA	92		
Proc Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95		
Proc Mfg	Whelking - Pittsburgh Steel Corp	Genix	70.0	NA	91		
Retail	Gantos	Genix	11.0	NA	92		
Services	Computer Technology Management	Genix	25.0	5	91		
Services	Master Data Center, Inc	Genix	0.8	3	92		
Health Care	Maricopa County Health Care Systems	HBO and Company	70.0	5	95		
Disc Mfg	Ford Motor Company	Hewlett-Packard	18.0	3	95		
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0	NA	94		x
Health Care	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95		
Telecom	Northern Telecom	Hewlett-Packard	12.0	NA	89		
Proc Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95		
Proc Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	Canada	
Proc Mfg	Keramag AG	Hewlett-Packard	NA	NA	95	Germany	
Foreign	IBM Canada	Hoskyns Group	NA	NA	92		
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK	
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92		
Disc Mfg	LSI Logic	I-NET	NA	5	94		X
Proc Mfg	Continental AG	IBM	NA	NA	95	Germany	
Proc Mfg	Schneider	IBM	NA	NA	95	Germany	
Foreign	Colombia Pension Systems	IBM (ISSC)	NA	NA	95	Columbia	
Foreign	Oficina de Normalizacion Provisional	IBM Peru	2.3	1	95	Peru	
Cross Industry	Ceridian Corp	IBM (ISSC)	100.0	10	95		
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany	
Disc Mfg	Kodak	IBM (ISSC)	NA	5	95		
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93		
Disc Mfg	NTN	IBM (ISSC)	NA	5	95	Japan	



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Royal Insurance of Charlotte		X		X		
Scripps Howard						
American Tobacco						
Bordon						
Copperweld Corp						
Dravo Corporation						
Heinz USA						
Michcon						
Ralcorp Holdings, Inc.						
Whelling - Pittsburgh Steel Corp						
Gantos						
Computer Technology Management						
Master Data Center, Inc						
Maricopa County Health Care Systems				X		
Ford Motor Company					X	
GE Industrial and Power Systems (GE Power Systems)			X			
Fox Meyer Health Corporation						
Northern Telecom						
Bridgestone-Firestone Europe		X				
Cott Corporation		X				
Keramag AG		X				
IBM Canada						
Bank of England						
Granada Group PLC						
LSI Logic		X				
Continental AG	X					
Schneider	X					
Colombia Pension Systems				X		
Oficina de Normalizacion Previsional				X		
Ceridian Corp	X					
Lurgi						
Kodak		X				
McDonnell Douglas						
NTN					X	



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91		
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90		
Finance	California, State of - Social Services	IBM (ISSC)	80.0	NA	92		
Finance	Capital Bank	IBM (ISSC)	NA	5	91		
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0	NA	91		
Finance	Comdata	IBM (ISSC)	120.0	10	91		
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91		
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91		
Finance	First American National	IBM (ISSC)	NA	10	91		
Finance	First Boston	IBM (ISSC)	900.0	7	91		
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90		
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89		
Finance	Long Island Savings	IBM (ISSC)	NA	NA	95		
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90		
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91		
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92		
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93		X
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92		
Insurance	Equifax	IBM (ISSC)	650.0	10	93		X
Health Care	Health Dimensions Inc	IBM (ISSC)	20.0	5	92		
Health Care	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0	NA	93		
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93		
Proc Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95		
Proc Mfg	Continental Tire	IBM (ISSC)	NA	NA	95	Europe	
Proc Mfg	DSM Resins	IBM (ISSC)	NA	NA	95	Europe	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92		
Proc Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95		
Proc Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95		
Proc Mfg	Allied Signal Aerospace	IBM (ISSC)	NA	3	94		X
Proc Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95		
Proc Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95		
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94		X
Retail	Cullum Companies Inc	IBM (ISSC)	60.0	NA	91		
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92		
Retail	Hook Superx	IBM (ISSC)	70.0	NA	93		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
United Technologies						
Bank South Corp.						
California, State of - Social Services						
Capital Bank						
Chase Manhattan Bank of CT						
Comdata						
Commerce Bancshares-Inc						
Continental Bank Corp.						
First American National						
First Boston						
First Tennessee Bank						
Hibernia National Bank						
Long Island Savings						
Riggs National Bank Corp.						
Southeast Banking Corp - Miami						
Equifax Europe						
El Camino Hospital			X			
Blue Cross & Blue Shield of NJ						
Equifax		X				
Health Dimensions Inc						
Kaiser Permanente (Oakland, CA)						
Armco Steel Corp						
Campbell Soup Company	X					
Continental Tire		X				
DSM Resins						
Freeport McMoran						
Georgia Pacific						
Goodyear Tire & Rubber Company		X	X			
Allied Signal Aerospace		X				
Rhone-Poulenc						
Texaco, Inc.			X			
American's Favorite Chicken Co	X	X				
Cullum Companies Inc						
Harvest Foods						
Hook Superx						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93		
Retail	Miresel, Inc.	IBM (ISSC)	NA	5	94		X
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94		X
Retail	Supermarkets General Corp	IBM (ISSC)	75.0	NA	91		
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93		X
Retail	United Retail Group	IBM (ISSC)	25.0	NA	92		
Retail	Zale Corp	IBM (ISSC)	200.0	10	92		
Services	Hertz Corp	IBM (ISSC)	80.0	NA	93		
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0	NA	91		
Transportation	Amtrak	IBM (ISSC)	500.0	10	94		X
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0	NA	91		
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93		X
Transportation	Worldspan	IBM (ISSC)	50.0	NA	92		
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94		X
Utilities	Public Service Company of Colorado	IBM (ISSC)	500.0	10	95		
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94		
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0	NA	91		
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC0	NA	6	94		X
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil	
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0	NA	93		
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92		
Foreign	AGT	ISM Information Systems	200.0	5	93		
Foreign	Shell Canada	ISM Information Systems	NA	NA	93		
Retail	Addis & Dey - Syracuse, NY	Litton	15.0	NA	90		
Retail	Brooks Brothers - NY	Litton	12.0	NA	90		
Services	Quotron	Litton	10.0	5	91		
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91		
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0	NA	91		
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92		
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	8.0	NA	92		
Finance	IBJ Schroder Baqnk & Trust Co	M&I Data Services	2.0	10	92		
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Jack Eckerd Corp.						
Miresel, Inc.						
Owen & Minor Inc.			X			
Supermarkets General Corp						
Thrifty Drug	X	X				
United Retail Group						
Zale Corp						
Hertz Corp						
New York City Transportation Authority						
Amtrak		X	X			
Matson Navigation Co.						
Southern Pacific RR	X	X	X			
Worldspan						
Peco Energy	X	X	X			
Public Service Company of Colorado	X					
Texas Utilities				X		
Yankee Gas Services Co						
Bethship (Subsidiary of Bethlehem Steel)	X		X			
Chase Manhattan Bank - Brazilian Data Center						
Alberta Energy Company Ltd						
Consumers Glass (of Consumer Packaging Inc)						
AGT						
Shell Canada						
Addis & Dey - Syracuse, NY						
Brooks Brothers - NY						
Quotron						
New York, City of - Parking Violations Bureau						
Veterans Affairs						
Washington, City of - Parking Ticket Processing						
D&N Bank (S/O D&N Financial Corp)						
IBJ Schroder Bagak & Trust Co						
US Department of Housing & Urban Dev						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	BKDA (Burger King)	Martin Marietta	15.0	NA	93		
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92		
Wholesale	J P Food Service	Martin Marietta	15.0	NA	93		
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91		
Finance	J.P. Morgan	MCI	80.0	5	93		
Finance	Merrill Lynch & Co.	MCI	150.0	5	90		
State/Local	Minnesota, State of	MCI	150.0	8	92		
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93		
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0	NA	92		
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0	NA	92		
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90		
Finance	First Eastern Bank	Mellon Bank Corp	5.0	NA	92		
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0	NA	92		
	DXI Inc	Mellon Bank Corp.	10.0	NA	92		
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92		
Retail	Southland Corp	Micro Solutions	1.7	5	93		
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada	
State/Local	TN, State of	Motorola Comm Sys Div	55.0	NA	90		
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2	NA	90		
Telecom	Hewlett-Packard	National Techteam, Inc.	10.0	1	95		
Finance	Broad National Bank	Newtrend	NA	7	93		
Finance	Financial Information Trust	Newtrend	40.0	NA	92		
Foreign	Daiyaku Life Insurance	Nomura Research Institute	NA	5	92		
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90		
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91		
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92		
Foreign	Europcar	Perot Systems	450.0	10	92		
Finance	First American Bankshares	Perot systems Corp	400.0	10	92		
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92		
Finance	SBC Warburg	Perot Systems Corp	NA	NA	95	Swiss	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91		
Health Care	American Medical Int'l Inc.	Perot Systems Corp.	100.0	5	90		
Insurance	Farmers Insurance Group	Policy Management Systems	6.0	NA	93		

CUSTOMER	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
BKDA (Burger King)						
Utah, State of, Department of Employment Security						
J P Food Service						
Monarch Foods						
J.P. Morgan						
Merrill Lynch & Co.						
Minnesota, State of						
NASDAQ Stock Market						
National Steel Company						
Bank of Oklahoma						
Dollar Dry Dock Bank - White Plains, NY						
First Eastern Bank						
BP Oil Co.						
DXI Inc						
Bank of Baltimore						
Southland Corp						
BP Canada Inc (Talisman Energy as of 1/1/93)						
TN, State of						
3 New Jersey Savings Banks						
Hewlett-Packard				X		
Broad National Bank						
Financial Information Trust						
Daikyaku Life Insurance						
Canadian Post Office - Toronto						
Volkswagen of America						
East Midlands Electricity						
Europcar						
First American Bankshares						
NCNB Cor - Dallas						
SBC Warburg	X					
Robert Plan Corp.						
American Medical Int'l Inc.						
Farmers Insurance Group						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Loffland Brothers	Power Computing	2.0	NA	90		
Health Care	EPIC Healthcare Group	Power Computing	12.0	5	93		
Proc Mfg	Apache Corp	Power Computing	7.2	5	91		
Proc Mfg	Cincinnati Milacron	Power Computing	12.0	NA	92		
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5	NA	91		
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92		
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93		
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0	NA	90		
Disc Mfg	Black & Decker	PRC	20.0	5	91		
Federal	FBI	PRC	75.0	8	94		
Foreign	British Petroleum Co.	SAIC	NA	NA	93	UK	
Education	Fairfield University	SCT	17.0	7	93		
Education	Florida Institute of Tech	SCT	8.0	7	92		
Education	George Washington Univ	SCT	42.0	5	91		
Education	Norwich University - VT	SCT	8.0	5	92		
Education	Unidentified University	SCT	13.0	5	92		
Education	University of the Pacific, CA	SCT	14.6	7	91		
State/Local	Peoria County, IL	SCT	16.0	7	92		
State/Local	Tooele County, UT	SCT	5.0	10	91		
State/Local	TX, Dallas, County of	SCT	35.0	7	91		
Foreign	British Petroleum Co.	Sema Group	NA	NA	93	UK	
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5	NA	91		
Education	National Education Corp.	SHL Systemhouse	6.0	3	92		
Finance	Royal Bank of Canada	SHL Systemhouse	5.0	3	95	UK	X
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90		
Federal	US Postal Service	SHL Systemhouse	270.0	5	91		
Foreign	The Student Loan Company	SHL Systemhouse	NA	3	95		
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92		
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92		
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92		
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92		
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0	NA	92	Canada	
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Loffland Brothers						
EPIC Healthcare Group						
Apache Corp						
Cincinnati Milacron						
Ocean Drilling & Exploration Co						
ORYX Energy Company						
Third Party Claims Management/Millennium Healthcare Inc.						
American Ultramar Ltd - Terrytown, NJ						
Black & Decker						
FBI	X					
British Petroleum Co.						
Fairfield University						
Florida Institute of Tech						
George Washington Univ						
Norwich University - VT						
Unidentified University						
University of the Pacific, CA						
Peoria County, IL						
Tooele County, UT						
TX, Dallas, County of						
British Petroleum Co.						
Pneumo Abex Corp.						
National Education Corp.						
Royal Bank of Canada						
US Department of Treasury						
US Postal Service						
The Student Loan Company						
AMOCO Petroleum Co, Calgary, Alberta						
Central Guaranty Trust company (Halifax, Nova Scotia)						
Mexican Finance Ministry						
Nova Scotia Government						
Petro-Canada, LTD						
Pro. Nova Scotia/MTT						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Foreign	Transportation Canada	SHL Systemhouse	NA	10	93		
Foreign	TRW Steering Systems, Ltd	SHL Systemhouse	NA	3	95		
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93		
Foreign	Vons Companies, The	SHL Systemhouse	NA	10	94		X
Health Care	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92		
Health Care	McGaw, Inc.	SHL Systemhouse	4.0	3	92		
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92		
Disc. Mfg	National Steel Corporation	SHL Systemhouse	70.0	7	95		
Proc. Mfg	FMC Corp	SHL Systemhouse	100.0	7	95		
Retail	Carl's Jr.	SHL Systemhouse	10.0	3	95		
Retail	Safeway	SHL Systemhouse	12.0	NA	92		
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92		
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5	NA	92		
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0	NA	92		
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7	NA	90		
Telecom	Motorola - Chicago	SHL Systemhouse	6.0	NA	92		
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada	
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada	X
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada	X
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada	X
Disc Mfg	Adobe/Air	SMS	NA	5	94		X
Disc Mfg	Esprit	SMS	NA	NA	95		
Disc Mfg	Rohr Inc.	SMS	12.0	NA	95		
Disc Mfg	Varian Associates, Inc.	SMS	NA	NA	95		
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0	NA	91		
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7	NA	90		
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90		
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90		
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90		
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90		
Federal	Department of Labor	Sungard Computer	12.0	5	92		
Disc Mfg	Playtex Apparel	Sungard Computer Service	17.0	5	92		
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK	



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Transportation Canada						
TRW Steering Systems, Ltd	X					
Ultramar Corporation						
Vons Companies, The			X			
IBAX Healthcare Sol - NY						
McGaw, Inc.						
Fluor Daniel						
National Steel Corporation	X					
FMC Corp		X				
Carl's Jr.		X				
Safeway						
Browning-Ferris Industries						
California Unemployment Insurance Appls Brd						
California, LA, County Superior Court						
MD, State of, Dept of H.R.						
Motorola - Chicago						
CIBC/Wood Gundy				X		
Alberta Municipal Affairs Dept	X					
Canada Post	X	X	X			
Greyhound of Canada	X	X	X			
AdobeAir	X					
Esprit	X					
Rohr Inc.						
Varian Associates, Inc.						
Canadian Dept of Energy, Mines & Resources						
Regional Municipality of Peel						
Supply & Services Canada						
Supply & Services Canada						
Transportation Canada						
Woodwards Limited						
Department of Labor						
Playtex Apparel						
British Petroleum Co.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92		
Finance	Bank of A. Levy	Systematics	5.0	5	90		
Finance	Chittenden Bank	Systematics	1.0	5	91		
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91		
Finance	First Los Angeles Bank	Systematics	7.0	5	90		
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92		
Finance	Integra Bank	Systematics	8.0	5	91		
Finance	Liberty National Bancorp	Systematics	20.0	3	92		
Finance	Nationsbank	Systematics	8.0	5	92		
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0	NA	90		
Finance	Republic Bank	Systematics	16.0	NA	91		
Finance	Republic National Bank of New York	Systematics	NA	NA	93		
Finance	San Francisco Federal S&L	Systematics	4.0	NA	90		
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92		
Finance	Terre Haute First National Bank	Systematics	3.0	NA	92		
Finance	Western Farm Credit Bank	Systematics	NA	5	94		X
Health Care	Beverly Enterprises	Systematics	50.0	7	92		
State/Local	California Federal Bank	Systematics	5.0	NA	92		
Telecom	GTE Corp	Systematics	NA	10	93		
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92		
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92		
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93		
Finance	Nationsbank Forp	Total System Services			92		
Finance	Prudential Bank	Total Systems	35.0	5	93		
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0	NA	92		
Federal	Department of Justice	Unisys	100.0	5	94		X
Finance	Banco Espirito Santo	Unisys	4.4	NA	94		
Finance	Banco Espirito Santo	Unisys	4.4	NA	94		
Finance	Chase Manhattan Bank	Unisys	8.0	NA	94		X
Finance	Chemical Bank	Unisys	NA	3	95		
Finance	Co-operative Bank	Unisys	NA	10	94		X
Finance	Coutts & Co. AG	Unisys	16.0	3	95	Swiss	
Finance	Mitsui & Co.	Unisys	2.0	3	94		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Anchor Savings Bank Fsb						
Bank of A. Levy						
Chittenden Bank						
Federal Home Loan Bank of San Francisco						
First Los Angeles Bank						
Guaranty Fed Savings bank						
Integra Bank						
Liberty National Bancorp						
Nationsbank						
Prudential Bank & Trust - Atlanta, GA						
Republic Bank						
Republic National Bank of New York						
San Francisco Federal S&L						
San Francisco Home Loan Bank						
Terre Haute First National Bank						
Western Farm Credit Bank	X					
Beverly Enterprises						
California Federal Bank						
GTE Corp						
Ministry of Finance						
Four Insurance CCS. (Financial Holding Corp)						
Allianz Life Insurance Co of North America						
Nationsbank Forp						
Prudential Bank						
NY, NY City HSNB/Preservation/Dev						
Department of Justice		X				
Banco Espirito Santo	X					
Banco Espirito Santo	X					
Chase Manhattan Bank	X					
Chemical Bank			X			
Co-operative Bank	X			X		
Coutts & Co. AG	X					
Mitsui & Co.	X			X		



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95		
Finance	TSB Bank	Unisys	23.0	3	95	UK	
Finance	Midland Bank	Unisys	15.0	5	95	UK	
Foreign	Ferros AB of Sweden	Unisys	13.0	5	92	Sweden	
Insurance	Target Life	Unisys	9.0	5	94		X
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92		
Retail	Bass Taverns	Unisys	3.9	NA	94		
Retail	Circle K Corporation	Unisys	NA	5	94		X
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94		X
Retail	Supermercado Zona Sul	Unisys	2.5	5	94		X
State/Local	California Republic Bank	Unisys	56.0	10	92		
State/Local	Chicago Parks	Unisys	8.0	7	94		
State/Local	Florida's Health Care Administration	Unisys (Health Inform Mgmt Unit)	86.0	4	95		
State/Local	U.S. Department of Treasury	Unisys	107.0	9	95		
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil	
Transportation	Ford Motor Co.	Unisys	30.0	5	92		
Transportation	Mexicana Airlines	Unisys	NA	5	95	Mexico	
Transportation	Subaru of America	Unisys	7.0	7	92		
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90		
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94		X
Services	Pitney Bowes	Unisys	2.2	NA	95	France, UK	
Telecom	Continental Bank Corp.	Witel Comm Systems	70.0	5	92		
Transportation	GE Aerospace	Witel Comm Systems	20.0	7	92		
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
People's Bank of Connecticut			X			
TSB Bank			X			
Midland Bank						X
Ferro AB of Sweden						
Target Life						
Rexene Products Co.						
Bass Taverns	X					
Circle K Corporation	X	X	X			
Dairy Mart Convenience Stores, Inc	X					
Supermercado Zona Sul	X	X				
California Republic Bank						
Chicago Parks			X			
Florida's Health Care Administration				X		
U.S. Department of Treasury	X					
AG Telecom				X		
Ford Motor Co.						
Mexicana Airlines	X					
Subaru of America						
Nasa - Larc						
McDonnell Douglas		X	X			
Pitney Bowes			X			
Continental Bank Corp.						
GE Aerospace						
Delta Airlines (Reservation Systems)	X					



INPUT

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October 1, 1995

Dear Colleague:

Enclosed is the **Outsourcing Awards Database** for the third quarter of 1995. The information was obtained from public information and a copy was sent to the appropriate vendors for verification.

The database is divided into two sections. The first section is a list, by year, of the major contracts; the second is a list of the most recent outsourcing awards with an indication of the scope of the contract. The database is enclosed in hard copy and electronic formats.

The electronic format is Microsoft Excel 5.0. There is one Excel file with two spreadsheets on the enclosed disk: the general database (Full List) and the new contract spreadsheet (New Contracts). You will be receiving a new version of the database at the end of October.

INPUT views the **Outsourcing Awards Database** as a living entity that is constantly changing with the events of the outsourcing market. We welcome your comments and suggestions on the database, as well as any other aspect of INPUT's Outsourcing Program.

Sincerely,



Wilson Haddow
Vice President



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Insurance	Claims Solutions Group (ADP)	Acxiom	NA	NA	95	
Services	Trans Union of Chicago	Acxiom	125	10	94	
Cross Industry	TRW Space & Electronics Group	Affiliated Computer Services, Inc.	NA	NA	95	
Disc Mfg	Zebco (Division of Brunswick Corp)	Affiliated Computer Services, Inc.	NA	3	95	
Finance	Banco Inverlat, S.A.	Altell Information Services	NA	NA	95	Mexico
Foreign	BP Exploration	Andersen Consulting	100	5	95	UK
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK
Proc Mfg	LTV Corporation	Andersen Consulting	350	10	95	
Finance	Great Western Bank	AT & T Solutions	160	7	95	
Transportation	USAIR	Bell Atlantic	140	5 1/2	95	
Disc Mfg	Ralcorp Holdings, Inc.	CAP Gemini America	100	5	95	
Disc Mfg	Guinness Brewing Great Britain	CSC	NA	10	95	UK
Disc Mfg	James River Corporation	CSC	200-300	7	95	
Federal	Defense Commissary Agency	CSC	58.1	8	95	
Federal	Federal Aviation Administration	CSC	207.1	5	95	
Federal	SEMCOR, Inc	CSC	11	NA	95	
Federal	US Space & Naval Warfare Systems	CSC	21.3	5	95	
Health Care	Health Care Financing Admin-HCFA	CSC	58.1	5	95	
Health Care	National Health Service in Scotland	CSC	160	3	95	UK
Services	Standard Register Corporation	CSC	50	10	95	
Telecom	US West	CSC	50	5	95	
Federal	US Department of Education	EDS	NA	6	95	
Insurance	Hartford Underwriters Insurance Co	EDS	NA	2	95	
Telecom	Fujitsu Network Transmission Sys	EDS	NA	10	95	
Transportation	Lufthansa German Airline	EDS	NA	10	95	
Finance	Chase Manhattan Bank	Flserv	40	12	95	
Disc Mfg	Crain Communications	Genix	1	2	95	
Disc Mfg	Handleman Company	Genix	100	5	95	
Disc Mfg	Remington Arms	Genix	5	5	95	
Proc. Mfg	Dravo Corporation	Genix	2	1	95	
Proc. Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95	
Health Care	Maricopa County Health Care Sys	HBO & Company	70	5	95	
Disc Mfg	Ford Motor Company	Hewlett-Packard	18	3	95	
Proc. Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95	Europe



<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Claims Solutions Group (ADP)		X					
Trans Union of Chicago		X					
TRW Space & Electronics Group		X					
Zebco (Division of Brunswick Corp)		X					
Banco Inverlat, S.A.							X
BP Exploration					X		
Depart of Planning/Devel/Victoria					X		
Conoco					X		
LTV Corporation					X		
Great Western Bank			X				
USAIR			X				
Ralcorp Holdings, Inc.		X					
Guinness Brewing Great Britain		X		X			
James River Corporation		X					
Defense Commissary Agency			X				
Federal Aviation Administration		X					
SEMCOR, Inc.		X					
US Space & Naval Warfare Systems		X					
Health Care Financing Admin-HCFA	X						
National Health Service in Scotland		X					
Standard Register Corporation		X					
US West						X	
US Department of Education					X		
Hartford Underwriters Insurance Co							X
Fujitsu Network Transmission Sys							X
Lufthansa German Airline		X					
Chase Manhattan Bank					X		
Crain Communications							
Handleman Company	X						
Remington Arms							
Dravo Corporation							
Ralcorp Holdings, Inc.							
Maricopa County Health Care Sys					X		
Ford Motor Company						X	
Bridgestone-Firestone Europe			X				



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Proc. Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	
Proc. Mfg	Keramag AG of Germany	Hewlett-Packard	NA	NA	95	Germany
Proc. Mfg	Continental AG	IBM	NA	NA	95	Germany
Proc. Mfg	Schneider	IBM	NA	NA	95	Germany
Cross Industry	Ceridian Corporation	IBM (ISSC)	100	10	95	
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany
Disc. Mfg	Kodak	IBM (ISSC)	NA	5	95	
Disc. Mfg	NTN	IBM (ISSC)	NA	5	95	Japan
Finance	Long Island Savings	IBM (ISSC)	NA	NA	95	
Foreign	Colombia Pension System	IBM (ISSC)	NA	NA	95	Colombia
Proc. Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95	
Proc. Mfg	Continental Tire	IBM (ISSC)	NA	10	95	Europe
Proc. Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95	
Proc. Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95	
Proc. Mfg	DSM Resin	IBM (ISSC)	NA	NA	95	
Proc. Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95	
Proc. Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95	
Utilities	Public Service Co. of Colorado	IBM (ISSC)	500	10	95	
Foreign	Oficina de Normal Previsional	IBM Peru	2.3	1	95	Peru
Telecom	Hewlett-Packard Company	National TechTeam, Inc.	10	1	95	
Finance	SBC Warburg	Ross Perot	NA	NA	95	
Disc. Mfg	National Steel Corp	SHL Systemhouse, Inc.	70	7	95	
Finance	Royal Bank of Canada	SHL Systemhouse, Inc.	5	3	95	UK
Foreign	TRW Steering Systems Ltd.	SHL Systemhouse, Inc.	NA	3	95	UK
Proc. Mfg	FMC Corporation	SHL Systemhouse, Inc.	100	7	95	
Retail	Carl's Jr.	SHL Systemhouse, Inc.	10	3	95	
Disc Mfg	Esprit	SMS	NA	NA	95	
Finance	Chemical Bank	Unisys	NA	3	95	
Finance	Coutts & Co. AG	Unisys	NA	3	95	
Finance	Midland Bank	Unisys	NA	3	95	
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95	
Finance	TSB Bank	Unisys	23	3	95	
Services	Pitney Bowes	Unisys	2.2	NA	95	France, UK
State/Local	U.S. Department of Treasury	Unisys	107	9	95	
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil



<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Cott Corporation			X				
Keramag AG of Germany			X				
Continental AG		X					
Schneider		X					
Ceridian Corporation		X					
Lurgi							
Kodak			X				
NTN			X			X	
Long Island Savings							
Colombia Pension System					X		
Campbell Soup Company		X					
Continental Tire			X				
Georgia Pacific							
Goodyear Tire & Rubber Company			X	X			
DSM Resin							
Rhone-Poulenc							
Texaco, Inc.				X			
Public Service Co. of Colorado		X					
Oficina de Normal Previsional					X		
Hewlett-Packard Company					X		
SBC Warburg		X					
National Steel Corp		X					
Royal Bank of Canada	X						
TRW Steering Systems Ltd.		X					
FMC Corporation			X				
Carl's Jr.			X				
Esprit		X					
Chemical Bank				X			
Coutts & Co. AG		X					
Midland Bank							X
People's Bank of Connecticut				X			
TSB Bank				X			
Pitney Bowes				X			
U.S. Department of Treasury		X					
AG Telecom					X		



INPUT OUTSOURCING NEW CONTRACTS

[illegible]



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92		
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0	NA	92		
Finance	Bank of America	ACS	150.0	6	89		
Finance	Community State Bank, (The) in Iola, TX	ACS	2.0	NA	92		
Finance	First National Bank of Trenton, TX	ACS	2.0	NA	92		
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92		
Finance	Security Federal Savings and Loan	ACS	NA	NA	93		
Health Care	Casemark	ACS	88.0	10	93		
Health Care	Takecare Corp	ACS	1.2	5	91		
Proc Mfg	Pope & Talbot	ACS	8.0	5	94		X
Retail	Associated Stationers	ACS	84.0	10	92		
Retail	Southland Corp	ACS	130.0	10	94		
Retail	Morningstar Group	ACS	8.0	10	89		
State/Local	Los Angeles - County of	ACS	15.0	5	91		
State/Local	Maryland Benefits System	ACS	25.0	5	91		
Telecom	NYNEX	ACS	18.0	3	94		
Telecom	Transportation National Communications	ACS	4.5	5	92		
Telecom	US Long Distance	ACS	5.5	6	90		
Transportation	Greyhound	ACS	40.0	10	92		
Transportation	Harper Group, (The)	ACS	15.0	7	94		
Wholesale	Gold Coast Beverage	ACS	4.6	7	93		X
Insurance	All State Insurance	Acciom	NA	5	93		X
Insurance	Claims Solutions Group (ADP)	Acciom	NA	NA	95		
Services	Guideposts Associates Inc	Acciom	NA	8	89		
Services	M/A/R/C	Acciom	NA	5	89		X
Services	Transportation Union of Chicago	Acciom	125.0	10	94		
Services	Transportation Union of Chicago	Acciom	200.0	10	92		
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93		
Finance	Capital Bank	Advantis	0.8	NA	94		
Finance	First Interstate Bank	Advantis	10.0	3	93		
Finance	First National Bank, Inc	Advantis	22.0	3	93		
Retail	Sears Technology Svcs (STS)	Advantis	NA	NA	92		
Services	BICC Cables Corp	Advantis	NA	5	92		
Cross Industry	TRW Space & Electronics Group	Affiliated Computer Service, Inc.	50.0	NA	95		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Huntsman Packaging						
Austin Municipal Federal Credit Union, TX						
Bank of America						
Community Sate Bank, (The) in Iola, TX						
First National Bank of Trenton, TX						
North Dallas Bank & Trust Co.						
Security Federal Savings and Loan						
Casemark						
Takecare Corp						
Pope & Talbot						
Associated Stationers						
Southland Corp						
Morningstar Group						
Los Angeles - County of						
Maryland Benefits System						
NYNEX						
Transportation National Communications						
US Long Distance						
Greyhound						
Harper Group, (The)						
Gold Coast Beverage	X					
All State Insurance						
Claims Solutions Group (ADP)	X					
Guideposts Associates Inc	X					
M/A/R/C						
Transportation Union of Chicago	X					
Transportation Union of Chicago	X					
Ford New Holland Inc.						
Capital Bank						
First Interstate Bank						
First National Bank, Inc						
Sears Technology Svcs (STS)						
BICC Cables Corp						
TRW Space & Electronics Group	X					



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Zebco (Division of Brunswick Corp)	Affiliated Computer Service, Inc.	NA	3	95		
Finance	Banco Inverlat, S.A.	Altet Information Services	NA	NA	95	Mexico	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada	
Services	Alaska Airlines	AMR Info Systems	5.0	10	92		
Federal	US Department of Interior - MMS	AMS	54.0	NA	91		
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93		X
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina	
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK	
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada	
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina	
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0	NA	91		
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil	X
Finance	AISG	Andersen Consulting	1.5	3	90		X
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91		
Finance	SCOR	Andersen Consulting	1.0	3	91		
Foreign	BP Exploration - UK	Andersen Consulting	100.0	5	95	UK	
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0	NA	90	UK	
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada	X
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia	
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada	
Health Care	John L. Doyne Hospital	Andersen Consulting	14.0	4	91		
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90		
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil	X
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5	NA	89		
Proc Mfg	BP Exploration Operation Company	Andersen Consulting	NA	5	95	UK	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90		
Proc Mfg	FMI	Andersen Consulting	25.0	5	89		
Proc Mfg	LTV Corporation	Andersen Consulting	350.0	10	95		
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89		X
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89		
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil	X
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92		
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92		X
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada	X
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Zebco (Division of Brunswick Corp)	X					
Banco Inverlat, S.A.						X
Canadian Airlines						
Alaska Airlines						
US Department of Interior - MMS						
Apple Computer	X	X				
CISA	X					
Conoco				X		
Marsulex	X					
Siderca	X					
Timken (Ball Bearings)						
Villares	X					
AISG		X				
Continental Bank Corp.						
SCOR	X					
BP Exploration - UK				X		
H.J. Heinz Co - UK						
Canada Post	X	X				
Depart of Planning/Devel/Victoria				X		
Centenary Hospital	X					
John L. Doyne Hospital				X		
Voluntary Hospital of America				X		
CSB Insurance	X					
Ashland Chemical						
BP Exploration Operation Company				X		
Dial corp - consumer Products Division	X	X				
FMI	X					
LTV Corporation				X		
Maxus	X	X				
Maxus Energy Corp.						
O Globo	X					
Revlon	X	X				
Schuller Intl (FKA manville Sales)	X					
Stanchem	X	X				
Sun Regining & Marketing Co.		X				



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada	X
Retail	Filene's Basement	Andersen Consulting	10.0	5	94		
Service	Sky Chefs	Andersen Consulting	9.9	3	94		X
State/Local	State of Texas	Andersen Consulting	NA	NA	93		
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93		
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93		
Utilities	BC Gas	Andersen Consulting	7.5	5	92		
Utilities	Florida Power	Andersen Consulting	35.0	5	94		
Federal	DOT/FAA	AT&T	80.0	NA	89		
Federal	DOT/FAA	AT&T	850.0	NA	91		
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93		
Finance	Chase Manhattan Bank	AT&T (AMS)	NA	NA	94		
Finance	Great Western Bank	AT&T Solutions	160.0	7	95		
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93		
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0	NA	93		
Disc Mfg	General Dynamics	ATI	1.5	NA	89		
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94		X
Transportation	USAIR	Bell Atlantic	140.0	5 1/2	95		
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0	NA	92		
Disc Mfg	Gillette Co.	British Telecom	18.0	NA	92		
Retail	Pitman-Moore	British Telecom	NA	NA	92		
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92		
Services	Dialog Information Services	BT North America	17.5	NA	93		
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5	NA	92		
Federal	US Department of State	CAC	48.0	5	92		
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93		
Proc Mfg	Ralcorp Holding, Inc.	CAP Gemini America	100.0	5	95		
Federal	Department of Transportation	CBIS	41.0	5	93		
Telecom	Ameritech	CBIS	50.0	4	93		
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94		
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94		
Telecom	Unitel Communications of Toronto	CBIS	8.5	NA	NA		
Federal	Walson Air Force Hospital	CIS Technologies	NA	NA	92		
Services	Advertising Checking Bureau Inc.	Compusource	NA	NA	93		

<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Sunoco	X					
Filene's Basement	X					
Sky Chefs	X	X				
State of Texas						
PRA Solutions				X		
Yellow Freight	X					
BC Gas						
Florida Power	X			X		
DOT/FAA						
DOT/FAA						
Metropolitan Life Insurance						
Chase Manhattan Bank						
Great Western Bank		X				
Southland Corp						
Worldspand Travel Information Services						
General Dynamics						
Delta Airlines	X	X	X			
USAIR		X				
Greater Bethlehem Savings & Loan						
Gillette Co.						
Pitman-Moore						
JP Morgan & Co.						
Dialog Information Services						
NJ, State of - Dept of Treasury						
US Department of State						
Total Petroleum						
Ralcorp Holding, Inc.	X					
Department of Transportation						
Ameritech	X					
Centennial Cellular Corporation	X					
McCaw Cellular Communication	X					
Unitel Communications of Toronto	X					
Walson Air Force Hospital						
Advertising Checking Bureau Inc.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Proc Mfg	Freeport McMoran	Computerland	NA	5	92		
Disc Mfg	AMFUEL	CSC	NA	5	94		X
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.	X
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.	X
Disc Mfg	General Dynamics	CSC	3000.0	10	91		
Disc Mfg	Guinness Brewing Great Britain	CSC	NA	10	95	UK	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95		X
Disc Mfg	James River Corporation	CSC	200-300	7	95		
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93		X
Discrete Mfg	Polaroid	CSC	10.0	5	95		x
Federal	Defense Commissary Agency	CSC	58.1	8	95		
Federal	Department of Labor	CSC	50.0	4	93		
Federal	Federal Aviation Administration	CSC	207.1	5	95		
Federal	Environmental Protection Agency	CSC	302.0	5	92		
Federal	FEMA - WYO	CSC	48.6	4.3	94		X
Federal	General Services Administration (GSA)	CSC	157.0	4	94		
Federal	Nasa Langley	CSC	200.0	8	93		
Federal	NASA, Ames Research Center	CSC	220.0	NA	89		
Federal	National Weather Services	CSC	30.5	5	95		x
Federal	SEMCOR, Inc.	CSC	11.0	NA	95		
Federal	US Department of Education	CSC	12.0	5	92		
Federal	US Environmental Protection Agency	CSC	30.0	NA	91		
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94		X
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94		X
Federal	US Space & Naval Warfare System Command	CSC	21.3	5	95		
Federal	US Small Business Administration	CSC	45.0	7	90		
Finance	Mutual Life Insurance Company (The) of New York (MONEY)	CSC	NA	7	94		X
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia	
Foreign	British Home Stores	CSC	NA	NA	92	UK	
Foreign	ICI Agrochemicals	CSC	10.0	3	92		
Foreign	Inland Revenue	CSC	NA	3	95		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Freeport McMoran						
AMFUEL	X	X	X			
British Aerospace	X	X				
Ford of Europe	X					
General Dynamics						
Guinness Brewing Great Britain	X		X			
Hughes Aircraft	X	X	X			
James River Corporation	X					
Sun Micro Systems	X					
Polaroid						
Defense Commissary Agency		X				
Department of Labor						
Federal Aviation Administration	X					
Environmental Protection Agency						
FEMA - WYO				X		
General Services Administration (GSA)	x					
Nasa langley						
NASA Ames Research Center						
National Weather Services						
SEMCOR, Inc.	X					
US Department of Education						
US Environmental Protection Agency						
US Navy Command & Control Ocean Surv.	X	X				
US Navy Command & Control Ocean Surv.	X	X				
US Space & Naval Warfare System Command	X					
US Small Business Administration						
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X			
Australian Mutual Provident Society, Sydney, Australia						
British Home Stores						
ICI Agrochemicals						
Inland Revenue			X			



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Health Care	American Medical Response	CSC	55.0	7	94		X
Health Care	Health Care Financing Administration	CSC	58.1	5	95		X
Health Care	National Health Service in Scotland	CSC	160.0	3	95	UK	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia	X
Health Care	United Healthcare Corporation	CSC	NA	NA			
Proc Mfg	ICI PAINTS	CSC	50.0	5	95		X
Proc Mfg	WCI Steel	CSC	64.0	10	92		
Proc Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94		X
Retail	BHS	CSC	200.0	11	93	U.K.	X
Retail Dist	British Home Stores	CSC	100.0	4	95	UK	
Service	RAET	CSC	90.0	5	93	Holland	X
Services	Autoglass	CSC	50.0	10	95		X
Services	Standard Register Corporation	CSC	50.0	10	95		
State/Local	NY - State of - Medicaid	CSC	149.0	7	91		
Telecom	Grupo Iusacell	CSC	50.0	5	94		
Telecom	Southern New England Telecommunications	CSC	200.0	7	95		x
Telecom	US West	CSC	50.0	5	95		
Utilities	San Diego Gas & Electric	CSC		10	94		X
Utilities	United Illuminating Company	CSC	26.7	10	93		X
Wholesale	Watee Burpee & Co	CSC	1.8	5	92		
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95		
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92		
Health Care	Major Health Care	CSC Partners	20.0	NA	90		
Health Care	EPIC Healthcare Group	Data General	10.0	5	91		
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94		X
Disc Mfg	Microsoft	Digital	NA	5	94		
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93		
Foreign	Optus Communications, Australia	Digital	1000.0	10	92		
Foreign	Transportationa Utilities (Alberta, Canada)	Digital	150.0	5	93		
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92		
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92		
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0	NA	92		
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore	NA	NA	92		



CUSTOMER	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	NETWORK OPERATIONS	APPLICATION MANAGEMENT
American Medical Response	X	X				
Health Care Financing Administration						
National Health Service in Scotland	X					
Australian Mutual Provident Society, Sydney, Australia		X				
United Healthcare Corporation				X		
ICI PAINTS	X	X	X			
WCI Steel						
Scott Paper Company of Philadelphia	X					
BhS	X	X	X			
British Home Stores	X					
RAET		X				
Autoglass	X	X	X			
Standard Register Corporation	X					
NY - State of - Medicaid						
Grupo Iusacell				X		
Southern New England Telecommunications						
US West					X	
San Diego Gas & Electric						
United Illuminating Company						
Wallee Burpee & Co						
US ARMY	X					
Resolution Trust Corp						
Major Health Care						
EPIC Healthcare Group						
GE Aircraft Engines			X			
Microsoft		X	X			
Packard Hughes Interconnect						
Optus Communications, Australia						
Transportationa Utilities (Alberta, Canada)						
AMC Entertainment Inc. Kn City, MO						
Earle M Jorgensen Co						
Imperial Oil, LTD						
Compagnie Generale Maritime SA (CGM)						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Amdahl	EDS	NA	10	94		
Disc Mfg	Anchor Glass	EDS	30.0	NA	92		
Disc Mfg	Bechtel	EDS	NA	NA	95		
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93		
Disc Mfg	Campbell Taggart	EDS	NA	1	94		X
Disc Mfg	Cummins Engine	EDS	90.0	10	90		
Disc Mfg	Frigidaire	EDS	NA	10	93		
Disc Mfg	General Motors	EDS	NA	5	91		
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94		
Disc Mfg	Memorex Telex Corp.	EDS	12.0	NA	92		
Disc Mfg	Meredith Corporation	EDS	25.0	8	91		
Disc Mfg	Northrop Corp	EDS	20.0	NA	92		
Disc Mfg	Pyramid Technology	EDS	NA	10	94		
Disc Mfg	Tandem Computers	EDS	NA	5	94		
Disc Mfg	Verenigte Schmiedewerke	EDS	NA	10	94	Germany	X
Disc Mfg	Xerox	EDS	3200.0	10	94		X
Federal	DOT/FAA	EDS	500.0	NA	92		
Federal	US Defense Communications Agency	EDS	55.0	NA	91		
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90		
Federal	US Department of Education	EDS	NA	6	95		
Finance	American Express	EDS	350.0	10	94		X
Finance	Banc One - Texas	EDS	50.0	NA	92		
Finance	California Medicaid Program	EDS	399.0	4	91		
Finance	CC-Banque - Belgium	EDS	NA	NA	92	Belgium	
Finance	CLS Corp	EDS	NA	5	94		
Finance	Denver Credit Union	EDS	6.0	5	91		
Finance	District Government Employees Credit Union	EDS	4.5	NA	91		
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90		
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90		
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92		
Finance	Household Credit Services/GM	EDS	500.0	NA	92		
Finance	Los Angeles County Teachers Credit Union	EDS	4.0	NA	90		
Finance	Motorola Credit Union-West	EDS	15.0	NA	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Amdahl						
Anchor Glass						
Bechtel		X	X			
Bethlehem Steel						
Campbell Taggart	X					
Cummins Engine						
Frigidaire						
General Motors						
Hughes Space & Communications			X			
Memorex Telex Corp.						
Meredith Corporation						
Northrop Corp						
Pyramid Technology				X		
Tandem Computers			X			
Vereinigte Schmiedewerke						
Xerox	Maint.	X	X			
DOT/FAA						
US Defense Communications Agency						
US Department of Commerce - NOAA						
US Department of Education				X		
American Express	X					
Banc One - Texas						
California Medicaid Program						
CC-Banque - Belgium						
CLS Corp				X		
Denver Credit Union						
District Government Employees Credit Union						
Federal Home Loan Bank of Seattle						
First City Bancorp - Houston, TX						
First Fidelity Bancorp. NJ						
Household Credit Services/GM						
Los Angeles County Teachers Credit Union						
Motorola Credit Union-West						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Finance	Nevada Credit Union	EDS	2.0	NA	93		
Finance	Orange County Federal Credit Union	EDS	22.5	NA	91		
Finance	Republic National Bank of New York	EDS	22.0	NA	93		
Finance	River Forest Bancorp.	EDS	13.0	5	91		
Finance	Signet Bank Corp	EDS	300.0	10	91		
Finance	Texas Credit Union	EDS	12.0	8	91		
Finance	United New Mexico Financial Corp	EDS	5.0	NA	92		
Finance	US Central Credit Union - KS	EDS	5.0	NA	92		
Finance	Washington State Employees Federal Credit Union	EDS	8.0	NA	91		
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0	NA	90		
Finance	Bank El Paso	EDS	15.0	NA	91		
Foreign	Atlas Copco Airpower NV - Belgium	EDS	NA	NA	92	Belgium	
Foreign	Bertin and CIE - Europe	EDS	NA	NA	92		
Foreign	British Nuclear Fuels Ltd	EDS	NA	NA	92	UK	
Foreign	British Petroleum Exploration (BPX)	EDS	NA	NA	93	UK	
Foreign	Chausson (Renault/Peugeot)	EDS	10.0	NA	91		
Foreign	Compagnie Generale Maritime SA (CGM)	EDS	NA	NA	93		
Foreign	Credit Lyonnais	EDS	NA	5	91		
Foreign	Distribuidora Benedetti - Venezuela	EDS	NA	NA	92	Venezuela	
Foreign	Grupo Mazon - Mexico	EDS	NA	NA	92		
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93		
Foreign	Kloekner-Humboldt-Deutz	EDS	NA	NA	91		
Foreign	Lagoven (Petroleos de Venezuela)	EDS	NA	5	91		
Foreign	Midland Bank PLC - UK	EDS	NA	7	91	UK	
Foreign	National Rubber Co	EDS	NA	NA	93		
Foreign	Pilkington PLC	EDS	NA	NA	92		
Foreign	Polska Telefonii Komorkona	EDS	NA	NA	92		
Foreign	SAAB - Stockholm	EDS	360.0	10	90		
Foreign	Sasse Seguros - Brazil	EDS	NA	NA	92		
Foreign	Shell Brasil S.A.	EDS	50.0	4	90		
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.	
Foreign	Toronto Metro	EDS	NA	5	91		
Foreign	United Kingdom Dept of Social Security	EDS	NA	5	91		



CUSTOMER	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	NETWORK OPERATIONS	APPLICATION MANAGEMENT
Nevada Credit Union						
Orange County Federal Credit Union						
Republic National Bank of New York						
River Forest Bancorp.						
Signet Bank Corp						
Texas Credit Union						
United New Mexico Financial Corp						
US Central Credit Union - KS						
Washington State Employees Federal Credit Union						
Westwood Equities Corp - LA, CA - Terminated						
Bank El Paso						
Atlas Copco Airpower NV - Belgium						
Bertin and CIE - Europe						
British Nuclear Fuels Ltd						
British Petroleum Exploration (BPX)						
Chausson (Renault/Peugeot)						
Compagnie Generale Maritime SA (CGM)						
Credit Lyonnais						
Distribuidora Benedetti - Venezuela						
Grupo Mazon - Mexico						
Grupo Santander (Madrid, Spain)						
Kloekner-Humboldt-Deutz						
Lagoven (Petroleos de Venezuela)						
Midland Bank PLC - UK						
National Rubber Co						
Pilkington PLC						
Polska Telefonii Komorkona						
SAAB - Stockholm						
Sasse Seguros - Brazil						
Shell Brasil S.A.						
Time Life U.K.				X		
Toronto Metro						
United Kingdom Dept of Social Security						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Foreign	Whitehall Insurance Holding Ltd	EDs	35.0	12	90		
Govt	South Australia Government	EDS	600.0	9	94	Australia	X
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.	X
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93		X
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93		
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92		
Insurance	Blue Cross/Blue Shield of Arkansas	EDS	NA	8	94		
Insurance	Blueshield of CA	EDS	120.0	10	91		
Insurance	Freemont General Corp.	EDS	10.0	10	92		
Insurance	Fremont Pacific Insurance Group	EDS	NA	10	92		
Insurance	Hartford Underwriters Insurance Co.	EDS	NA	2	95		
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91		
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86		
Insurance	Mississippi Medicaid	EDS	NA	2.8	94		
Insurance	Security Mutual Life of NY	EDS	30.0	12	90		
Health Care	Diversified Pharmaceutical Services, Inc.	EDS	NA	7	94		X
Health Care	Georgia - State of - Medicaid	EDS	77.9	5	91		
Health Care	Health Management Alternatives	EDS	8.0	NA	92		
Proc Mfg	Enron Corp.	EDS	750.0	4	90		
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany	X
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90		
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada	X
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91		
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90		
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90		
Proc Mfg	PPG	EDS	34.0	10	91		
Proc Mfg	Presidents Baking	EDS	NA	5	93		
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0	NA	92		
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90		
Retail	Bruno's	EDS	20.0	10	92		
Retail	Harris Teeter	EDS	NA	10	94		
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden	X
Retail	London Fog	EDS	NA	NA	94		X
Retail	Montgomery Ward & Co.	EDS	100.0	NA	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Whitehall Insurance Holding Ltd						
South Australia Government		X	X			
UK Inland Revenue	X					
Blue Cross & Blue Shield of MD		X				
Blue Cross & Blue Shield of MD						
Blue Cross/Blue Shield - Massachusetts						
Blue Cross/Blue Shield of Arkansas						
Blueshield of CA						
Freemont General Corp.						
Fremont Pacific Insurance Group						
Hartford Underwriters Insurance Co.						X
Indiana - State of - Medicaid						
Jackson National Life Insurance Co.						
Mississippi Medicaid						
Security Mutual Life of NY						
Diversified Pharmaceutical Services, Inc.		X				
Georgia - State of - Medicaid						
Health Management Alternatives						
Enron Corp.						
Fresenius						
Hunt Energy Corp						
Moore Corp Ltd	X	X	X			
North American Phillips (Signetics)						
Permian Corp/Permian Partners						
Placid Oil Co.						
PPG						
Presidents Baking						
United States Borax and Chemical Corp						
Westmoreland Coal Co - Valley Forge, PA						
Bruno's						
Harris Teeter						
Kooperative Forbundet (KF Group)	X	X	X	X		
London Fog	X	X		X		
Montgomery Ward & Co.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	Pearle Vision	EDS	20.0	NA	91		
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91		
Retail	Smith's Food & Drug Center	EDS	160.0	10	92		
Retail	Southland Corp	EDS	NA	10	93		
Services	Amusement & Music Operator Assoc	EDS	NA	10	94		
Services	ASK Computer Systems	EDS	53.0	10	90		
Services	Capitol Records-EMI Music	EDS	35.0	3	91		
Services	Emergency Networks Corp	EDS	10.0	NA	92		
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91		
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91		
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90		
Services	Marine Spill Response Corp.	EDS	5.0	5	91		
Services	National Car Rental	EDS	500.0	10	91		
Services	NielsenMarketing Research	EDS	400.0	10	93		X
Services	Postal Buddy Corp	EDS	50.0	9	91		
Services	United Inns Inc (Days Inn)	EDS	10.0	10	92		
Services	Video Lottery Technology	EDS	NA	10	94		
State/Local	Florida, State of	EDS	8.0	NA	93		
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94		
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91		
State/Local	New York City Department of Transportation	EDS	NA	NA	93		
State/Local	Texas - State of	EDS	20.0	NA	90		
State/Local	Texas Comptroller's Office	EDS	15.0	8	91		
State/Local	WI, State of	EDS	40.0	NA	92		
Telecom	Advanced Telecommunications Corp.	EDS	NA	7	91		
Telecom	Fujitsu Network Transmission Systems	EDS	NA	10	95		
Telecom	LDDS Communications	EDS	NA	NA	92		
Telecom	Lenfest Group PA	EDS	5.0	NA	92		
Telecom	Neodata sercies	EDS	5.0	10	91		
Telecom	Singapore Cablevision PTE, LTD	EDS	NA	NA	92		
Telecom	Western Union Corp	EDS	250.0	10	90		
Transportation	Bulk Materials Inc (BMI)	EDS	NA	NA	93		
Transportation	Continental Airlines Holding	EDS	2100.0	10	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Pearle Vision						
RJR-MacDonald Inc.						
Smith's Food & Drug Center						
Southland Corp		X	X			
Amusement & Music Operator Assoc						
ASK Computer Systems						
Capitol Records-EMI Music						
Emergency Networks Corp						
HFS Brands (Hotel Chain)						
Hospitality Franchise Systems Inc						
Loews Anatole Hotel, Dallas, TX						
Marine Spill Response Corp.						
National Car Rental						
NielsenMarketing Research				X		
Postal Buddy Corp						
United Inns inc (Days Inn)						
Video Lottery Technology						
Florida, State of						
Michigan Department of Natural Resources				X		
Michigan, Dept of Social Services Medical Services Administration						
New York City Department of Transportation						
Texas - State of						
Texas Comptroller's Office						
WI, State of						
Advanced Telecommunications Corp.						
Fujitsu Network Transmission Systems						X
LDDS Communications						
Lenfest Group PA						
Neodata sercies						
Singapore Cablevision PTE, LTD						
Western Union Corp						
Bulk Materials Inc (BMI)						
Continental Airlines Holding						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Transportation	Lufthansa German Airline	EDS	NA	10	95	Germany	
Transportation	USTRavel	EDS	800.0	10	94		
Utilities	Washington Water Power	EDS	50.0	10	92		
Wholesale	Del Monte Foods	EDS	150.0	10	92		
	CSC Corp	EDS	NA	5	94		
Foreign	Lever Nederland BV	EDS	NA	3	91		
Services	Hitachi Data systems North America	EDS	20.0	NA	90		
Services	World Cup USA	EDS	6.0	NA	94		
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada	
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90		
Finance	Chase Manhattan Bank	FIServ	40.0	12	95		
Finance	Community Federal Savings & Loan	FIServ	12.0	NA	91		
	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0	NA	92		
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0	NA	91		
Other	Dobbs Houses Inc	FIServ	10.0	6	92		
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94		X
Finance	Eastman Kodak Credit Corp	General Electric	NA	NA	92		
Disc Mfg	Earle M. Jorgensen	Genix	12.0	5	94		
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93		
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93		
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0	NA	90		
Disc Mfg	Comshare	Genix	NA	3	94		X
Disc Mfg	Crain Communications	Genix	1.0	2	95		
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90		
Disc Mfg	Handleman Company	Genix	100.0	5	95		X
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94		
Disc Mfg	Libbey-Owens Ford	Genix	NA	3	93		
Disc Mfg	New York Daily News	Genix	6.2	5	93		
Disc Mfg	Remington Arms	Genix	5.0	5	95		
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93		X
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93		X
Disc Mfg	UTA	Genix	14.5	5	93		
Education	Community College of Philadelphia	Genix	4.0	6	93		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Lufthansa German Airline	X					
USTRavel	X	X	X	X		
Wahington Water Power						
Del Monte Foods						
CSC Corp						
Lever Nederland BV						
Hitachi Data systems North America						
World Cup USA						
CAMI Automotive Inc - Toronto Canada						
Cyprus Minerals						
Chase Manhattan Bank						
Community Federal Savings & Loan						
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)						
Federal Home Loan Bank - Milwaukee, WI						
Dobbs Houses Inc						
NY State Dept of Taxation	X					
Eastman Kodak Credit Corp						
Earle M. Jorgensen						
AM General Division of LTV Corp						
Armco Advanced Materials Co						
Bailey Controls - Cleveland						
Comshare		X	X			
Crain Communications						
Duracell Inc, Bethel, CT						
Handleman Company						
Jervis B Webb Company	X					
Libbey-Owens Ford						
New York Daily News						
Remington Arms						
Tran Company, (The)						
United Technologies Automotive						
UTA						
Community College of Philadelphia						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94		X
Other	Scripps Howard	Genix	15.0	NA	92		
Proc Mfg	American Tobacco	Genix	5.5	5	90		
Proc Mfg	Bordon	Genix	12.0	5.5	93		X
Proc Mfg	Copperweld Corp	Genix	8.0	5	93		
Proc Mfg	Dravo Corporation	Genix	1.0	2	95		
Proc Mfg	Heinz USA	Genix	10.0	7	89		
Proc Mfg	Michcon	Genix	30.0	NA	92		
Proc Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95		
Proc Mfg	Whelting - Pittsburgh Steel Corp	Genix	70.0	NA	91		
Retail	Gantos	Genix	11.0	NA	92		
Services	Computer Technology Management	Genix	25.0	5	91		
Services	Master Data Center, Inc	Genix	0.8	3	92		
Health Care	Maricopa County Health Care Systems	HBO and Company	70.0	5	95		
Disc Mfg	Ford Motor Company	Hewlett-Packard	18.0	3	95		
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0	NA	94		x
Health Care	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95		
Telecom	Northern Telecom	Hewlett-Packard	12.0	NA	89		
Proc Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95		
Proc Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	Canada	
Proc Mfg	Keramag AG	Hewlett-Packard	NA	NA	95	Germany	
Foreign	IBM Canada	Hoskyns Group	NA	NA	92		
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK	
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92		
Disc Mfg	LSI Logic	I-NET	NA	5	94		X
Proc Mfg	Continental AG	IBM	NA	NA	95	Germany	
Proc Mfg	Schneider	IBM	NA	NA	95	Germany	
Foreign	Colombia Pension Systems	IBM (ISSC)	NA	NA	95	Columbia	
Foreign	Oficina de Normalizacion Provisional	IBM Peru	2.3	1	95	Peru	
Cross Industry	Ceridian Corp	IBM (ISSC)	100.0	10	95		
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany	
Disc Mfg	Kodak	IBM (ISSC)	NA	5	95		
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93		
Disc Mfg	NTN	IBM (ISSC)	NA	5	95	Japan	



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Royal Insurance of Charlotte		X		X		
Scripps Howard						
American Tobacco						
Bordon						
Copperweld Corp						
Dravo Corporation						
Heinz USA						
Michcon						
Ralcorp Holdings, Inc.						
Whelling - Pittsburgh Steel Corp						
Gantos						
Computer Technology Management						
Master Data Center, Inc						
Maricopa County Health Care Systems				X		
Ford Motor Company					X	
GE Industrial and Power Systems (GE Power Systems)			X			
Fox Meyer Health Corporation						
Northern Telecom						
Bridgestone-Firestone Europe		X				
Cott Corporation		X				
Keramag AG		X				
IBM Canada						
Bank of England						
Granada Group PLC						
LSI Logic		X				
Continental AG	X					
Schneider	X					
Colombia Pension Systems				X		
Oficina de Normalizacion Previsional				X		
Ceridian Corp	X					
Lurgi						
Kodak		X				
McDonnell Douglas						
NTN					X	



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91		
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90		
Finance	California, State of - Social Services	IBM (ISSC)	80.0	NA	92		
Finance	Capital Bank	IBM (ISSC)	NA	5	91		
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0	NA	91		
Finance	Comdata	IBM (ISSC)	120.0	10	91		
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91		
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91		
Finance	First American National	IBM (ISSC)	NA	10	91		
Finance	First Boston	IBM (ISSC)	900.0	7	91		
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90		
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89		
Finance	Long Island Savings	IBM (ISSC)	NA	NA	95		
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90		
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91		
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92		
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93		X
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92		
Insurance	Equifax	IBM (ISSC)	650.0	10	93		X
Health Care	Health Dimensions Inc	IBM (ISSC)	20.0	5	92		
Health Care	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0	NA	93		
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93		
Proc Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95		
Proc Mfg	Continental Tire	IBM (ISSC)	NA	NA	95	Europe	
Proc Mfg	DSM Resins	IBM (ISSC)	NA	NA	95	Europe	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92		
Proc Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95		
Proc Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95		
Proc Mfg	Allied Signal Aerospace	IBM (ISSC)	NA	3	94		X
Proc Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95		
Proc Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95		
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94		X
Retail	Cullum Companies Inc	IBM (ISSC)	60.0	NA	91		
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92		
Retail	Hook Superx	IBM (ISSC)	70.0	NA	93		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
United Technologies						
Bank South Corp.						
California, State of - Social Services						
Capital Bank						
Chase Manhattan Bank of CT						
Comdata						
Commerce Bancshares-Inc						
Continental Bank Corp.						
First American National						
First Boston						
First Tennessee Bank						
Hibernia National Bank						
Long Island Savings						
Riggs National Bank Corp.						
Southeast Banking Corp - Miami						
Equifax Europe						
El Camino Hospital			X			
Blue Cross & Blue Shield of NJ						
Equifax		X				
Health Dimensions Inc						
Kaiser Permanente (Oakland, CA)						
Armco Steel Corp						
Campbell Soup Company	X					
Continental Tire		X				
DSM Resins						
Freeport McMoran						
Georgia Pacific						
Goodyear Tire & Rubber Company		X	X			
Allied Signal Aerospace		X				
Rhone-Poulenc						
Texaco, Inc.			X			
American's Favorite Chicken Co	X	X				
Cullum Companies Inc						
Harvest Foods						
Hook Superx						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93		
Retail	Miresel, Inc.	IBM (ISSC)	NA	5	94		X
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94		X
Retail	Supermarkets General Corp.	IBM (ISSC)	75.0	NA	91		
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93		X
Retail	United Retail Group	IBM (ISSC)	25.0	NA	92		
Retail	Zale Corp	IBM (ISSC)	200.0	10	92		
Services	Hertz Corp	IBM (ISSC)	80.0	NA	93		
State/Local	New York City Transportation Authority	IBM (ISSC)	50.0	NA	91		
Transportation	Amtrak	IBM (ISSC)	500.0	10	94		X
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0	NA	91		
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93		X
Transportation	Worldspan	IBM (ISSC)	50.0	NA	92		
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94		X
Utilities	Public Service Company of Colorado	IBM (ISSC)	500.0	10	95		
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94		
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0	NA	91		
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC)	NA	6	94		X
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil	
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0	NA	93		
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92		
Foreign	AGT	ISM Information Systems	200.0	5	93		
Foreign	Shell Canada	ISM Information Systems	NA	NA	93		
Retail	Addis & Dey - Syracuse, NY	Litton	15.0	NA	90		
Retail	Brooks Brothers - NY	Litton	12.0	NA	90		
Services	Quotron	Litton	10.0	5	91		
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91		
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0	NA	91		
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92		
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0	NA	92		
Finance	IBJ Schroder Bank & Trust Co	M&I Data Services	2.0	10	92		
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Jack Eckerd Corp.						
Miresel, Inc.						
Owen & Minor Inc.			X			
Supermarkets General Corp						
Thrifty Drug	X	X				
United Retail Group						
Zale Corp						
Hertz Corp						
New York City Transportationit Authority						
Amtrak		X	X			
Matson Navigation Co.						
Southern Pacific RR	X	X	X			
Worldspan						
Peco Energy	X	X	X			
Public Service Company of Colorado	X					
Texas Utilities				X		
Yankee Gas Services Co						
Bethship (Subsidiary of Bethlehem Steel)	X		X			
Chase Manhattan Bank - Brazilian Data Center						
Alberta Energy Company Ltd						
Consumers Glass (of Consumer Packaging Inc)						
AGT						
Shell Canada						
Addis & Dey - Syracuse, NY						
Brooks Brothers - NY						
Quotron						
New York, City of - Parking Violations Bureau						
Veterans Affairs						
Washington, City of - Parking Ticket Processing						
D&N Bank (S/O D&N Financial Corp)						
IBJ Schroder Bagnk & Trust Co						
US Department of Housing & Urban Dev						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	BKDA (Burger King)	Martin Marietta	15.0	NA	93		
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92		
Wholesale	J P Food Service	Martin Marietta	15.0	NA	93		
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91		
Finance	J.P. Morgan	MCI	80.0	5	93		
Finance	Merrill Lynch & Co.	MCI	150.0	5	90		
State/Local	Minnesota, State of	MCI	150.0	8	92		
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93		
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0	NA	92		
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0	NA	92		
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90		
Finance	First Eastern Bank	Mellon Bank Corp	5.0	NA	92		
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0	NA	92		
	DXI Inc	Mellon Bank Corp.	10.0	NA	92		
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92		
Retail	Southland Corp	Micro Solutions	1.7	5	93		
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada	
State/Local	TN, State of	Motorola Comm Sys Div	55.0	NA	90		
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2	NA	90		
Telecom	Hewlett-Packard	National Techteam, Inc.	10.0	1	95		
Finance	Broad National Bank	Newtrend	NA	7	93		
Finance	Financial Information Trust	Newtrend	40.0	NA	92		
Foreign	Daiyaku Life Insurance	Nomura Research Institute	NA	5	92		
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90		
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91		
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92		
Foreign	Europcar	Perot Systems	450.0	10	92		
Finance	First American Bankshares	Perot systems Corp	400.0	10	92		
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92		
Finance	SBC Warburg	Perot Systems Corp	NA	NA	95	Swiss	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91		
Health Care	American Medical Intl Inc.	Perot Systems Corp.	100.0	5	90		
Insurance	Farmers Insurance Group	Policy Management Systems	6.0	NA	93		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
BKDA (Burger King)						
Utah, State of, Department of Employment Security						
J P Food Service						
Monarch Foods						
J.P. Morgan						
Merrill Lynch & Co.						
Minnesota, State of						
NASDAQ Stock Market						
National Steel Company						
Bank of Oklahoma						
Dollar Dry Dock Bank - White Plains, NY						
First Eastern Bank						
BP Oil Co.						
DXI Inc						
Bank of Baltimore						
Southland Corp						
BP Canada Inc (Talisman Energy as of 1/1/93)						
TN, State of						
3 New Jersey Savings Banks						
Hewlett-Packard				X		
Broad National Bank						
Financial Information Trust						
Daikyaku Life Insurance						
Canadian Post Office - Toronto						
Volkswagen of America						
East Midlands Electricity						
Europcar						
First American Bankshares						
NCNB Cor - Dallas						
SBC Warburg	X					
Robert Plan Corp.						
American Medical Intl Inc.						
Farmers Insurance Group						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Disc Mfg	Loffland Brothers	Power Computing	2.0	NA	90		
Health Care	EPIC Healthcare Group	Power Computing	12.0	5	93		
Proc Mfg	Apache Corp	Power Computing	7.2	5	91		
Proc Mfg	Cincinnati Milacron	Power Computing	12.0	NA	92		
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5	NA	91		
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92		
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93		
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0	NA	90		
Disc Mfg	Black & Decker	PRC	20.0	5	91		
Federal	FBI	PRC	75.0	8	94		
Foreign	British Petroleum Co.	SAIC	NA	NA	93	UK	
Education	Fairfield University	SCT	17.0	7	93		
Education	Florida Institute of Tech	SCT	8.0	7	92		
Education	George Washington Univ	SCT	42.0	5	91		
Education	Norwich University - VT	SCT	8.0	5	92		
Education	Unidentified University	SCT	13.0	5	92		
Education	University of the Pacific, CA	SCT	14.6	7	91		
State/Local	Peoria County, IL	SCT	16.0	7	92		
State/Local	Tooele County, UT	SCT	5.0	10	91		
State/Local	TX, Dallas, County of	SCT	35.0	7	91		
Foreign	British Petroleum Co.	Sema Group	NA	NA	93	UK	
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5	NA	91		
Education	National Education Corp.	SHL Systemhouse	6.0	3	92		
Finance	Royal Bank of Canada	SHL Systemhouse	5.0	3	95	UK	X
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90		
Federal	US Postal Service	SHL Systemhouse	270.0	5	91		
Foreign	The Student Loan Company	SHL Systemhouse	NA	3	95		
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92		
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92		
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92		
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92		
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0	NA	92	Canada	
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Loffland Brothers						
EPIC Healthcare Group						
Apache Corp						
Cincinnati Milacron						
Ocean Drilling & Exploration Co						
ORYX Energy Company						
Third Party Claims Management/Millennium Healthcare Inc.						
American Ultramar Ltd - Terrytown, NJ						
Black & Decker						
FBI	X					
British Petroleum Co.						
Fairfield University						
Florida Institute of Tech						
George Washington Univ						
Norwich University - VT						
Unidentified University						
University of the Pacific, CA						
Peoria County, IL						
Tooele County, UT						
TX, Dallas, County of						
British Petroleum Co.						
Pneumo Abex Corp.						
National Education Corp.						
Royal Bank of Canada						
US Department of Treasury						
US Postal Service						
The Student Loan Company						
AMOCO Petroleum Co, Calgary, Alberta						
Central Guaranty Trust company (Halifax, Nova Scotia)						
Mexican Finance Ministry						
Nova Scotia Government						
Petro-Canada, LTD						
Pro. Nova Scotia/MTT						

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Foreign	Transportation Canada	SHL Systemhouse	NA	10	93		
Foreign	TRW Steering Systems, Ltd	SHL Systemhouse	NA	3	95		
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93		
Foreign	Vons Companies, The	SHL Systemhouse	NA	10	94		X
Health Care	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92		
Health Care	McGaw, Inc.	SHL Systemhouse	4.0	3	92		
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92		
Disc. Mfg	National Steel Corporation	SHL Systemhouse	70.0	7	95		
Proc. Mfg	FMC Corp	SHL Systemhouse	100.0	7	95		
Retail	Carls Jr.	SHL Systemhouse	10.0	3	95		
Retail	Safeway	SHL Systemhouse	12.0	NA	92		
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92		
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5	NA	92		
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0	NA	92		
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7	NA	90		
Telecom	Motorola - Chicago	SHL Systemhouse	6.0	NA	92		
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada	
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada	X
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada	X
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada	X
Disc Mfg	AdobeAir	SMS	NA	5	94		X
Disc Mfg	Esprit	SMS	NA	NA	95		
Disc Mfg	Rohr Inc.	SMS	12.0	NA	95		
Disc Mfg	Varian Associates, Inc.	SMS	NA	NA	95		
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0	NA	91		
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7	NA	90		
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90		
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90		
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90		
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90		
Federal	Department of Labor	Sungard Computer	12.0	5	92		
Disc Mfg	Playtex Apparel	Sungard Computer Service	17.0	5	92		
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK	

<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Transportation Canada						
TRW Steering Systems, Ltd	X					
Ultramar Corporation						
Vons Companies, The			X			
IBAX Healthcare Sol - NY						
McGaw, Inc.						
Fluor Daniel						
National Steel Corporation	X					
FMC Corp		X				
Carl's Jr.		X				
Safeway						
Browning-Ferris Industries						
California Unemployment Insurance Appls Brd						
California, LA, County Superior Court						
MD, Sale of, Dept of H.R.						
Motorola - Chicago						
CIBC/Wood Gundy				X		
Alberta Municipal Affairs Dept	X					
Canada Post	X	X	X			
Greyhound of Canada	X	X	X			
AdobeAir	X					
Esprit	X					
Rohr Inc.						
Varian Associates, Inc.						
Canadian Dept of Energy, Mines & Resources						
Regional Municipality of Peel						
Supply & Services Canada						
Supply & Services Canada						
Transportation Canada						
Woodwards Limited						
Department of Labor						
Playtex Apparel						
British Petroleum Co.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92		
Finance	Bank of A. Levy	Systematics	5.0	5	90		
Finance	Chittenden Bank	Systematics	1.0	5	91		
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91		
Finance	First Los Angeles Bank	Systematics	7.0	5	90		
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92		
Finance	Integra Bank	Systematics	8.0	5	91		
Finance	Liberty National Bancorp	Systematics	20.0	3	92		
Finance	Nationsbank	Systematics	8.0	5	92		
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0	NA	90		
Finance	Republic Bank	Systematics	16.0	NA	91		
Finance	Republic National Bank of New York	Systematics	NA	NA	93		
Finance	San Francisco Federal S&L	Systematics	4.0	NA	90		
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92		
Finance	Terre Haute First National Bank	Systematics	3.0	NA	92		
Finance	Western Farm Credit Bank	Systematics	NA	5	94		X
Health Care	Beverly Enterprises	Systematics	50.0	7	92		
State/Local	California Federal Bank	Systematics	5.0	NA	92		
Telecom	GTE Corp	Systematics	NA	10	93		
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92		
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92		
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93		
Finance	Nationsbank Corp	Total System Services			92		
Finance	Prudential Bank	Total Systems	35.0	5	93		
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0	NA	92		
Federal	Department of Justice	Unisys	100.0	5	94		X
Finance	Banco Espirito Santo	Unisys	4.4	NA	94		
Finance	Banco Espirito Santo	Unisys	4.4	NA	94		
Finance	Chase Manhattan Bank	Unisys	8.0	NA	94		X
Finance	Chemical Bank	Unisys	NA	3	95		
Finance	Co-operative Bank	Unisys	NA	10	94		X
Finance	Coutts & Co. AG	Unisys	16.0	3	95	Swiss	
Finance	Mitsui & Co.	Unisys	2.0	3	94		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Anchor Savings Bank Fsb						
Bank of A. Levy						
Chittenden Bank						
Federal Home Loan Bank of San Francisco						
First Los Angeles Bank						
Guaranty Fed Savings bank						
Integra Bank						
Liberty National Bancorp						
Nationsbank						
Prudential Bank & Trust - Atlanta, GA						
Republic Bank						
Republic National Bank of New York						
San Francisco Federal S&L						
San Francisco Home Loan Bank						
Terre Haute First National Bank						
Western Farm Credit Bank	X					
Beverly Enterprises						
California Federal Bank						
GTE Corp						
Ministry of Finance						
Four Insurance CCS. (Financial Holding Corp)						
Allianz Life Insurance Co of North America						
Nationsbank Forp						
Prudential Bank						
NY, NY City HSNB/Presearvation/Dev						
Department of Justice		X				
Banco Espirito Santo	X					
Banco Espirito Santo	X					
Chase Manhattan Bank	X					
Chemical Bank			X			
Co-operative Bank	X			X		
Coutts & Co. AG	X					
Mitsui & Co.	X			X		



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95		
Finance	TSB Bank	Unisys	23.0	3	95	UK	
Finance	Midland Bank	Unisys	15.0	5	95	UK	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden	
Insurance	Target Life	Unisys	9.0	5	94		X
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92		
Retail	Bass Taverns	Unisys	3.9	NA	94		
Retail	Circle K Corporation	Unisys	NA	5	94		X
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94		X
Retail	Supermercado Zona Sul	Unisys	2.5	5	94		X
State/Local	California Republic Bank	Unisys	56.0	10	92		
State/Local	Chicago Parks	Unisys	8.0	7	94		
State/Local	Florida's Health Care Administration	Unisys (Health Inform Mgnt Unit)	86.0	4	95		
State/Local	U.S. Department of Treasury	Unisys	107.0	9	95		
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil	
Transportation	Ford Motor Co.	Unisys	30.0	5	92		
Transportation	Mexicana Airlines	Unisys	NA	5	95	Mexico	
Transportation	Subaru of America	Unisys	7.0	7	92		
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90		
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94		X
Services	Pitney Bowes	Unisys	2.2	NA	95	France, UK	
Telecom	Continental Bank Corp.	Witel Comm Systems	70.0	5	92		
Transportation	GE Aerospace	Witel Comm Systems	20.0	7	92		
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
People's Bank of Connecticut			X			
TSB Bank			X			
Midland Bank						X
Ferro AB of Sweden						
Target Life						
Rexene Products Co.						
Bass Taverns	X					
Circle K Corporation	X	X	X			
Dairy Mart Convenience Stores, Inc	X					
Supermercado Zona Sul	X	X				
California Republic Bank						
Chicago Parks			X			
Florida's Health Care Administration				X		
U.S. Department of Treasury	X					
AG Telecom				X		
Ford Motor Co.						
Mexicana Airlines	X					
Subaru of America						
Nasa - Larc						
McDonnell Douglas		X	X			
Pitney Bowes			X			
Continental Bank Corp.						
GE Aerospace						
Delta Airlines (Reservation Systems)	X					



INPUT

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October 1, 1995

Dear Colleague:

Enclosed is the **Outsourcing Awards Database** for the third quarter of 1995. The information was obtained from public information and a copy was sent to the appropriate vendors for verification.

The database is divided into two sections. The first section is a list, by year, or the major contracts; the second is a list of the most recent outsourcing awards with an indication of the scope of the contract. The database is enclosed in hard copy and electronic formats.

The electronic format is Microsoft Excel 5.0. There is one Excel file with two spreadsheets on the enclosed disk: the general database (Full List) and the new contract spreadsheet (New Contracts). You will be receiving a new version of the database at the end of October.

INPUT views the **Outsourcing Awards Database** as a living entity that is constantly changing with the events of the outsourcing market. We welcome your comments and suggestions on the database, as well as any other aspect of INPUT's Outsourcing Program.

Sincerely,



Wilson Haddow
Vice President



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Insurance	Claims Solutions Group (ADP)	Acxiom	NA	NA	95	
Services	Trans Union of Chicago	Acxiom	125	10	94	
Cross Industry	TRW Space & Electronics Group	Affiliated Computer Services, Inc.	NA	NA	95	
Disc Mfg	Zebco (Division of Brunswick Corp)	Affiliated Computer Services, Inc.	NA	3	95	
Finance	Banco Inverlat, S.A.	Altel Information Services	NA	NA	95	Mexico
Foreign	BP Exploration	Andersen Consulting	100	5	95	UK
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK
Proc Mfg	LTV Corporation	Andersen Consulting	350	10	95	
Finance	Great Western Bank	AT & T Solutions	160	7	95	
Transportation	USAIR	Bell Atlantic	140	5 1/2	95	
Disc Mfg	Ralcorp Holdings, Inc.	CAP Gemini America	100	5	95	
Disc Mfg	Guinness Brewing Great Britain	CSC	NA	10	95	UK
Disc Mfg	James River Corporation	CSC	200-300	7	95	
Federal	Defense Commissary Agency	CSC	58.1	8	95	
Federal	Federal Aviation Administration	CSC	207.1	5	95	
Federal	SEMCOR, Inc.	CSC	11	NA	95	
Federal	US Space & Naval Warfare Systems	CSC	21.3	5	95	
Health Care	Health Care Financing Admin-HCFA	CSC	58.1	5	95	
Health Care	National Health Service in Scotland	CSC	160	3	95	UK
Services	Standard Register Corporation	CSC	50	10	95	
Telecom	US West	CSC	50	5	95	
Federal	US Department of Education	EDS	NA	6	95	
Insurance	Hartford Underwriters Insurance Co	EDS	NA	2	95	
Telecom	Fujitsu Network Transmission Sys	EDS	NA	10	95	
Transportation	Lufthansa German Airline	EDS	NA	10	95	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	
Disc Mfg	Crain Communications	Genix	1	2	95	
Disc Mfg	Handleman Company	Genix	100	5	95	
Disc Mfg	Remington Arms	Genix	5	5	95	
Proc. Mfg	Dravo Corporation	Genix	2	1	95	
Proc. Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95	
Health Care	Maricopa County Health Care Sys	HBO & Company	70	5	95	
Disc Mfg	Ford Motor Company	Hewlett-Packard	18	3	95	
Proc. Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95	Europe



<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Claims Solutions Group (ADP)		X					
Trans Union of Chicago		X					
TRW Space & Electronics Group		X					
Zebco (Division of Brunswick Corp)		X					
Banco Inverlat, S.A.							X
BP Exploration					X		
Depart of Planning/Devel/Victoria					X		
Conoco					X		
LTV Corporation					X		
Great Western Bank			X				
USAIR			X				
Ralcorp Holdings, Inc.		X					
Guinness Brewing Great Britain		X		X			
James River Corporation		X					
Defense Commissary Agency			X				
Federal Aviation Administration		X					
SEMCOR, Inc		X					
US Space & Naval Warfare Systems		X					
Health Care Financing Admin-HCFA	X						
National Health Service in Scotland		X					
Standard Register Corporation		X					
US West						X	
US Department of Education					X		
Hartford Underwriters Insurance Co							X
Fujitsu Network Transmission Sys							X
Lufthansa German Airline		X					
Chase Manhattan Bank					X		
Crain Communications							
Handleman Company	X						
Remington Arms							
Dravo Corporation							
Ralcorp Holdings, Inc.							
Maricopa County Health Care Sys					X		
Ford Motor Company						X	
Bridgestone-Firestone Europe			X				



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Proc. Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	
Proc. Mfg	Keramag AG of Germany	Hewlett-Packard	NA	NA	95	Germany
Proc. Mfg	Continental AG	IBM	NA	NA	95	Germany
Proc. Mfg	Schneider	IBM	NA	NA	95	Germany
Cross Industry	Ceridian Corporation	IBM (ISSC)	100	10	95	
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany
Disc. Mfg	Kodak	IBM (ISSC)	NA	5	95	
Disc. Mfg	NTN	IBM (ISSC)	NA	5	95	Japan
Finance	Long Island Savings	IBM (ISSC)	NA	NA	95	
Foreign	Colombia Pension System	IBM (ISSC)	NA	NA	95	Colombia
Proc. Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95	
Proc. Mfg	Continental Tire	IBM (ISSC)	NA	10	95	Europe
Proc. Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95	
Proc. Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95	
Proc. Mfg	DSM Resin	IBM (ISSC)	NA	NA	95	
Proc. Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95	
Proc. Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95	
Utilities	Public Service Co. of Colorado	IBM (ISSC)	500	10	95	
Foreign	Oficina de Normal Previsional	IBM Peru	2.3	1	95	Peru
Telecom	Hewlett-Packard Company	National TechTeam, Inc.	10	1	95	
Finance	SBC Warburg	Ross Perot	NA	NA	95	
Disc. Mfg	National Steel Corp	SHL Systemhouse, Inc.	70	7	95	
Finance	Royal Bank of Canada	SHL Systemhouse, Inc.	5	3	95	UK
Foreign	TRW Steering Systems Ltd.	SHL Systemhouse, Inc.	NA	3	95	UK
Proc. Mfg	FMC Corporation	SHL Systemhouse, Inc.	100	7	95	
Retail	Carl's Jr.	SHL Systemhouse, Inc.	10	3	95	
Disc Mfg	Esprit	SMS	NA	NA	95	
Finance	Chemical Bank	Unisys	NA	3	95	
Finance	Coutts & Co. AG	Unisys	NA	3	95	
Finance	Midland Bank	Unisys	NA	3	95	
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95	
Finance	TSB Bank	Unisys	23	3	95	
Services	Pitney Bowes	Unisys	2.2	NA	95	France,UK
State/Local	U.S. Department of Treasury	Unisys	107	9	95	
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil



CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP MANAGEMENT	BUSINESS OPERATIONS	NETWORK OPERATIONS	APPLICATION MANAGEMENT
Cott Corporation			X				
Keramag AG of Germany			X				
Continental AG		X					
Schneider		X					
Ceridian Corporation		X					
Lurgi							
Kodak			X				
NTN			X			X	
Long Island Savings							
Colombia Pension System					X		
Campbell Soup Company		X					
Continental Tire			X				
Georgia Pacific							
Goodyear Tire & Rubber Company			X	X			
DSM Resin							
Rhone-Poulenc							
Texaco, Inc.				X			
Public Service Co. of Colorado		X					
Oficina de Normal Previsional					X		
Hewlett-Packard Company					X		
SBC Warburg		X					
National Steel Corp		X					
Royal Bank of Canada	X						
TRW Steering Systems Ltd.		X					
FMC Corporation			X				
Carl's Jr.			X				
Esprit		X					
Chemical Bank				X			
Coutts & Co. AG		X					
Midland Bank							X
People's Bank of Connecticut				X			
TSB Bank				X			
Pitney Bowes				X			
U.S. Department of Treasury		X					
AG Telecom					X		



INPUT OUTSOURCING NEW CONTRACTS

[illegible]



INPUT OUTSOURCING
FULL LIST

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92		
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0	NA	92		
Finance	Bank of America	ACS	150.0	6	89		
Finance	Community Sate Bank, (The) In Iola, TX	ACS	2.0	NA	92		
Finance	First National Bank of Trenton, TX	ACS	2.0	NA	92		
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92		
Finance	Security Federal Savings and Loan	ACS	NA	NA	93		
Health Care	Casemark	ACS	88.0	10	93		
Health Care	Takecare Corp	ACS	1.2	5	91		
Proc Mfg	Pope & Talbot	ACS	6.0	5	94		X
Retail	Associated Stationers	ACS	84.0	10	92		
Retail	Southland Corp	ACS	130.0	10	94		
Retail	Morningstar Group	ACS	8.0	10	89		
State/Local	Los Angeles - County of	ACS	15.0	5	91		
State/Local	Maryland Benefits System	ACS	25.0	5	91		
Telecom	NYNEX	ACS	16.0	3	94		
Telecom	Transportation National Communications	ACS	4.5	5	92		
Telecom	US Long Distance	ACS	5.5	6	90		
Transportation	Greyhound	ACS	40.0	10	92		
Transportation	Harper Group, (The)	ACS	15.0	7	94		
Wholesale	Gold Coast Beverage	ACS	4.6	7	93		X
Insurance	All State Insurance	Acxiom	NA	5	93		X
Insurance	Claims Solutions Group (ADP)	Acxiom	NA	NA	95		
Services	Guideposts Associates Inc	Acxiom	NA	8	89		
Services	M/A/R/C	Acxiom	NA	5	89		X
Services	Transportation Union of Chicago	Acxiom	125.0	10	94		
Services	Transportation Union of Chicago	Acxiom	200.0	10	92		
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93		
Finance	Capital Bank	Advantis	0.8	NA	94		
Finance	First Interstate Bank	Advantis	10.0	3	93		
Finance	First National Bank, Inc	Advantis	22.0	3	93		
Retail	Sears Technology Svcs (STS)	Advantis	NA	NA	92		
Services	BICC Cables Corp	Advantis	NA	5	92		
Cross Industry	TRW Space & Electronics Group	Affiliated Computer Service, Inc.	50.0	NA	95		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Huntsman Packaging						
Austin Municipal Federal Credit Union, TX						
Bank of America						
Community State Bank, (The) in Iola, TX						
First National Bank of Trenton, TX						
North Dallas Bank & Trust Co.						
Security Federal Savings and Loan						
Casemark						
Takecare Corp						
Pope & Talbot						
Associated Stationers						
Southland Corp						
Morningstar Group						
Los Angeles - County of						
Maryland Benefits System						
NYNEX						
Transportation National Communications						
US Long Distance						
Greyhound						
Harper Group, (The)						
Gold Coast Beverage	X					
All State Insurance						
Claims Solutions Group (ADP)	X					
Guideposts Associates Inc	X					
M/A/R/C						
Transportation Union of Chicago	X					
Transportation Union of Chicago	X					
Ford New Holland Inc.						
Capital Bank						
First Interstate Bank						
First National Bank, Inc						
Sears Technology Svcs (STS)						
BICC Cables Corp						
TRW Space & Electronics Group	X					



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Disc Mfg	Zebco (Division of Brunswick Corp)	Affiliated Computer Service, Inc.	NA	3	95		
Finance	Banco Inverlat, S.A.	Aitel Information Services	NA	NA	95	Mexico	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada	
Services	Alaska Airlines	AMR Info Systems	5.0	10	92		
Federal	US Department of Interior - MMS	AMS	54.0	NA	91		
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93		X
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina	
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK	
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada	
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina	
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0	NA	91		
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil	X
Finance	AISG	Andersen Consulting	1.5	3	90		X
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91		
Finance	SCOR	Andersen Consulting	1.0	3	91		
Foreign	BP Exploration - UK	Andersen Consulting	100.0	5	95	UK	
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0	NA	90	UK	
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada	X
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia	
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada	
Health Care	John L. Doyne Hospital	Andersen Consulting	14.0	4	91		
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90		
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil	X
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5	NA	89		
Proc Mfg	BP Exploration Operation Company	Andersen Consulting	NA	5	95	UK	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90		
Proc Mfg	FMI	Andersen Consulting	25.0	5	89		
Proc Mfg	LTV Corporation	Andersen Consulting	350.0	10	95		
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89		X
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89		
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil	X
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92		
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92		X
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada	X
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Zebco (Division of Brunswick Corp)	X					
Banco Inverlat, S.A.						X
Canadian Airlines						
Alaska Airlines						
US Department of Interior - MMS						
Apple Computer	X	X				
CISA	X					
Conoco				X		
Marsulex	X					
Siderca	X					
Timken (Ball Bearings)						
Villares	X					
AISG		X				
Continental Bank Corp.						
SCOR	X					
BP Exploration - UK				X		
H.J. Heinz Co - UK						
Canada Post	X	X				
Depart of Planning/Devel/Victoria				X		
Centenary Hospital	X					
John L. Doyne Hospital				X		
Voluntary Hospital of America				X		
CSB Insurance	X					
Ashland Chemical						
BP Exploration Operation Company				X		
Dial corp - consumer Products Division	X	X				
FMI	X					
LTV Corporation				X		
Maxus	X	X				
Maxus Energy Corp.						
O Globo	X					
Reylon	X	X				
Schuller Int'l (FKA manville Sales)	X					
Stanchem	X	X				
Sun Regining & Marketing Co.		X				



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada	X
Retail	Filene's Basement	Andersen Consulting	10.0	5	94		
Service	Sky Chefs	Andersen Consulting	9.9	3	94		X
State/Local	State of Texas	Andersen Consulting	NA	NA	93		
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93		
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93		
Utilities	BC Gas	Andersen Consulting	7.5	5	92		
Utilities	Florida Power	Andersen Consulting	35.0	5	94		
Federal	DOT/FAA	AT&T	80.0	NA	89		
Federal	DOT/FAA	AT&T	850.0	NA	91		
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93		
Finance	Chase Manhattan Bank	AT&T (AMS)	NA	NA	94		
Finance	Great Western Bank	AT&T Solutions	160.0	7	95		
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93		
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0	NA	93		
Disc Mfg	General Dynamics	ATI	1.5	NA	89		
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94		X
Transportation	USAIR	Bell Atlantic	140.0	5 1/2	95		
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0	NA	92		
Disc Mfg	Gillette Co.	British Telecom	16.0	NA	92		
Retail	Pitman-Moore	British Telecom	NA	NA	92		
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92		
Services	Dialog Information Services	BT North America	17.5	NA	93		
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5	NA	92		
Federal	US Department of State	CAC	48.0	5	92		
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93		
Proc Mfg	Ralcorp Holding, Inc.	CAP Gemini America	100.0	5	95		
Federal	Department of Transportation	CBIS	41.0	5	93		
Telecom	Ameritech	CBIS	50.0	4	93		
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94		
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94		
Telecom	Unitel Communications of Toronto	CBIS	8.5	NA	NA		
Federal	Walson Air Force Hospital	CIS Technologies	NA	NA	92		
Services	Advertising Checking Bureau Inc.	Compusource	NA	NA	93		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Sunoco	X					
Filene's Basement	X					
Sky Chefs	X	X				
State of Texas						
PRA Solutions				X		
Yellow Freight	X					
BC Gas						
Florida Power	X			X		
DOT/FAA						
DOT/FAA						
Metropolitan Life Insurance						
Chase Manhattan Bank						
Great Western Bank		X				
Southland Corp						
Worldspand Travel Information Services						
General Dynamics						
Delta Airlines	X	X	X			
USAIR		X				
Greater Bethlehem Savings & Loan						
Gillette Co.						
Pitman-Moore						
JP Morgan & Co.						
Dialog Information Services						
NJ, State of - Dept of Treasury						
US Department of State						
Total Petroleum						
Ralcorp Holding, Inc.	X					
Department of Transportation						
Ameritech	X					
Centennial Cellular Corporation	X					
McCaw Cellular Communication	X					
Unitel Communications of Toronto	X					
Walson Air Force Hospital						
Advertising Checking Bureau Inc.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Proc Mfg	Freeport McMoran	Computerland	NA	5	92		
Disc Mfg	AMFUEL	CSC	NA	5	94		X
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.	X
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.	X
Disc Mfg	General Dynamics	CSC	3000.0	10	91		
Disc Mfg	Guinness Brewing Great Britain	CSC	NA	10	95	UK	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95		X
Disc Mfg	James River Corporation	CSC	200-300	7	95		
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93		X
Discrete Mfg	Polaroid	CSC	10.0	5	95		x
Federal	Defense Commissary Agency	CSC	58.1	8	95		
Federal	Department of Labor	CSC	50.0	4	93		
Federal	Federal Aviation Administration	CSC	207.1	5	95		
Federal	Environmental Protection Agency	CSC	302.0	5	92		
Federal	FEMA - WYO	CSC	48.6	4.3	94		X
Federal	General Services Administration (GSA)	CSC	157.0	4	94		
Federal	Nasa langley	CSC	200.0	8	93		
Federal	NASA, Ames Research Center	CSC	220.0	NA	89		
Federal	National Weather Services	CSC	30.5	5	95		x
Federal	SEMCOR, Inc.	CSC	11.0	NA	95		
Federal	US Department of Education	CSC	12.0	5	92		
Federal	US Environmental Protection Agency	CSC	30.0	NA	91		
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94		X
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94		X
Federal	US Space & Naval Warfare System Command	CSC	21.3	5	95		
Federal	US Small Business Administration	CSC	45.0	7	90		
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC	NA	7	94		X
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia	
Foreign	British Home Stores	CSC	NA	NA	92	UK	
Foreign	ICI Agrochemicals	CSC	10.0	3	92		
Foreign	Inland Revenue	CSC	NA	3	95		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Freeport McMoran						
AMFUEL	X	X	X			
British Aerospace	X	X				
Ford of Europe	X					
General Dynamics						
Guinness Brewing Great Britain	X		X			
Hughes Aircraft	X	X	X			
James River Corporation	X					
Sun Micro Systems	X					
Polaroid						
Defense Commissary Agency		X				
Department of Labor						
Federal Aviation Administration	X					
Environmental Protection Agency						
FEMA - WYO				X		
General Services Administration (GSA)	x					
Nasa langley						
NASA, Ames Research Center						
National Weather Services						
SEMCOR, Inc.	X					
US Department of Education						
US Environmental Protection Agency						
US Navy Command & Control Ocean Surv.	X	X				
US Navy Command & Control Ocean Surv.	X	X				
US Space & Naval Warfare System Command	X					
US Small Business Administration						
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X			
Australian Mutual Provident Society, Sydney, Australia						
British Home Stores						
ICI Agrochemicals						
Inland Revenue			X			



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Health Care	American Medical Response	CSC	55.0	7	94		X
Health Care	Health Care Financing Administration	CSC	58.1	5	95		X
Health Care	National Health Service in Scotland	CSC	160.0	3	95	UK	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia	X
Health Care	United Healthcare Corporation	CSC	NA	NA			
Proc Mfg	ICI PAINTS	CSC	50.0	5	95		X
Proc Mfg	WCI Steel	CSC	64.0	10	92		
Proc Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94		X
Retail	BhS	CSC	200.0	11	93	U.K.	X
Retail Dist	British Home Stores	CSC	100.0	4	95	UK	
Service	RAET	CSC	90.0	5	93	Holland	X
Services	Autoglass	CSC	50.0	10	95		X
Services	Standared Register Corporation	CSC	50.0	10	95		
State/Local	NY - State of - Medicaid	CSC	149.0	7	91		
Telecom	Grupo Iusacell	CSC	50.0	5	94		
Telecom	Southern New England Telecommunications	CSC	200.0	7	95		x
Telecom	US West	CSC	50.0	5	95		
Utilities	San Diego Gas & Electric	CSC		10	94		X
Utilities	United Illuminating Company	CSC	26.7	10	93		X
Wholesale	Watee Burpee & Co	CSC	1.8	5	92		
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95		
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92		
Health Care	Major Health Care	CSC Partners	20.0	NA	90		
Health Care	EPIC Healthcare Group	Data General	10.0	5	91		
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94		X
Disc Mfg	Microsoft	Digital	NA	5	94		
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93		
Foreign	Optus Communications, Australia	Digital	1000.0	10	92		
Foreign	Transportationalta Utilities (Alberta, Canada)	Digital	150.0	5	93		
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92		
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92		
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0	NA	92		
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore	NA	NA	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
American Medical Response	X	X				
Health Care Financing Administration						
National Health Service In Scotland	X					
Australian Mutual Provident Society, Sydney, Australia		X				
United Healthcare Corporation				X		
ICI PAINTS	X	X	X			
WCI Steel						
Scott Paper Company of Philadelphia	X					
BhS	X	X	X			
British Home Stores	X					
RAET		X				
Autoglass	X	X	X			
Standard Register Corporation	X					
NY - State of - Medicaid						
Grupo Iusacell				X		
Southern New England Telecommunications US West					X	
San Diego Gas & Electric						
United Illuminating Company						
Walter Burpee & Co						
US ARMY	X					
Resolution Trust Corp						
Major Health Care						
EPIC Healthcare Group						
GE Aircraft Engines			X			
Microsoft		X	X			
Packard Hughes Interconnect						
Optus Communications, Australia						
Transportationa Utilities (Alberta, Canada)						
AMC Entertainment Inc. Kn City, MO						
Earle M Jorgensen Co						
Imperial Oil LTD						
Compagnie Generale Maritime SA (CGM)						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Amdahl	EDS	NA	10	94		
Disc Mfg	Anchor Glass	EDS	30.0	NA	92		
Disc Mfg	Bechtel	EDS	NA	NA	95		
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93		
Disc Mfg	Campbell Taggart	EDS	NA	1	94		X
Disc Mfg	Cummins Engine	EDS	90.0	10	90		
Disc Mfg	Frigidaire	EDS	NA	10	93		
Disc Mfg	General Motors	EDS	NA	5	91		
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94		
Disc Mfg	Memorex Telex Corp.	EDS	12.0	NA	92		
Disc Mfg	Meredith Corporation	EDS	25.0	8	91		
Disc Mfg	Northrop Corp	EDS	20.0	NA	92		
Disc Mfg	Pyramid Technology	EDS	NA	10	94		
Disc Mfg	Tandem Computers	EDS	NA	5	94		
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany	X
Disc Mfg	Xerox	EDS	3200.0	10	94		X
Federal	DOT/FAA	EDS	500.0	NA	92		
Federal	US Defense Communications Agency	EDS	55.0	NA	91		
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90		
Federal	US Department of Education	EDS	NA	6	95		
Finance	American Express	EDS	350.0	10	94		X
Finance	Banc One - Texas	EDS	50.0	NA	92		
Finance	California Medicaid Program	EDS	399.0	4	91		
Finance	CC-Banque - Belgium	EDS	NA	NA	92	Belgium	
Finance	CLS Corp	EDS	NA	5	94		
Finance	Denver Credit Union	EDS	6.0	5	91		
Finance	District Government Employees Credit Union	EDS	4.5	NA	91		
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90		
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90		
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92		
Finance	Household Credit Services/GM	EDS	500.0	NA	92		
Finance	Los Angeles County Teachers Credit Union	EDS	4.0	NA	90		
Finance	Motorola Credit Union-West	EDS	15.0	NA	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Amdahl						
Anchor Glass						
Bechtel		X	X			
Bethlehem Steel						
Campbell Taggart	X					
Cummins Engine						
Frigidaire						
General Motors						
Hughes Space & Communications			X			
Memorex Telex Corp.						
Meredith Corporation						
Northrop Corp						
Pyramid Technology				X		
Tandem Computers			X			
Vereinigte Schmiedewerke						
Xerox	Maint.	X	X			
DOT/FAA						
US Defense Communications Agency						
US Department of Commerce - NOAA						
US Department of Education				X		
American Express	X					
Banc One - Texas						
California Medicaid Program						
CC-Banque - Belgium						
CLS Corp				X		
Denver Credit Union						
District Government Employees Credit Union						
Federal Home Loan Bank of Seattle						
First City Bancorp - Houston, TX						
First Fidelity Bancorp, NJ						
Household Credit Services/GM						
Los Angeles County Teachers Credit Union						
Motorola Credit Union-West						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Finance	Nevada Credit Union	EDS	2.0	NA	93		
Finance	Orange County Federal Credit Union	EDS	22.5	NA	91		
Finance	Republic National Bank of New York	EDS	22.0	NA	93		
Finance	River Forest Bancorp.	EDS	13.0	5	91		
Finance	Signet Bank Corp	EDS	300.0	10	91		
Finance	Texas Credit Union	EDS	12.0	8	91		
Finance	United New Mexico Financial Corp	EDS	5.0	NA	92		
Finance	US Central Credit Union - KS	EDS	5.0	NA	92		
Finance	Washington State Employees Federal Credit Union	EDS	8.0	NA	91		
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0	NA	90		
Finance	Bank El Paso	EDS	15.0	NA	91		
Foreign	Atlas Copco Airpower NV - Belgium	EDS	NA	NA	92	Belgium	
Foreign	Bertin and CIE - Europe	EDS	NA	NA	92		
Foreign	British Nuclear Fuels Ltd	EDS	NA	NA	92	UK	
Foreign	British Petroleum Exploration (BPX)	EDS	NA	NA	93	UK	
Foreign	Chausson (Renault/Peugeot)	EDS	10.0	NA	91		
Foreign	Compagnie Generale Maritime SA (CGM)	EDS	NA	NA	93		
Foreign	Credit Lyonnais	EDS	NA	5	91		
Foreign	Distribuidora Benedetti - Venezuela	EDS	NA	NA	92	Venezuela	
Foreign	Grupo Mazon - Mexico	EDS	NA	NA	92		
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93		
Foreign	KloECKner-Humboldt-Deutz	EDS	NA	NA	91		
Foreign	Lagoven (Petroleos de Venezuela)	EDS	NA	5	91		
Foreign	Midland Bank PLC - UK	EDS	NA	7	91	UK	
Foreign	National Rubber Co	EDS	NA	NA	93		
Foreign	Pilkington PLC	EDS	NA	NA	92		
Foreign	Polska Telefonii Komorkona	EDS	NA	NA	92		
Foreign	SAAB - Stockholm	EDS	360.0	10	90		
Foreign	Sasse Seguros - Brazil	EDS	NA	NA	92		
Foreign	Shell Brasil S.A.	EDS	50.0	4	90		
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.	
Foreign	Toronto Metro	EDS	NA	5	91		
Foreign	United Kingdom Dept of Social Security	EDS	NA	5	91		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Nevada Credit Union						
Orange County Federal Credit Union						
Republic National Bank of New York						
River Forest Bancorp.						
Signet Bank Corp						
Texas Credit Union						
United New Mexico Financial Corp						
US Central Credit Union - KS						
Washington State Employees Federal Credit Union						
Westwood Equities Corp - LA, CA - Terminated						
Bank El Paso						
Atlas Copco Airpower NV - Belgium						
Bertin and CIE - Europe						
British Nuclear Fuels Ltd						
British Petroleum Exploration (BPX)						
Chausson (Renault/Peugeot)						
Compagnie Generale Maritime SA (CGM)						
Credit Lyonnais						
Distribuidora Benedetti - Venezuela						
Grupo Mazon - Mexico						
Grupo Santander (Madrid, Spain)						
Kloeckner-Humboldt-Deutz						
Lagoven (Petroleos de Venezuela)						
Midland Bank PLC - UK						
National Rubber Co						
Pilkington PLC						
Polska Telefonia Komorkona						
SAAB - Stockholm						
Sasse Seguros - Brazil						
Shell Brasil S.A.						
Time Life U.K.				X		
Toronto Metro						
United Kingdom Dept of Social Security						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Foreign	Whitehall Insurance Holding Ltd	EDs	35.0	12	90		
Govt	South Australia Government	EDS	600.0	9	94	Australia	X
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.	X
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93		X
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93		
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92		
Insurance	Blue Cross/Blue Shield of Arkansas	EDS	NA	8	94		
Insurance	Blueshield of CA	EDS	120.0	10	91		
Insurance	Freemont General Corp.	EDS	10.0	10	92		
Insurance	Fremont Pacific Insurance Group	EDS	NA	10	92		
Insurance	Hartford Underwriters Insurance Co.	EDS	NA	2	95		
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91		
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86		
Insurance	Mississippi Medicaid	EDS	NA	2.8	94		
Insurance	Security Mutual Life of NY	EDS	30.0	12	90		
Health Care	Diversified Pharmaceutical Services, Inc.	EDS	NA	7	94		x
Health Care	Georgia - State of - Medicaid	EDS	77.9	5	91		
Health Care	Health Management Alternatives	EDS	8.0	NA	92		
Proc Mfg	Enron Corp.	EDS	750.0	4	90		
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany	X
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90		
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada	X
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91		
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90		
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90		
Proc Mfg	PPG	EDS	34.0	10	91		
Proc Mfg	Presidents Baking	EDS	NA	5	93		
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0	NA	92		
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90		
Retail	Bruno's	EDS	20.0	10	92		
Retail	Harris Teeter	EDS	NA	10	94		
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden	X
Retail	London Fog	EDS	NA	NA	94		X
Retail	Montgomery Ward & Co.	EDS	100.0	NA	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Whitehall Insurance Holding Ltd						
South Australia Government		X	X			
UK Inland Revenue	X					
Blue Cross & Blue Shield of MD		X				
Blue Cross & Blue Shield of MD						
Blue Cross/Blue Shield - Massachusetts						
Blue Cross/Blue Shield of Arkansas						
Blueshield of CA						
Freemont General Corp.						
Fremont Pacific Insurance Group						
Hartford Underwriters Insurance Co.						X
Indiana - State of - Medicaid						
Jackson National Life Insurance Co.						
Mississippi Medicaid						
Security Mutual Life of NY						
Diversified Pharmaceutical Services, Inc.		x				
Georgia - State of - Medicaid						
Health Management Alternatives						
Enron Corp.						
Fresenius						
Hunt Energy Corp						
Moore Corp Ltd	X	X	X			
North American Phillips (Signetics)						
Permian Corp/Permian Partners						
Placid Oil Co.						
PPG						
Presidents Baking						
United States Borax and Chemical Corp						
Westmoreland Coal Co - Valley Forge, PA						
Bruno's						
Harris Teeter						
Kooperative Forbundet (KF Group)	X	X	X	X		
London Fog	X	X		X		
Montgomery Ward & Co.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	Pearle Vision	EDS	20.0	NA	91		
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91		
Retail	Smith's Food & Drug Center	EDS	160.0	10	92		
Retail	Southland Corp	EDS	NA	10	93		
Services	Amusement & Music Operator Assoc	EDS	NA	10	94		
Services	ASK Computer Systems	EDS	53.0	10	90		
Services	Capitol Records-EMI Music	EDS	35.0	3	91		
Services	Emergency Networks Corp	EDS	10.0	NA	92		
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91		
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91		
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90		
Services	Marine Spill Response Corp.	EDS	5.0	5	91		
Services	National Car Rental	EDS	500.0	10	91		
Services	NielsenMarketing Research	EDS	400.0	10	93		X
Services	Postal Buddy Corp	EDS	50.0	9	91		
Services	United Inns Inc (Days Inn)	EDS	10.0	10	92		
Services	Video Lottery Technology	EDS	NA	10	94		
State/Local	Florida, State of	EDS	8.0	NA	93		
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94		
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91		
State/Local	New York City Department of Transportation	EDS	NA	NA	93		
State/Local	Texas - State of	EDS	20.0	NA	90		
State/Local	Texas Comptroller's Office	EDS	15.0	6	91		
State/Local	WI, State of	EDS	40.0	NA	92		
Telecom	Advanced Telecommunications Corp.	EDS	NA	7	91		
Telecom	Fujitsu Network Transmission Systems	EDS	NA	10	95		
Telecom	LDDS Communications	EDS	NA	NA	92		
Telecom	Lenfest Group PA	EDS	5.0	NA	92		
Telecom	Neodata sercies	EDS	5.0	10	91		
Telecom	Singapore Cablevision PTE, LTD	EDS	NA	NA	92		
Telecom	Western Union Corp	EDS	250.0	10	90		
Transportation	Bulk Materials Inc (BMI)	EDS	NA	NA	93		
Transportation	Continental Airlines Holding	EDS	2100.0	10	91		

<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Pearle Vision						
RJR-MacDonald Inc.						
Smith's Food & Drug Center						
Southland Corp		X	X			
Amusement & Music Operator Assoc						
ASK Computer Systems						
Capitol Records-EMI Music						
Emergency Networks Corp						
HFS Brands (Hotel Chain)						
Hospitality Franchise Systems Inc						
Loews Anatole Hotel, Dallas, TX						
Marine Spill Response Corp.						
National Car Rental						
NielsenMarketing Research				X		
Postal Buddy Corp						
United Inns Inc (Days Inn)						
Video Lottery Technology						
Florida, State of						
Michigan Department of Natural Resources				X		
Michigan, Dept of Social Services Medical Services Administration						
New York City Department of Transportation						
Texas - State of						
Texas Comptroller's Office						
WI, State of						
Advanced Telecommunications Corp.						
Fujitsu Network Transmission Systems						X
LDDS Communications						
Lenfest Group PA						
Neodata sercies						
Singapore Cablevision PTE, LTD						
Western Union Corp						
Bulk Materials Inc (BMI)						
Continental Airlines Holding						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Transportation	Lufthansa German Airline	EDS	NA	10	95	Germany	
Transportation	USTravel	EDS	800.0	10	94		
Utilities	Washington Water Power	EDS	50.0	10	92		
Wholesale	Del Monte Foods	EDS	150.0	10	92		
	CSC Corp	EDS	NA	5	94		
Foreign	Lever Nederland BV	EDS	NA	3	91		
Services	Hitachi Data systems North America	EDS	20.0	NA	90		
Services	World Cup USA	EDS	6.0	NA	94		
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada	
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90		
Finance	Chase Manhattan Bank	FIServ	40.0	12	95		
Finance	Community Federal Savings & Loan	FIServ	12.0	NA	91		
	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ					
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0	NA	91		
Other	Dobbs Houses Inc	FIServ	10.0	6	92		
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94		X
Finance	Eastman Kodak Credit Corp	General Electric	NA	NA	94		
Disc Mfg	Earle M. Jorgensen	Genix	12.0	5	94		
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93		
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93		
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0	NA	90		
Disc Mfg	Comshare	Genix	NA	3	94		X
Disc Mfg	Crain Communications	Genix	1.0	2	95		
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90		
Disc Mfg	Handleman Company	Genix	100.0	5	95		X
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94		
Disc Mfg	Libbey-Owens Ford	Genix	NA	3	93		
Disc Mfg	New York Daily News	Genix	6.2	5	93		
Disc Mfg	Remington Arms	Genix	5.0	5	95		
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93		X
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93		X
Disc Mfg	UTA	Genix	14.5	5	93		
Education	Community College of Philadelphia	Genix	4.0	6	93		X

CUSTOMER	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Lufthansa German Airline	X					
USTRavel	X	X	X	X		
Washington Water Power						
Del Monte Foods						
CSC Corp						
Lever Nederland BV						
Hitachi Data systems North America						
World Cup USA						
CAMI Automotive Inc - Toronto Canada						
Cyprus Minerals						
Chase Manhattan Bank						
Community Federal Savings & Loan						
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)						
Federal Home Loan Bank - Milwaukee, WI						
Dobbs Houses Inc						
NY State Dept of Taxation	X					
Eastman Kodak Credit Corp						
Earle M. Jorgensen						
AM General Division of LTV Corp						
Armco Advanced Materials Co						
Bailey Controls - Cleveland						
Comshare		X	X			
Crain Communications						
Duracell Inc, Bethel, CT						
Handleman Company						
Jervis B Webb Company	X					
Libbey-Owens Ford						
New York Daily News						
Remington Arms						
Tran Company, (The)						
United Technologies Automotive						
UTA						
Community College of Philadelphia						

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94		X
Other	Scripps Howard	Genix	15.0	NA	92		
Proc Mfg	American Tobacco	Genix	5.5	5	90		
Proc Mfg	Bordon	Genix	12.0	5.5	93		X
Proc Mfg	Copperweld Corp	Genix	8.0	5	93		
Proc Mfg	Dravo Corporation	Genix	1.0	2	95		
Proc Mfg	Heinz USA	Genix	10.0	7	89		
Proc Mfg	Michcon	Genix	30.0	NA	92		
Proc Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95		
Proc Mfg	Whellng - Pittsburgh Steel Corp	Genix	70.0	NA	91		
Retail	Gantos	Genix	11.0	NA	92		
Services	Computer Technology Management	Genix	25.0	5	91		
Services	Master Data Center, Inc	Genix	0.8	3	92		
Health Care	Maricopa County Health Care Systems	HBO and Company	70.0	5	95		
Disc Mfg	Ford Motor Company	Hewlett-Packard	18.0	3	95		
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0	NA	94		x
Health Care	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95		
Telecom	Northern Telecom	Hewlett-Packard	12.0	NA	89		
Proc Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95		
Proc Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	Canada	
Proc Mfg	Keramag AG	Hewlett-Packard	NA	NA	95	Germany	
Foreign	IBM Canada	Hoskyns Group	NA	NA	92		
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK	
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92		
Disc Mfg	LSI Logic	I-NET	NA	5	94		X
Proc Mfg	Continental AG	IBM	NA	NA	95	Germany	
Proc Mfg	Schneider	IBM	NA	NA	95	Germany	
Foreign	Colombia Pension Systems	IBM (ISSC)	NA	NA	95	Columbia	
Foreign	Oficina de Normalizacion Provisional	IBM Peru	2.3	1	95	Peru	
Cross Industry	Ceridian Corp	IBM (ISSC)	100.0	10	95		
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany	
Disc Mfg	Kodak	IBM (ISSC)	NA	5	95		
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93		
Disc Mfg	NTN	IBM (ISSC)	NA	5	95	Japan	



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Royal Insurance of Charlotte		X		X		
Scripps Howard						
American Tobacco						
Borden						
Copperweld Corp						
Dravo Corporation						
Heinz USA						
Michcon						
Ralcorp Holdings, Inc.						
Whelling - Pittsburgh Steel Corp						
Ganlos						
Computer Technology Management						
Master Data Center, Inc						
Maricopa County Health Care Systems				X		
Ford Motor Company					X	
GE Industrial and Power Systems (GE Power Systems)			X			
Fox Meyer Health Corporation						
Northern Telecom						
Bridgestone-Firestone Europe		X				
Cott Corporation		X				
Keramag AG		X				
IBM Canada						
Bank of England						
Granada Group PLC						
LSI Logic		X				
Continental AG	X					
Schneider	X					
Colombia Pension Systems				X		
Oficina de Normalizacion Previsional				X		
Ceridian Corp	X					
Lurgi						
Kodak		X				
McDonnell Douglas						
NTN					X	



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S	PLATFORM OPERATIONS
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91		
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90		
Finance	California, State of - Social Services	IBM (ISSC)	80.0	NA	92		
Finance	Capital Bank	IBM (ISSC)	NA	5	91		
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0	NA	91		
Finance	Comdata	IBM (ISSC)	120.0	10	91		
Finance	Commerce Bancshares Inc	IBM (ISSC)	25.0	10	91		
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91		
Finance	First American National	IBM (ISSC)	NA	10	91		
Finance	First Boston	IBM (ISSC)	900.0	7	91		
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90		
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89		
Finance	Long Island Savings	IBM (ISSC)	NA	NA	95		
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90		
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91		
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92		
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93		X
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92		
Insurance	Equifax	IBM (ISSC)	650.0	10	93		X
Health Care	Health Dimensions Inc	IBM (ISSC)	20.0	5	92		
Health Care	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0	NA	93		
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93		
Proc Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95		
Proc Mfg	Continental Tire	IBM (ISSC)	NA	NA	95	Europe	
Proc Mfg	DSM Resins	IBM (ISSC)	NA	NA	95	Europe	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92		
Proc Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95		
Proc Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95		
Proc Mfg	Allied Signal Aerospace	IBM (ISSC)	NA	3	94		X
Proc Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95		
Proc Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95		
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94		X
Retail	Cullum Companies Inc	IBM (ISSC)	60.0	NA	91		
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92		
Retail	Hook Superx	IBM (ISSC)	70.0	NA	93		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
United Technologies						
Bank South Corp.						
California, State of - Social Services						
Capital Bank						
Chase Manhattan Bank of CT						
Comdata						
Commerce Bancshares-Inc						
Continental Bank Corp.						
First American National						
First Boston						
First Tennessee Bank						
Hibernia National Bank						
Long Island Savings						
Riggs National Bank Corp.						
Southeast Banking Corp - Miami						
Equifax Europe						
El Camino Hospital			X			
Blue Cross & Blue Shield of NJ						
Equifax		X				
Health Dimensions Inc						
Kaiser Permanente (Oakland, CA)						
Armco Steel Corp						
Campbell Soup Company	X					
Continental Tire		X				
DSM Resins						
Freeport McMoran						
Georgia Pacific						
Goodyear Tire & Rubber Company		X	X			
Allied Signal Aerospace		X				
Rhone-Poulenc						
Texaco, Inc.			X			
American's Favorite Chicken Co	X	X				
Cultum Companies Inc						
Harvest Foods						
Hook Superx						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93		
Retail	Miresel, Inc.	IBM (ISSC)	NA	5	94		X
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94		X
Retail	Supermarkets General Corp	IBM (ISSC)	75.0	NA	91		
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93		X
Retail	United Retail Group	IBM (ISSC)	25.0	NA	92		
Retail	Zale Corp	IBM (ISSC)	200.0	10	92		
Services	Hertz Corp	IBM (ISSC)	80.0	NA	93		
State/Local	New York City Transportation Authority	IBM (ISSC)	50.0	NA	91		
Transportation	Amtrak	IBM (ISSC)	500.0	10	94		X
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0	NA	91		
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93		X
Transportation	Worldspan	IBM (ISSC)	50.0	NA	92		
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94		X
Utilities	Public Service Company of Colorado	IBM (ISSC)	500.0	10	95		
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94		
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0	NA	91		
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC)	NA	6	94		X
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil	
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0	NA	93		
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92		
Foreign	AGT	ISM Information Systems	200.0	5	93		
Foreign	Shell Canada	ISM Information Systems	NA	NA	93		
Retail	Addis & Dey - Syracuse, NY	Litton	15.0	NA	90		
Retail	Brooks Brothers - NY	Litton	12.0	NA	90		
Services	Quotron	Litton	10.0	5	91		
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91		
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0	NA	91		
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92		
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0	NA	92		
Finance	IBJ Schroder Bank & Trust Co	M&I Data Services	2.0	10	92		
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91		

<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Jack Eckerd Corp.						
Miresel, Inc.						
Owen & Minor Inc.			X			
Supermarkets General Corp						
Thrifty Drug	X	X				
United Retail Group						
Zale Corp						
Hertz Corp						
New York City Transportationit Authority						
Amtrak		X	X			
Matson Navigation Co.						
Southern Pacific RR	X	X	X			
Worldspan						
Peco Energy	X	X	X			
Public Service Company of Colorado	X					
Texas Utilities				X		
Yankee Gas Services Co						
Bethship (Subsidiary of Bethlehem Steel)	X		X			
Chase Manhattan Bank - Brazilian Data Center						
Alberta Energy Company Ltd						
Consumers Glass (of Consumer Packaging Inc)						
AGT						
Shell Canada						
Addis & Dey - Syracuse, NY						
Brooks Brothers - NY						
Quotron						
New York, City of - Parking Violations Bureau						
Veterans Affairs						
Washington, City of - Parking Ticket Processing						
D&N Bank (S/O D&N Financial Corp)						
IBJ Schroder Baqnk & Trust Co						
US Department of Housing & Urban Dev						

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Retail	BKDA (Burger King)	Martin Marietta	15.0	NA	93		
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92		
Wholesale	J P Food Service	Martin Marietta	15.0	NA	93		
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91		
Finance	J.P. Morgan	MCI	80.0	5	93		
Finance	Merrill Lynch & Co.	MCI	150.0	5	90		
State/Local	Minnesota, State of	MCI	150.0	8	92		
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93		
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0	NA	92		
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0	NA	92		
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90		
Finance	First Eastern Bank	Mellon Bank Corp	5.0	NA	92		
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0	NA	92		
	DXI Inc	Mellon Bank Corp.	10.0	NA	92		
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92		
Retail	Southland Corp	Micro Solutions	1.7	5	93		
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada	
State/Local	TN, State of	Motorola Comm Sys Div	55.0	NA	90		
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2	NA	90		
Telecom	Hewlett-Packard	National Techteam, Inc.	10.0	1	95		
Finance	Broad National Bank	Newtrend	NA	7	93		
Finance	Financial Information Trust	Newtrend	40.0	NA	92		
Foreign	Daikyaku Life Insurance	Nomura Research Institute	NA	5	92		
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90		
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91		
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92		
Foreign	Europcar	Perot Systems	450.0	10	92		
Finance	First American Bankshares	Perot systems Corp	400.0	10	92		
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92		
Finance	SBC Warburg	Perot Systems Corp	NA	NA	95	Swiss	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91		
Health Care	American Medical Int'l Inc.	Perot Systems Corp.	100.0	5	90		
Insurance	Farmers Insurance Group	Policy Management Systems	6.0	NA	93		

<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
BKDA (Burger King)						
Utah, State of, Department of Employment Security						
J P Food Service						
Monarch Foods						
J.P. Morgan						
Merrill Lynch & Co.						
Minnesota, State of						
NASDAQ Stock Market						
National Steel Company						
Bank of Oklahoma						
Dollar Dry Dock Bank - White Plains, NY						
First Eastern Bank						
BP Oil Co.						
DXI Inc						
Bank of Baltimore						
Southland Corp						
BP Canada Inc (Talisman Energy as of 1/1/93)						
TN, State of						
3 New Jersey Savings Banks						
Hewlett-Packard				X		
Broad National Bank						
Financial Information Trust						
Daikyaku Life Insurance						
Canadian Post Office - Toronto						
Volkswagen of America						
East Midlands Electricity						
Europcar						
First American Bankshares						
NCNB Cor - Dallas						
SBC Warburg	X					
Robert Plan Corp.						
American Medical Intl Inc.						
Farmers Insurance Group						

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Disc Mfg	Loffland Brothers	Power Computing	2.0	NA	90		
Health Care	EPIC Healthcare Group	Power Computing	12.0	5	93		
Proc Mfg	Apache Corp	Power Computing	7.2	5	91		
Proc Mfg	Cincinnati Milacron	Power Computing	12.0	NA	92		
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5	NA	91		
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92		
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93		
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0	NA	90		
Disc Mfg	Black & Decker	PRC	20.0	5	91		
Federal	FBI	PRC	75.0	8	94		
Foreign	British Petroleum Co.	SAIC	NA	NA	93	UK	
Education	Fairfield University	SCT	17.0	7	93		
Education	Florida Institute of Tech	SCT	8.0	7	92		
Education	George Washington Univ	SCT	42.0	5	91		
Education	Norwich University - VT	SCT	8.0	5	92		
Education	Unidentified University	SCT	13.0	5	92		
Education	University of the Pacific, CA	SCT	14.6	7	91		
State/Local	Peoria County, IL	SCT	16.0	7	92		
State/Local	Tooele County, UT	SCT	5.0	10	91		
State/Local	TX, Dallas, County of	SCT	35.0	7	91		
Foreign	British Petroleum Co.	Sema Group	NA	NA	93	UK	
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5	NA	91		
Education	National Education Corp.	SHL Systemhouse	6.0	3	92		
Finance	Royal Bank of Canada	SHL Systemhouse	5.0	3	95	UK	X
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90		
Federal	US Postal Service	SHL Systemhouse	270.0	5	91		
Foreign	The Student Loan Company	SHL Systemhouse	NA	3	95		
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92		
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92		
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92		
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92		
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0	NA	92	Canada	
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Loffland Brothers						
EPIC Healthcare Group						
Apache Corp						
Cincinnati Milacron						
Ocean Drilling & Exploration Co						
ORYX Energy Company						
Third Party Claims Management/Millennium Healthcare Inc.						
American Ultramar Ltd - Terrytown, NJ						
Black & Decker						
FBI	X					
British Petroleum Co.						
Fairfield University						
Florida Institute of Tech						
George Washington Univ						
Norwich University - VT						
Unidentified University						
University of the Pacific, CA						
Peoria County, IL						
Tooele County, UT						
TX, Dallas, County of						
British Petroleum Co.						
Pneumo Abex Corp.						
National Education Corp.						
Royal Bank of Canada						
US Department of Treasury						
US Postal Service						
The Student Loan Company						
AMOCO Petroleum Co, Calgary, Alberta						
Central Guaranty Trust company (Halifax, Nova Scotia)						
Mexican Finance Ministry						
Nova Scotia Government						
Petro-Canada, LTD						
Pro. Nova Scotia/MTT						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Foreign	Transportation Canada	SHL Systemhouse	NA	10	93		
Foreign	TRW Steering Systems, Ltd	SHL Systemhouse	NA	3	95		
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93		
Foreign	Vons Companies, The	SHL Systemhouse	NA	10	94		X
Health Care	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92		
Health Care	McGaw, Inc.	SHL Systemhouse	4.0	3	92		
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92		
Disc. Mfg	National Steel Corporation	SHL Systemhouse	70.0	7	95		
Proc. Mfg	FMC Corp	SHL Systemhouse	100.0	7	95		
Retail	Carls Jr.	SHL Systemhouse	10.0	3	95		
Retail	Safeway	SHL Systemhouse	12.0	NA	92		
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92		
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5	NA	92		
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0	NA	92		
State/Local	MD, Sate of, Dept of H.R.	SHL Systemhouse	20.7	NA	90		
Telecom	Motorola - Chicago	SHL Systemhouse	6.0	NA	92		
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada	
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada	X
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada	X
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada	X
Disc Mfg	AdobeAir	SMS	NA	5	94		X
Disc Mfg	Esprit	SMS	NA	NA	95		
Disc Mfg	Rohr Inc.	SMS	12.0	NA	95		
Disc Mfg	Varian Associates, Inc.	SMS	NA	NA	95		
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0	NA	91		
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7	NA	90		
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90		
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90		
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90		
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90		
Federal	Department of Labor	Sungaurd Computer	12.0	5	92		
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92		
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK	



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Transportation Canada						
TRW Steering Systems, Ltd	X					
Ultramar Corporation						
Vons Companies, The			X			
IBAX Healthcare Sol - NY						
McGaw, Inc.						
Fluor Daniel						
National Steel Corporation	X					
FMC Corp		X				
Carl's Jr.		X				
Safeway						
Browning-Ferris Industries						
California Unemployment Insurance Appls Brd						
California, LA, County Superior Court						
MD, State of, Dept of H.R.						
Motorola - Chicago						
CIBC/Wood Gundy				X		
Alberta Municipal Affairs Dept	X					
Canada Post	X	X	X			
Greyhound of Canada	X	X	X			
AdobeAir	X					
Esprit	X					
Rohr Inc.						
Varian Associates, Inc.						
Canadian Dept of Energy, Mines & Resources						
Regional Municipality of Peel						
Supply & Services Canada						
Supply & Services Canada						
Transportation Canada						
Woodwards Limited						
Department of Labor						
Playtex Apparel						
British Petroleum Co.						



INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92		
Finance	Bank of A. Levy	Systematics	5.0	5	90		
Finance	Chittenden Bank	Systematics	1.0	5	91		
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91		
Finance	First Los Angeles Bank	Systematics	7.0	5	90		
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92		
Finance	Integra Bank	Systematics	8.0	5	91		
Finance	Liberty National Bancorp	Systematics	20.0	3	92		
Finance	Nationsbanc	Systematics	8.0	5	92		
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0	NA	90		
Finance	Republic Bank	Systematics	16.0	NA	91		
Finance	Republic National Bank of New York	Systematics	NA	NA	93		
Finance	San Francisco Federal S&L	Systematics	4.0	NA	90		
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92		
Finance	Terre Haute First National Bank	Systematics	3.0	NA	92		
Finance	Western Farm Credit Bank	Systematics	NA	5	94		X
Health Care	Beverly Enterprises	Systematics	50.0	7	92		
State/Local	California Federal Bank	Systematics	5.0	NA	92		
Telecom	GTE Corp	Systematics	NA	10	93		
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92		
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92		
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93		
Finance	Nationsbank Corp	Total System Services			92		
Finance	Prudential Bank	Total Systems	35.0	5	93		
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0	NA	92		
Federal	Department of Justice	Unisys	100.0	5	94		X
Finance	Banco Espirito Santo	Unisys	4.4	NA	94		
Finance	Banco Espirito Santo	Unisys	4.4	NA	94		
Finance	Chase Manhattan Bank	Unisys	8.0	NA	94		X
Finance	Chemical Bank	Unisys	NA	3	95		
Finance	Co-operative Bank	Unisys	NA	10	94		X
Finance	Coutts & Co. AG	Unisys	16.0	3	95	Swiss	
Finance	Mitsui & Co.	Unisys	2.0	3	94		



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
Anchor Savings Bank Feb						
Bank of A. Levy						
Chittenden Bank						
Federal Home Loan Bank of San Francisco						
First Los Angeles Bank						
Guaranty Fed Savings bank						
Integra Bank						
Liberty National Bancorp						
Nationsbank						
Prudential Bank & Trust - Atlanta, GA						
Republic Bank						
Republic National Bank of New York						
San Francisco Federal S&L						
San Francisco Home Loan Bank						
Terre Haute First National Bank						
Western Farm Credit Bank	X					
Beverly Enterprises						
California Federal Bank						
GTE Corp						
Ministry of Finance						
Four Insurance CCS. (Financial Holding Corp)						
Allianz Life Insurance Co of North America						
Nationsbank Forp						
Prudential Bank						
NY, NY City HSNB/Presearvation/Dev						
Department of Justice		X				
Banco Espirito Santo	X					
Banco Espirito Santo	X					
Chase Manhattan Bank	X					
Chemical Bank			X			
Co-operative Bank	X			X		
Coutts & Co. AG	X					
Mitsui & Co.	X			X		

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.	PLATFORM OPERATIONS
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95		
Finance	TSB Bank	Unisys	23.0	3	95	UK	
Finance	Midland Bank	Unisys	15.0	5	95	UK	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden	
Insurance	Target Life	Unisys	9.0	5	94		X
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92		
Retail	Base Taverns	Unisys	3.9	NA	94		
Retail	Circle K Corporation	Unisys	NA	5	94		X
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94		X
Retail	Supermercado Zona Sul	Unisys	2.5	5	94		X
State/Local	California Republic Bank	Unisys	56.0	10	92		
State/Local	Chicago Parks	Unisys	8.0	7	94		
State/Local	Florida's Health Care Administration	Unisys (Health Inform Mgmt Unit)	86.0	4	95		
State/Local	U.S. Department of Treasury	Unisys	107.0	9	95		
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil	
Transportation	Ford Motor Co.	Unisys	30.0	5	92		
Transportation	Mexicana Airlines	Unisys	NA	5	95	Mexico	
Transportation	Subaru of America	Unisys	7.0	7	92		
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90		
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94		X
Services	Pitney Bowes	Unisys	2.2	NA	95	France, UK	
Telecom	Continental Bank Corp.	Wittel Comm Systems	70.0	5	92		
Transportation	GE Aerospace	Wittel Comm Systems	20.0	7	92		
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94		X



<u>CUSTOMER</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>	<u>NETWORK OPERATIONS</u>	<u>APPLICATION MANAGEMENT</u>
People's Bank of Connecticut			X			
TSB Bank			X			
Midland Bank						X
Ferro AB of Sweden						
Target Life						
Rexene Products Co.						
Bass Taverns	X					
Circle K Corporation	X	X	X			
Dairy Mart Convenience Stores, Inc	X					
Supermercado Zona Sul	X	X				
California Republic Bank						
Chicago Parks			X			
Florida's Health Care Administration				X		
U.S. Department of Treasury	X					
AG Telecom				X		
Ford Motor Co.						
Mexicana Airlines	X					
Subaru of America						
Nasa - Larc						
McDonnell Douglas		X	X			
Pitney Bowes			X			
Continental Bank Corp.						
GE Aerospace						
Delta Airlines (Reservation Systems)	X					



INPUT

1881 Landings Drive
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August, 1995

Dear Colleague:

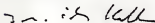
Enclosed is the **Outsourcing Awards Database** for the second quarter of 1995. The information was obtained from public information and a copy was sent to the appropriate vendors for verification.

The database is divided into two sections. The first section is a list, by year, of the major contracts; the second is a list of the most recent outsourcing awards with an indication of the scope of the contract. The database is enclosed in hard copy and electronic formats.

The electronic format is Microsoft Excel 5.0. There is one Excel file with two spreadsheets on the enclosed disk: the general database (Full List) and the new contract spreadsheet (New Contracts.) You will be receiving a new version of the database at the end of October.

INPUT views the **Outsourcing Awards Database** as a living entity that is constantly changing with the events of the outsourcing market. We welcome your comments and suggestions on the database, as well as any other aspect of INPUT's Outsourcing program

Sincerely,



Wilson Hadow
Vice President

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Outsourcing Awards Database

2nd quarter

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92	
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0		92	
Finance	Bank of America	ACS	150.0	6	89	
Finance	Community Sate Bank, (The) in lola, TX	ACS	2.0		92	
Finance	First National Bank of Trenton, TX	ACS	2.0		92	
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92	
Finance	Security Federal Savings and Loan	ACS			93	
Medical	Casemark	ACS	88.0	10	93	
Medical	Takecare Corp	ACS	1.2	5	91	
Proc Mfg	Pope & Talbot	ACS	6.0	5	94	
Retail	Associated Stationers	ACS	84.0	10	92	
Retail	Southland Corp	ACS	130.0	10	94	
Retail	Morningstar Group	ACS	8.0	10	89	
State/Local	Los Angeles - County of	ACS	15.0	5	91	
State/Local	Maryland Benefits System	ACS	25.0	5	91	
Telecom	NYNEX	ACS	16.0	3	94	
Telecom	Transportation National Communications	ACS	4.5	5	92	
Telecom	US Long Distance	ACS	5.5	6	90	
Transportation	Greyhound	ACS	40.0	10	92	
Transportation	Harper Group, (The)	ACS	15.0	7	94	
Wholesale	Gold Coast Beverage	ACS	4.6	7	93	
Services	Transportation Union of Chicago	Acxiom	200.0	10	92	
Insurance	All State Insurance	Acxiom	NA	5	93	
Services	Guideposts Associates Inc	Acxiom	NA	8	89	
Services	M/A/R/C	Acxiom	NA	5	89	
Services	Transportation Union of Chicago	Acxiom	120-240	8	94	
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93	
Finance	Capital Bank	Advantis	0.8		94	
Finance	First Interstate Bank	Advantis	10.0	3	93	
Finance	First National Bank, Inc	Advantis	22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis			92	
Services	BICC Cables Corp	Advantis		5	92	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems	5.0	10	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Huntsman Packaging					
Austin Municipal Federal Credit Union, TX					
Bank of America					
Community Sate Bank, (The) in Iola, TX					
First National Bank of Trenton, TX					
North Dallas Bank & Trust Co.					
Security Federal Savings and Loan					
Casemark					
Takecare Corp					
Pope & Talbot	X				
Associated Stationers					
Southland Corp					
Morningstar Group					
Los Angeles - County of					
Maryland Benefits System					
NYNEX					
Transportation National Communications					
US Long Distance					
Greyhound					
Harper Group, (The)					
Gold Coast Beverage	X	X			
Transportation Union of Chicago		X			
All State Insurance	X				
Guideposts Associates Inc		X			
M/A/R/C	X				
Transportation Union of Chicago		X			
Ford New Holland Inc.					
Capital Bank					
First Interstate Bank					
First National Bank, Inc					
Sears Technology Svcs (STS)					
BICC Cables Corp					
Canadian Airlines					
Alaska Airlines					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	US Department of Interior - MMS	AMS	54.0		91	
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93	
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0		91	
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil
Finance	AISG	Andersen Consulting	1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91	
Finance	SCOR	Andersen Consulting	1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting	100.0		91	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0		90	UK
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada
Health Care	John L. Doynne Hospital	Andersen Consulting	14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5		89	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90	
Proc Mfg	FMI	Andersen Consulting	25.0	5	89	
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89	
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92	
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada
Retail	Filene's Basement	Andersen Consulting	10.0	5	94	
Service	Sky Chefs	Andersen Consulting	9.9	3	94	
State/Local	State of Texas	Andersen Consulting			93	
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93	
Utilities	BC Gas	Andersen Consulting	7.5	5	92	
Utilities	Florida Power	Andersen Consulting	35.0	5	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
US Department of Interior - MMS					
Apple Computer	X	X	X		
CISA		X			
Marsulex		X			
Siderca		X			
Timken (Ball Bearings)					
Villares	X	X			
AISG	X		X		
Continental Bank Corp.					
SCOR		X			
BP Exploration - UK					
H.J. Heinz Co - UK					
Canada Post	X	X	X		
Centenary Hospital		X			
John L. Doyne Hospital					X
Voluntary Hospital of America					X
CSB Insurance	X	X			
Ashland Chemical					
Dial corp - consumer Products Division		X	X		
FMI		X			
Maxus	X	X	X		
Maxus Energy Corp.					
O Globo	X	X			
Revlon		X	X		
Schuller Intl (FKA manville Sales)	X	X			
Stanchem	X	X	X		
Sun Regining & Marketing Co.	X		X		
Sunoco	X	X			
Filene's Basement		X			
Sky Chefs	X	X	X		
State of Texas					
PRA Solutions					X
Yellow Freight		X			
BC Gas					
Florida Power		X			X

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	DOT/FAA	AT&T	80.0		89	
Federal	DOT/FAA	AT&T	850.0		91	
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)			94	
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0		93	
Disc Mfg	General Dynamics	ATI	1.5		89	
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94	
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0		92	
Disc Mfg	Gillette Co.	British Telecom	16.0		92	
Retail	Pitman-Moore	British Telecom			92	
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92	
Services	Dialog Information Services	BT North America	17.5		93	
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5		92	
Federal	US Department of State	CAC	48.0	5	92	
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93	
Federal	Department of Transportation	CBIS	41.0	5	93	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5			
Federal	Walson Air Force Hospital	CIS Technologies			92	
Services	Advertising Checking Bureau Inc.	Compusource			93	
Proc Mfg	Freeport McMoran	Computerland		5	92	
Disc Mfg	AMFUEL	CSC	NA	5	94	
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC	3000.0	10	91	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93	
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	Department of Labor	CSC	50.0	4	93	
Federal	Environmental Protection Agency	CSC	302.0	5	92	
Federal	FEMA - WYO	CSC	48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC	157.0	4	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
DOT/FAA					
DOT/FAA					
Metropolitan Life Insurance					
Chase Manhattan Bank					
Southland Corp					
Worldspand Travel Information Services					
General Dynamics					
Delta Airlines	X	X	X	X	
Greater Bethlehem Savings & Loan					
Gillette Co.					
Pitman-Moore					
JP Morgan & Co.					
Dialog Information Services					
NJ, State of - Dept of Treasury					
US Department of State					
Total Petroleum					
Department of Transportation					
Ameritech		X			
Centennial Cellular Corporation		X			
McCaw Cellular Communication		X			
Unitel Communications of Toronto		X			
Walson Air Force Hospital					
Advertising Checking Bureau Inc.					
Freeport McMoran					
AMFUEL	X	X	X	X	
British Aerospace	X	X	X		
Ford of Europe	X	X			
General Dynamics					
Hughes Aircraft	X	X	X	X	
Sun Micro Systems	X	X			
Polaroid	x				
Department of Labor					
Environmental Protection Agency					
FEMA - WYO	X				X
General Services Administration (GSA)		x			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Nasa langley	CSC	200.0	8	93	
Federal	NASA, Ames Research Center	CSC	220.0		89	
Federal	National Weather Services	CSC	30.5	5	95	
Federal	US Department of Education	CSC	12.0	5	92	
Federal	US Environmental Protection Agency	CSC	30.0		91	
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94	
Federal	US Small Business Administration	CSC	45.0	7	90	
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC		7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia
Foreign	British Home Stores	CSC			92	UK
Foreign	ICI Agrochemicals	CSC	10.0	3	92	
Foreign	Inland Revenue	CSC		3	95	
Health Care	American Medical Response	CSC	55.0	7	94	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI PAINTS	CSC	50.0	5	95	
Proc Mfg	WCI Steel	CSC	64.0	10	92	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail	BhS	CSC	200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC	100.0	4	95	UK
Service	RAET	CSC	90.0	5	93	Holland
Services	Autoglass	CSC	50.0	10	95	
State/Local	NY - State of - Medicaid	CSC	149.0	7	91	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecommunications	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Utilities	United Illuminating Company	CSC	26.7	10	93	
Wholesale	Watlee Burpee & Co	CSC	1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95	

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Nasa langley					
NASA, Ames Research Center					
National Weather Services	x				
US Department of Education					
US Environmental Protection Agency					
US Navy Command & Control Ocean Surv.	X	X	X		
US Navy Command & Control Ocean Surv.	X	X	X		
US Small Business Administration					
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia					
British Home Stores					
ICI Agrochemicals					
Inland Revenue				X	
American Medical Response	X	X	X		
Australian Mutual Provident Society, Sydney, Australia	X		X		
United Healthcare Corporation					X
ICI PAINTS	X	X	X	X	
WCI Steel					
Scott Paper Company of Philadelphia	x	x			
BhS	X	X	X	X	
British Home Stores		X			
RAET	X		X		
Autoglass	X	X	X	X	
NY - State of - Medicaid					
Grupo Iusacell					X
Southern New England Telecommunications	x				
San Diego Gas & Electric	X				
United Illuminating Company	X				
Wattee Burpee & Co					
US ARMY		X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92	
Medical	Major Health Care	CSC Partners	20.0		90	
Medical	EPIC Healthcare Group	Data General	10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94	
Disc Mfg	Microsoft	Digital		5	94	
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93	
Foreign	Optus Communications, Australia	Digital	1000.0	10	92	
Foreign	Transportationalta Utilities (Alberta, Canada)	Digital	150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0		92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore			92	
Disc Mfg	Amdahl	EDS		10	94	
Disc Mfg	Anchor Glass	EDS	30.0		92	
Disc Mfg	Bechtel	EDS			95	
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93	
Disc Mfg	Campbell Taggart	EDS	NA	1	94	
Disc Mfg	Cummins Engine	EDS	90.0	10	90	
Disc Mfg	Frigidaire	EDS		10	93	
Disc Mfg	General Motors	EDS		5	91	
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS	12.0		92	
Disc Mfg	Meredith Corporation	EDS	25.0	8	91	
Disc Mfg	Northrop Corp	EDS	20.0		92	
Disc Mfg	Pyramid Technology	EDS	NA	10	94	
Disc Mfg	Tandem Computers	EDS	NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany
Disc Mfg	Xerox	EDS	3200.0	10	94	
Federal	DOT/FAA	EDS	500.0		92	
Federal	US Defense Communications Agency	EDS	55.0		91	
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90	
Finance	American Express	EDS	350.0	10	94	
Finance	Banc One - Texas	EDS	50.0		92	
Finance	California Medicaid Program	EDS	399.0	4	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Resolution Trust Corp					
Major Health Care					
EPIC Healthcare Group					
GE Aircraft Engines	X			X	
Microsoft			X	X	
Packard Hughes Interconnect					
Optus Communications, Australia					
Transportationa Utilities (Alberta, Canada)					
AMC Entertainment Inc. Kn City, MO					
Earle M Jorgensen Co					
Imperial Oil, LTD					
Compagnie Generale Maritime SA (CGM)					
Amdahl					
Anchor Glass					
Bechtel			X	X	
Bethlehem Steel					
Campbell Taggart	X	X			
Cummins Engine					
Frigidaire					
General Motors					
Hughes Space & Communications				X	
Memorex Telex Corp.					
Meredith Corporation					
Northrop Corp					
Pyramid Technology					X
Tandem Computers				X	
Vereinigte Schmiedewerke	X				
Xerox	X	Maint.	X	X	
DOT/FAA					
US Defense Communications Agency					
US Department of Commerce - NOAA					
American Express	X	X			
Banc One - Texas					
California Medicaid Program					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	CC-Banque - Belgium	EDS			92	Belgium
Finance	Denver Credit Union	EDS	6.0	5	91	
Finance	District Government Employees Credit Union	EDS	4.5		91	
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92	
Finance	Household Credit Services/GM	EDS	500.0		92	
Finance	Los Angeles County Teachers Credit Union	EDS	4.0		90	
Finance	Motorola Credit Union-West	EDS	15.0		91	
Finance	Nevada Credit Union	EDS	2.0		93	
Finance	Orange County Federal Credit Union	EDS	22.5		91	
Finance	Republic National Bank of New York	EDS	22.0		93	
Finance	River Forest Bancorp.	EDS	13.0	5	91	
Finance	Signet Bank Corp	EDS	300.0	10	91	
Finance	Texas Credit Union	EDS	12.0	8	91	
Finance	United New Mexico Financial Corp	EDS	5.0		92	
Finance	US Central Credit Union - KS	EDS	5.0		92	
Finance	Washington State Employees Federal Credit Union	EDS	8.0		91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0		90	
Finance	Bank El Paso	EDS	15.0		91	
Foreign	Atlas Copco Airpower NV - Belgium	EDS			92	Belgium
Foreign	Bertin and CIE - Europe	EDS			92	
Foreign	British Nuclear Fuels Ltd	EDS			92	UK
Foreign	British Petroleum Exploration (BPX)	EDS			93	UK
Foreign	Chausson (Renault/Peugeot)	EDS	10.0		91	
Foreign	Compagnie Generale Maritime SA (CGM)	EDS			93	
Foreign	Credit Lyonnais	EDS		5	91	
Foreign	Distribuidora Benedetti - Venezuela	EDS			92	Venezuela
Foreign	Grupo Mazon - Mexico	EDS			92	
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93	
Foreign	Kloekner-Humboldt-Deutz	EDS			91	
Foreign	Lagoven (Petroleos de Venezuela)	EDS		5	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
CC-Banque - Belgium					
Denver Credit Union					
District Government Employees Credit Union					
Federal Home Loan Bank of Seattle					
First City Bancorp - Houston, TX					
First Fidelity Bancorp, NJ					
Household Credit Services/GM					
Los Angeles County Teachers Credit Union					
Motorola Credit Union-West					
Nevada Credit Union					
Orange County Federal Credit Union					
Republic National Bank of New York					
River Forest Bancorp.					
Signet Bank Corp					
Texas Credit Union					
United New Mexico Financial Corp					
US Central Credit Union - KS					
Washington State Employees Federal Credit Union					
Westwood Equities Corp - LA, CA - Terminated					
Bank El Paso					
Atlas Copco Airpower NV - Belgium					
Bertin and CIE - Europe					
British Nuclear Fuels Ltd					
British Petroleum Exploration (BPX)					
Chausson (Renault/Peugeot)					
Compagnie Generale Maritime SA (CGM)					
Credit Lyonnais					
Distribuidora Benedetti - Venezuela					
Grupo Mazon - Mexico					
Grupo Santander (Madrid, Spain)					
Kloeckner-Humboldt-Deutz					
Lagoven (Petroleos de Venezuela)					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Midland Bank PLC - UK	EDS		7	91	UK
Foreign	National Rubber Co	EDS			93	
Foreign	Pilkington PLC	EDS			92	
Foreign	Polska Telefonía Komorkona	EDS			92	
Foreign	SAAB - Stockholm	EDS	360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS			92	
Foreign	Shell Brasil S.A.	EDS	50.0	4	90	
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		5	91	
Foreign	United Kingdom Dept of Social Security	EDS		5	91	
Foreign	Whitehall Insurance Holding Ltd	EDS	35.0	12	90	
Govt	South Australia Government	EDS	600.0	9	94	Australia
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93	
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Blueshield of CA	EDS	120.0	10	91	
Insurance	Freemont General Corp.	EDS	10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		10	92	
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91	
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Insurance	Security Mutual Life of NY	EDS	30.0	12	90	
Medical	Diversified Pharmaceutical Services, Inc.	EDS		7	94	
Medical	Georgia - State of - Medicaid	EDS	77.9	5	91	
Medical	Health Management Alternatives	EDS	8.0		92	
Proc Mfg	Enron Corp.	EDS	750.0	4	90	
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90	
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90	
Proc Mfg	PPG	EDS	34.0	10	91	

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Midland Bank PLC - UK					
National Rubber Co					
Pilkington PLC					
Polska Telefonii Komorkona					
SAAB - Stockholm					
Sasse Seguros - Brazil					
Shell Brasil S.A.					
Time Life U.K.					X
Toronto Metro					
United Kingdom Dept of Social Security					
Whitehall Insurance Holding Ltd					
South Australia Government	X		X	X	
UK Inland Revenue	X	X			
Blue Cross & Blue Shield of MD	X		X		
Blue Cross & Blue Shield of MD					
Blue Cross/Blue Shield - Massachusetts					
Blue Cross/Blue Shield of Arkansas					
Blueshield of CA					
Freemont General Corp.					
Fremont Pacific Insurance Group					
Indiana - State of - Medicaid					
Jackson National Life Insurance Co.					
Mississippi Medicaid					
Security Mutual Life of NY					
Diversified Pharmaceutical Services, Inc.	x		x		
Georgia - State of - Medicaid					
Health Management Alternatives					
Enron Corp.					
Fresenius	X				
Hunt Energy Corp					
Moore Corp Ltd	X	X	X	X	
North American Phillips (Signetics)					
Permian Corp/Permian Partners					
Placid Oil Co.					
PPG					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Proc Mfg	Presidents Baking	EDS		5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0		92	
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90	
Retail	Bruno's	EDS	20.0	10	92	
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden
Retail	London Fog	EDS	NA	NA	94	
Retail	Montgomery Ward & Co.	EDS	100.0		92	
Retail	Pearle Vision	EDS	20.0		91	
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91	
Retail	Smith's Food & Drug Center	EDS	160.0	10	92	
Retail	Southland Corp	EDS	NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		10	94	
Services	ASK Computer Systems	EDS	53.0	10	90	
Services	Capitol Records-EMI Music	EDS	35.0	3	91	
Services	Emergency Networks Corp	EDS	10.0		92	
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90	
Services	Marine Spill Response Corp.	EDS	5.0	5	91	
Services	National Car Rental	EDS	500.0	10	91	
Services	NielsenMarketing Research	EDS	400.0	10	93	
Services	Postal Buddy Corp	EDS	50.0	9	91	
Services	United Inns inc (Days Inn)	EDS	10.0	10	92	
Services	Video Lottery Technology	EDS		10	94	
State/Local	Florida, State of	EDS	8.0		93	
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91	
State/Local	New York City Department of Transportation	EDS			93	
State/Local	Texas - State of		20.0		90	
State/Local	Texas Comptroller's Office	EDS	15.0	6	91	
State/Local	WI, State of	EDS	40.0		92	
Telecom	Advanced Telecommunications Corp.	EDS		7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Presidents Baking					
United States Borax and Chemical Corp					
Westmoreland Coal Co - Valley Forge, PA					
Bruno's					
Kooperative Forbundet (KF Group)	X	X	X	X	X
London Fog	X	X	X		X
Montgomery Ward & Co.					
Pearle Vision					
RJR-MacDonald Inc.					
Smith's Food & Drug Center					
Southland Corp			X	X	
Amusement & Music Operator Assoc					
ASK Computer Systems					
Capitol Records-EMI Music					
Emergency Networks Corp					
HFS Brands (Hotel Chain)					
Hospitality Franchise Systems Inc					
Loews Anatole Hotel, Dallas, TX					
Marine Spill Response Corp.					
National Car Rental					
NielsenMarketing Research	X				X
Postal Buddy Corp					
United Inns inc (Days Inn)					
Video Lottery Technology					
Florida, State of					
Michigan Department of Natural Resources					X
Michigan, Dept of Social Services Medical Services Administration					
New York City Department of Transportation					
Texas - State of					
Texas Comptroller's Office					
WI, State of					
Advanced Telecommunications Corp.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Telecom	LDDS Communications	EDS			92	
Telecom	Lenfest Group PA	EDS	5.0		92	
Telecom	Neodata sercies	EDS	5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS			92	
Telecom	Western Union Corp	EDS	250.0	10	90	
Transportation	Bulk Materials Inc (BMI)	EDS			93	
Transportation	Continental Airlines Holding	EDS	2100.0	10	91	
Transportation	USTravel	EDS	800.0	10	94	
Utilities	Wahington Water Power	EDS	50.0	10	92	
Wholesale	Del Monte Foods	EDS	150.0	10	92	
	CSC Corp	EDS		5	94	
	Harris Tecter	EDS		10	94	
Foreign	Lever Nederland BV	EDS		3	91	
Services	Hitachi Data systems North America	EDS	20.0		90	
Services	World Cup USA	EDS	6.0		94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90	
Finance	Chase Manhattan Bank	FIServ	40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ	12.0		91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0		92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0		91	
Other	Dobbs Houses Inc	FIServ	10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric			92	
Disc Mfg	Earle M. Jorgensen	Genis	12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0		90	
Disc Mfg	Comshare	Genix	NA	3	94	
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90	
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94	
Disc Mfg	Libbey-Owens Ford	Genix		3	93	
Disc Mfg	New York Daily News	Genix	6.2	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
LDDS Communications					
Lenfest Group PA					
Neodata sercies					
Singapore Cablevision PTE, LTD					
Western Union Corp					
Bulk Materials Inc (BMI)					
Continental Airlines Holding					
UStavel	Transportation	X	X	X	X
Wahington Water Power					
Del Monte Foods					
CSC Corp					
Harris Tectel					
Lever Nederland BV					
Hitachi Data systems North America					
World Cup USA					
CAMI Automotive Inc - Toronto Canada					
Cyprus Minerals					
Chase Manhattan Bank					
Community Federal Savings & Loan					
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)					
Federal Home Loan Bank - Milwaukee, WI					
Dobbs Houses Inc					
NY State Dept of Taxation	X	X			
Eastman Kodak Credit Corp					
Earle M. Jorgensen					
AM General Division of LTV Corp					
Armco Advanced Materials Co					
Bailey Controls - Cleveland					
Comshare	X		X	X	
Duracell Inc, Bethel, CT					
Jervis B Webb Company		X			
Libbey-Owens Ford					
New York Daily News					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Remington Arms	Genix	5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93	
Disc Mfg	UTA	Genix	14.5	5	93	
Education	Community College of Philadelphia	Genix	4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94	
Other	Scripps Howard	Genix	15.0		92	
Proc Mfg	American Tobacco	Genix	5.5	5	90	
Proc Mfg	Bordon	Genix	12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix	8.0	5	93	
Proc Mfg	Heinz USA	Genix	10.0	7	89	
Proc Mfg	Michcon	Genix	30.0		92	
Proc Mfg	Whelling - Pittsburgh Steel Corp	Genix	70.0		91	
Retail	Gantos	Genix	11.0		92	
Services	Computer Technology Management	Genix	25.0	5	91	
Services	Master Data Center, Inc	Genix	0.8	3	92	
	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0		94	
Medical	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95	
Telecom	Northern Telecom	Hewlett-Packard	12.0		89	
Foreign	IBM Canada	Hoskyns Group			92	
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92	
Disc Mfg	LSI Logic	I-NET	NA	5	94	
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91	
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)	80.0		92	
Finance	Capital Bank	IBM (ISSC)		5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0		91	
Finance	Comdata	IBM (ISSC)	120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91	
Finance	First American National	IBM (ISSC)		10	91	
Finance	First Boston	IBM (ISSC)	900.0	7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Remington Arms					
Tran Company, (The)	X				
United Technologies Automotive	X				
UTA					
Community College of Philadelphia	X				
Royal Insurance of Charlotte	X		X		X
Scripps Howard					
American Tobacco					
Bordon	X				
Copperweld Corp					
Heinz USA					
Michcon					
Whelling - Pittsburgh Steel Corp					
Gantos					
Computer Technology Management					
Master Data Center, Inc					
GE Industrial and Power Systems (GE Power Systems)	x			X	
Fox Meyer Health Corporation					
Northern Telecom					
IBM Canada					
Bank of England					
Granada Group PLC					
LSI Logic	X		X		
McDonnell Douglas					
United Technologies					
Bank South Corp.					
California, State of - Social Services					
Capital Bank					
Chase Manhattan Bank of CT					
Comdata					
Commerce Bancshares-Inc					
Continental Bank Corp.					
First American National					
First Boston					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92	
Insurance	Equifax	IBM (ISSC)	650.0	10	93	
Medical	Health Dimensions Inc	IBM (ISSC)	20.0	5	92	
Medical	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0		93	
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)	60.0		91	
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92	
Retail	Hook Superx	IBM (ISSC)	70.0		93	
Retail	Jack EckerdCorp.	IBM (ISSC)	320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)	75.0		91	
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93	
Retail	United Retail Group	IBM (ISSC)	25.0		92	
Retail	Zale Corp	IBM (ISSC)	200.0	10	92	
Services	Hertz Corp	IBM (ISSC)	80.0		93	
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0		91	
Transportation	Amtrak	IBM (ISSC)	500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0		91	
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93	
Transportation	Worldspan	IBM (ISSC)	50.0		92	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0		91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC0		6	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
First Tennessee Bank					
Hibernia National Bank					
Riggs National Bank Corp.					
Southeast Banking Corp - Miami					
Equifax Europe					
El Camino Hospital	X			X	
Blue Cross & Blue Shield of NJ					
Equifax	X		X		
Health Dimensions Inc					
Kaiser Permanente (Oakland, CA)					
Armco Steel Corp					
Freeport McMoran					
Allied Signal Aerospace	X		X		
American's Favorite Chicken Co	X	X	X		
Cullum Companies Inc					
Harvest Foods					
Hook Superx					
Jack EckerdCorp.					
Miresel, Inc.	X				
Owen & Minor Inc.	X			X	
Supermarkets General Corp					
Thrifty Drug	X	X	X		
United Retail Group					
Zale Corp					
Hertz Corp					
New York City Transportationit Authority					
Amtrak	X		X	X	
Matson Navigation Co.					
Southern Pacific RR	X	X	X	X	
Worldspan					
Peco Energy	X	X	X	X	
Texas Utilities					X
Yankee Gas Services Co					
Bethship (Subsidiary of Bethlehem Steel)	X	X		X	

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0		93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92	
Foreign	AGT	ISM Information Systems	200.0	5	93	
Foreign	Shell Canada	ISM Information Systems			93	
Retail	Addis & Dey - Syracuse, NY	Litton	15.0		90	
Retail	Brooks Brothers - NY	Litton	12.0		90	
Services	Quotron	Litton	10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91	
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0		91	
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0		92	
Finance	IBJ Schroder Baqnk & Trust Co	M&I Data Services	2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta	15.0		93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92	
Wholesale	J P Food Service	Martin Marietta	15.0		93	
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91	
Finance	J.P. Morgan	MCI	80.0	5	93	
Finance	Merrill Lynch & Co.	MCI	150.0	5	90	
State/Local	Minnesota, State of	MCI	150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93	
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0		92	
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0		92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp	5.0		92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0		92	
	DXI Inc	Mellon Bank Corp.	10.0		92	
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92	
Retail	Southland Corp	Micro Solutions	1.7	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Chase Manhattan Bank - Brazilian Data Center					
Alberta Energy Company Ltd					
Consumers Glass (of Consumer Packaging Inc)					
AGT					
Shell Canada					
Addis & Dey - Syracuse, NY					
Brooks Brothers - NY					
Quotron					
New York, City of - Parking Violations Bureau					
Veterans Affairs					
Washington, City of - Parking Ticket Processing					
D&N Bank (S/O D&N Financial Corp)					
IBJ Schroder Bank & Trust Co					
US Department of Housing & Urban Dev					
BKDA (Burger King)					
Utah, State of, Department of Employment Security					
J P Food Service					
Monarch Foods					
J.P. Morgan					
Merrill Lynch & Co.					
Minnesota, State of					
NASDAQ Stock Market					
National Steel Company					
Bank of Oklahoma					
Dollar Dry Dock Bank - White Plains, NY					
First Eastern Bank					
BP Oil Co.					
DXI Inc					
Bank of Baltimore					
Southland Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div	55.0		90	
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2		90	
Finance	Broad National Bank	Newtrend		7	93	
Finance	Financial Information Trust	Newtrend	40.0		92	
Foreign	Daiikyu Life Insurance	Nomura Research Institute		5	92	
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92	
Foreign	Europcar	Perot Systems	450.0	10	92	
Finance	First American Bankshares	Perot systems Corp	400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91	
Medical	American Medical Int'l Inc.	Perot Systems Corp.	100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems	6.0		93	
Disc Mfg	Loffland Brothers	Power Computing	2.0		90	
Medical	EPIC Healthcare Group	Power Computing	12.0	5	93	
Proc Mfg	Apache Corp	Power Computing	7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing	12.0		92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5		91	
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0		90	
Disc Mfg	Black & Decker	PRC	20.0	5	91	
Federal	FBI	PRC	75.0	8	94	
Foreign	British Petroleum Co.	SAIC			93	UK
Education	Fairfield University	SCT	17.0	7	93	
Education	Florida Institute of Tech	SCT	8.0	7	92	
Education	George Washington Univ	SCT	42.0	5	91	
Education	Norwich University - VT	SCT	8.0	5	92	
Education	Unidentified University	SCT	13.0	5	92	
Education	University of the Pacific, CA	SCT	14.6	7	91	
State/Local	Peoria County, IL	SCT	16.0	7	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
BP Canada Inc (Talisman Energy as of 1/1/93)					
TN, State of					
3 New Jersey Savings Banks					
Broad National Bank					
Financial Information Trust					
Daikyaku Life Insurance					
Canadian Post Office - Toronto					
Volkswagen of America					
East Midlands Electricity					
Europcar					
First American Bankshares					
NCNB Cor - Dallas					
Robert Plan Corp.					
American Medical Intl Inc.					
Farmers Insurance Group					
Loffland Brothers					
EPIC Healthcare Group					
Apache Corp					
Cincinnati Milacron					
Ocean Drilling & Exploration Co					
ORYX Energy Company					
Third Party Claims Management/Millennium Healthcare Inc.					
American Ultramar Ltd - Terrytown, NJ					
Black & Decker					
FBI		X			
British Petroleum Co.					
Fairfield University					
Florida Institute of Tech					
George Washington Univ					
Norwich University - VT					
Unidentified University					
University of the Pacific, CA					
Peoria County, IL					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
State/Local	Tooele County, UT	SCT	5.0	10	91	
State/Local	TX, Dallas, County of	SCT	35.0	7	91	
Foreign	British Petroleum Co.	Sema Group			93	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5		91	
Education	National Education Corp.	SHL Systemhouse	6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90	
Federal	US Postal Service	SHL Systemhouse	270.0	5	91	
Foreign	The Student Loan Company	SHL Systemhouse		3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92	
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92	
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0		92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		10	93	
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Medical	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92	
Medical	McGaw, Inc.	SHL Systemhouse	4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92	
Retail	Safeway	SHL Systemhouse	12.0		92	
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92	
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5		92	
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0		92	
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7		90	
Telecom	Motorola - Chicago	SHL Systemhouse	6.0		92	
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS	NA	5	94	
Disc Mfg	Rohr Inc.	SMS	12.0		95	
Disc Mfg	Varian Associates, Inc.	SMS			95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Tooele County, UT					
TX, Dallas, County of					
British Petroleum Co.					
Pneumo Abex Corp.					
National Education Corp.					
US Department of Treasury					
US Postal Service					
The Student Loan Company					
AMOCO Petroleum Co, Calgary, Alberta					
Central Guaranty Trust company (Halifax, Nova Scotia)					
Mexican Finance Ministry					
Nova Scotia Government					
Petro-Canada, LTD					
Pro. Nova Scotia/MTT					
Transportation Canada					
Ultramar Corporation					
Vons Companies, The	X			X	
IBAX Healthcare Sol - NY					
McGaw, Inc.					
Fluor Daniel					
Safeway					
Browning-Ferris Industries					
California Unemployment Insurance Apples Brd					
California, LA, County Superior Court					
MD, State of, Dept of H.R.					
Motorola - Chicago					
CIBC/Wood Gundy					X
Alberta Municipal Affairs Dept	X	X			
Canada Post	X	X	X	X	
Greyhound of Canada	X	X	X	X	
AdobeAir	X	X			
Rohr Inc.					
Varian Associates, Inc.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0		91	
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7		90	
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90	
Federal	Department of Labor	Sungaurd Computer	12.0	5	92	
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92	
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92	
Finance	Bank of A. Levy	Systematics	5.0	5	90	
Finance	Chittenden Bank	Systematics	1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91	
Finance	First Los Angeles Bank	Systematics	7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92	
Finance	Integra Bank	Systematics	8.0	5	91	
Finance	Liberty National Bancorp	Systematics	20.0	3	92	
Finance	Nationsbank	Systematics	8.0	5	92	
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0		90	
Finance	Republic Bank	Systematics	16.0		91	
Finance	Republic National Bank of New York	Systematics			93	
Finance	San Francisco Federal S&L	Systematics	4.0		90	
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92	
Finance	Terre Haute First National Bank	Systematics	3.0		92	
Finance	Western Farm Credit Bank	Systematics	NA	5	94	
Medical	Beverly Enterprises	Systematics	50.0	7	92	
State/Local	California Federal Bank	Systematics	5.0		92	
Telecom	GTE Corp	Systematics		10	93	
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93	
Finance	Nationsbank Forp	Total System Services			92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Canadian Dept of Energy, Mines & Resources					
Regional Municipality of Peel					
Supply & Services Canada					
Supply & Services Canada					
Transportation Canada					
Woodwards Limited					
Department of Labor					
Playtex Apparel					
British Petroleum Co.					
Anchor Savings Bank Fsb					
Bank of A. Levy					
Chittenden Bank					
Federal Home Loan Bank of San Francisco					
First Los Angeles Bank					
Guaranty Fed Savings bank					
Integra Bank					
Liberty National Bancorp					
Nationsbank					
Prudential Bank & Trust - Atlanta, GA					
Republic Bank					
Republic National Bank of New York					
San Francisco Federal S&L					
San Francisco Home Loan Bank					
Terre Haute First National Bank					
Western Farm Credit Bank	X	X			
Beverly Enterprises					
California Federal Bank					
GTE Corp					
Ministry of Finance					
Four Insurance CCS. (Financial Holding Corp)					
Allianz Life Insurance Co of North America					
Nationsbank Forp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	Prudential Bank	Total Systems	35.0	5	93	
State/Local	NY, NY City HSNP/Preservation/Dev	UKN	3.0		92	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden
Insurance	Target Life	Unisys	9.0	5	94	
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94	
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	California Republic Bank	Unisys	56.0	10	92	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Transportation	Ford Motor Co.	Unisys	30.0	5	92	
Transportation	Subaru of America	Unisys	7.0	7	92	
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94	
Telecom	Continental Bank Corp.	Witel Comm Systems	70.0	5	92	
Transportation	GE Aerospace	Witel Comm Systems	20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Prudential Bank					
NY, NY City HSNB/Presearvation/Dev					
Department of Justice	X		X		
Banco Espirito Santo		X			
Banco Espirito Santo		X			
Chase Manhattan Bank	X	X			
Co-operative Bank	X	X			X
Mitsui & Co.		X			X
Ferro AB of Sweden					
Target Life	X				
Rexene Products Co.					
Bass Taverns		X			
Circle K Corporation	X	X	X	X	
Dairy Mart Convenience Stores, Inc	X	X			
Supermercado Zona Sul	X	X	X		
California Republic Bank					
Chicago Parks				X	
Ford Motor Co.					
Subaru of America					
Nasa - Larc					
McDonnell Douglas	X		X	X	
Continental Bank Corp.					
GE Aerospace					
Delta Airlines (Reservation Systems)	X	X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Services	Trans Union of Chicago	Axiom	125	8	94	
Services	Trans Union of Chicago	Axiom	200	10	92	
Services	Transportation Union of Chicago	Axiom	120-240	8	94	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5		94	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Discrete Mfg	British Aerospace	CSC	1500.0	10	93	UK
Discrete Mfg	Ford of Europe	CSC	NA	5	94	UK
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	General Services Administration	CSC	157.0	4	94	
Federal	National Weather Service	CSC	30.5	5	95	
Finance	(MONY) Mutual Life Insurance Compan	CSC		7	94	
Foreign	Inland Revenue (UK)	CSC		3	95	
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI Paints	CSC	50.0	5	95	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail Dist	British Home Stores	CSC	100	4	95	
Services	Autoglass	CSC	50.0	10	95	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecom	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Federal	US Army	CSC (Subcontract to SAIC)	25.0	5	95	
	Microsoft	Digital		5	94	
Discrete Mfg	Amdahl	EDS		10	94	
Discrete Mfg	Bechtel	EDS			95	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Medical	Diversified Pharmaceutical Svcs	EDS		7	94	
Services	Amusement & Music Operators Assoc	EDS		10	94	
Services	Video Lottery Technology	EDS		10	94	
	CLS Corp	EDS		5	94	
	Harris Tector	EDS		9.9	94	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP MANAGEMENT	APPLICATION MANAGEMENT	BUSINESS OPERATIONS
Trans Union of Chicago		X				
Trans Union of Chicago		X				
Transportation Union of Chicago	X					
Ameritech		X				
Centennial Cellular Corporation			X			
McCaw Cellular		X				
Unitel Communications of Toronto		X				
Hughes Aircraft	X	X	X	X		X
British Aerospace	X	X	X			
Ford of Europe	X	X				
Polaroid	X					
General Services Administration		X				
National Weather Service	X					X
(MONY) Mutual Life Insurance Compan	X	X	X	X		
Inland Revenue (UK)				X		
United Healthcare Corporation						
ICI Paints	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
British Home Stores		X				
Autoglass	X	X	X	X		
Grupo Iusacell						
Southern New England Telecom	X					
San Diego Gas & Electric	X					X
US Army		X				
Microsoft			X	X		
Amdahl						
Bechtel			X	X		
Blue Cross/Blue Shield of Arkansas						
Mississippi Medicaid						
Diversified Pharmaceutical Svcs	X		X			
Amusement & Music Operators Assoc						
Video Lottery Technology						
CLS Corp						
Harris Tectec						
Chase Manhattan Bank						X

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92	
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0		92	
Finance	Bank of America	ACS	150.0	6	89	
Finance	Community Sate Bank, (The) in Iola, TX	ACS	2.0		92	
Finance	First National Bank of Trenton, TX	ACS	2.0		92	
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92	
Finance	Security Federal Savings and Loan	ACS			93	
Medical	Casemark	ACS	88.0	10	93	
Medical	Takecare Corp	ACS	1.2	5	91	
Proc Mfg	Pope & Talbot	ACS	6.0	5	94	
Retail	Associated Stationers	ACS	84.0	10	92	
Retail	Southland Corp	ACS	130.0	10	94	
Retail	Morningstar Group	ACS	8.0	10	89	
State/Local	Los Angeles - County of	ACS	15.0	5	91	
State/Local	Maryland Benefits System	ACS	25.0	5	91	
Telecom	NYNEX	ACS	16.0	3	94	
Telecom	Transportation National Communications	ACS	4.5	5	92	
Telecom	US Long Distance	ACS	5.5	6	90	
Transportation	Greyhound	ACS	40.0	10	92	
Transportation	Harper Group, (The)	ACS	15.0	7	94	
Wholesale	Gold Coast Beverage	ACS	4.6	7	93	
Services	Transportation Union of Chicago	Acxiom	200.0	10	92	
Insurance	All State Insurance	Acxiom	NA	5	93	
Services	Guideposts Associates Inc	Acxiom	NA	8	89	
Services	M/A/R/C	Acxiom	NA	5	89	
Services	Transportation Union of Chicago	Acxiom	120-240	8	94	
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93	
Finance	Capital Bank	Advantis	0.8		94	
Finance	First Interstate Bank	Advantis	10.0	3	93	
Finance	First National Bank, Inc	Advantis	22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis			92	
Services	BICC Cables Corp	Advantis		5	92	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems	5.0	10	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Huntsman Packaging					
Austin Municipal Federal Credit Union, TX					
Bank of America					
Community Sate Bank, (The) in Iola, TX					
First National Bank of Trenton, TX					
North Dallas Bank & Trust Co.					
Security Federal Savings and Loan					
Casemark					
Takecare Corp					
Pope & Talbot	X				
Associated Stationers					
Southland Corp					
Morningstar Group					
Los Angeles - County of					
Maryland Benefits System					
NYNEX					
Transportation National Communications					
US Long Distance					
Greyhound					
Harper Group, (The)					
Gold Coast Beverage	X	X			
Transportation Union of Chicago		X			
All State Insurance	X				
Guideposts Associates Inc		X			
M/A/R/C	X				
Transportation Union of Chicago		X			
Ford New Holland Inc.					
Capital Bank					
First Interstate Bank					
First National Bank, Inc					
Sears Technology Svcs (STS)					
BICC Cables Corp					
Canadian Airlines					
Alaska Airlines					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	US Department of Interior - MMS	AMS	54.0		91	
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93	
Disc Mfg	CiSA	Andersen Consulting	6.0	2.5	92	Argentina
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0		91	
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil
Finance	AISG	Andersen Consulting	1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91	
Finance	SCOR	Andersen Consulting	1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting	100.0		91	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0		90	UK
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada
Health Care	John L. Doyne Hospital	Andersen Consulting	14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5		89	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90	
Proc Mfg	FMI	Andersen Consulting	25.0	5	89	
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89	
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92	
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada
Retail	File's Basement	Andersen Consulting	10.0	5	94	
Service	Sky Chefs	Andersen Consulting	9.9	3	94	
State/Local	State of Texas	Andersen Consulting			93	
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93	
Utilities	BC Gas	Andersen Consulting	7.5	5	92	
Utilities	Florida Power	Andersen Consulting	35.0	5	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
US Department of Interior - MMS					
Apple Computer	X	X	X		
CISA		X			
Marsulex		X			
Siderca		X			
Timken (Ball Bearings)					
Villares	X	X			
AISG	X		X		
Continental Bank Corp.					
SCOR		X			
BP Exploration - UK					
H.J. Heinz Co - UK					
Canada Post	X	X	X		
Centenary Hospital		X			
John L. Doynce Hospital					X
Voluntary Hospital of America					X
CSB Insurance	X	X			
Ashland Chemical					
Dial corp - consumer Products Division		X	X		
FMI		X			
Maxus	X	X	X		
Maxus Energy Corp.					
O Globo	X	X			
Revlon		X	X		
Schuller Intl (FKA manville Sales)	X	X			
Stanchem	X	X	X		
Sun Regining & Marketing Co.	X		X		
Sunoco	X	X			
Filene's Basement		X			
Sky Chefs	X	X	X		
State of Texas					
PRA Solutions					X
Yellow Freight		X			
BC Gas					
Florida Power		X			X

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Federal	DOT/FAA	AT&T	80.0		89	
Federal	DOT/FAA	AT&T	850.0		91	
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)			94	
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0		93	
Disc Mfg	General Dynamics	ATI	1.5		89	
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94	
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0		92	
Disc Mfg	Gillette Co.	British Telecom	16.0		92	
Retail	Pitman-Moore	British Telecom			92	
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92	
Services	Dialog Information Services	BT North America	17.5		93	
Proc Mfg	NJ. State of - Dept of Treasury	Bull HN Info Sys	15.5		92	
Federal	US Department of State	CAC	48.0	5	92	
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93	
Federal	Department of Transportation	CBIS	41.0	5	93	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5			
Federal	Walson Air Force Hospital	CIS Technologies			92	
Services	Advertising Checking Bureau Inc.	Compusource			93	
Proc Mfg	Freepot McMoran	Computerland		5	92	
Disc Mfg	AMFUEL	CSC	NA	5	94	
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC	3000.0	10	91	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93	
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	Department of Labor	CSC	50.0	4	93	
Federal	Environmental Protection Agency	CSC	302.0	5	92	
Federal	FEMA - WYO	CSC	48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC	157.0	4	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
DOT/FAA					
DOT/FAA					
Metropolitan Life Insurance					
Chase Manhattan Bank					
Southland Corp					
Worldspand Travel Information Services					
General Dynamics					
Delta Airlines	X	X	X	X	
Greater Bethlehem Savings & Loan					
Gillette Co.					
Pitman-Moore					
JP Morgan & Co.					
Dialog Information Services					
NJ, State of - Dept of Treasury					
US Department of State					
Total Petroleum					
Department of Transportation					
Ameritech		X			
Centennial Cellular Corporation		X			
McCaw Cellular Communication		X			
Unitel Communications of Toronto		X			
Walson Air Force Hospital					
Advertising Checking Bureau Inc.					
Freeport McMoran					
AMFUEL	X	X	X	X	
British Aerospace	X	X	X		
Ford of Europe	X	X			
General Dynamics					
Hughes Aircraft	X	X	X	X	
Sun Micro Systems	X	X			
Polaroid	x				
Department of Labor					
Environmental Protection Agency					
FEMA - WYO	X				X
General Services Administration (GSA)		x			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Federal	Nasa langley	CSC	200.0	8	93	
Federal	NASA, Ames Research Center	CSC	220.0		89	
Federal	National Weather Services	CSC	30.5	5	95	
Federal	US Department of Education	CSC	12.0	5	92	
Federal	US Environmental Protection Agency	CSC	30.0		91	
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94	
Federal	US Small Business Administration	CSC	45.0	7	90	
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC		7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia
Foreign	British Home Stores	CSC			92	UK
Foreign	ICI Agrochemicals	CSC	10.0	3	92	
Foreign	Inland Revenue	CSC		3	95	
Health Care	American Medical Response	CSC	55.0	7	94	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI PAINTS	CSC	50.0	5	95	
Proc Mfg	WCI Steel	CSC	64.0	10	92	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail	BHS	CSC	200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC	100.0	4	95	UK
Service	RAET	CSC	90.0	5	93	Holland
Services	Autoglass	CSC	50.0	10	95	
State/Local	NY - State of - Medicaid	CSC	149.0	7	91	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecommunications	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Utilities	United Illuminating Company	CSC	26.7	10	93	
Wholesale	Watlee Burpee & Co	CSC	1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Nasa langley					
NASA, Ames Research Center					
National Weather Services	x				
US Department of Education					
US Environmental Protection Agency					
US Navy Command & Control Ocean Surv.	X	X	X		
US Navy Command & Control Ocean Surv.	X	X	X		
US Small Business Administration					
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia					
British Home Stores					
ICI Agrochemicals					
Inland Revenue				X	
American Medical Response	X	X	X		
Australian Mutual Provident Society, Sydney, Australia	X		X		
United Healthcare Corporation					X
ICI PAINTS	X	X	X	X	
WCI Steel					
Scott Paper Company of Philadelphia	x	x			
BhS	X	X	X	X	
British Home Stores		X			
RAET	X		X		
Autoglass	X	X	X	X	
NY - State of - Medicaid					
Grupo Iusacell					X
Southern New England Telecommunications	x				
San Diego Gas & Electric	X				
United Illuminating Company	X				
Watiee Burpee & Co					
US ARMY		X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92	
Medical	Major Health Care	CSC Partners	20.0		90	
Medical	EPIC Healthcare Group	Data General	10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94	
Disc Mfg	Microsoft	Digital		5	94	
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93	
Foreign	Optus Communications, Australia	Digital	1000.0	10	92	
Foreign	Transportationa Utilities (Alberta, Canada)	Digital	150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0		92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore			92	
Disc Mfg	Amdahl	EDS		10	94	
Disc Mfg	Anchor Glass	EDS	30.0		92	
Disc Mfg	Bechtel	EDS			95	
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93	
Disc Mfg	Campbell Taggart	EDS	NA	1	94	
Disc Mfg	Cummins Engine	EDS	90.0	10	90	
Disc Mfg	Frigidaire	EDS		10	93	
Disc Mfg	General Motors	EDS		5	91	
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS	12.0		92	
Disc Mfg	Meredith Corporation	EDS	25.0	8	91	
Disc Mfg	Northrop Corp	EDS	20.0		92	
Disc Mfg	Pyramid Technology	EDS	NA	10	94	
Disc Mfg	Tandem Computers	EDS	NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany
Disc Mfg	Xerox	EDS	3200.0	10	94	
Federal	DOT/FAA	EDS	500.0		92	
Federal	US Defense Communications Agency	EDS	55.0		91	
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90	
Finance	American Express	EDS	350.0	10	94	
Finance	Banc One - Texas	EDS	50.0		92	
Finance	California Medicaid Program	EDS	399.0	4	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Resolution Trust Corp					
Major Health Care					
EPIC Healthcare Group					
GE Aircraft Engines	X			X	
Microsoft			X	X	
Packard Hughes Interconnect					
Optus Communications, Australia					
Transportationa Utilities (Alberta, Canada)					
AMC Entertainment Inc. Kn City, MO					
Earle M Jorgensen Co					
Imperial Oil, LTD					
Compagnie Generale Maritime SA (CGM)					
Amdahl					
Anchor Glass					
Bechtel			X	X	
Bethlehem Steel					
Campbell Taggart	X	X			
Cummins Engine					
Frigidaire					
General Motors					
Hughes Space & Communications				X	
Memorex Telex Corp.					
Meredith Corporation					
Northrop Corp					
Pyramid Technology					X
Tandem Computers				X	
Vereinigte Schmiedewerke	X				
Xerox	X	Maint.	X	X	
DOT/FAA					
US Defense Communications Agency					
US Department of Commerce - NOAA					
American Express	X	X			
Banc One - Texas					
California Medicaid Program					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	CC-Banque - Belgium	EDS			92	Belgium
Finance	Denver Credit Union	EDS	6.0	5	91	
Finance	District Government Employees Credit Union	EDS	4.5		91	
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92	
Finance	Household Credit Services/GM	EDS	500.0		92	
Finance	Los Angeles County Teachers Credit Union	EDS	4.0		90	
Finance	Motorola Credit Union-West	EDS	15.0		91	
Finance	Nevada Credit Union	EDS	2.0		93	
Finance	Orange County Federal Credit Union	EDS	22.5		91	
Finance	Republic National Bank of New York	EDS	22.0		93	
Finance	River Forest Bancorp.	EDS	13.0	5	91	
Finance	Signet Bank Corp	EDS	300.0	10	91	
Finance	Texas Credit Union	EDS	12.0	8	91	
Finance	United New Mexico Financial Corp	EDS	5.0		92	
Finance	US Central Credit Union - KS	EDS	5.0		92	
Finance	Washington State Employees Federal Credit Union	EDS	8.0		91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0		90	
Finance	Bank El Paso	EDS	15.0		91	
Foreign	Atlas Copco Airpower NV - Belgium	EDS			92	Belgium
Foreign	Bertin and CIE - Europe	EDS			92	
Foreign	British Nuclear Fuels Ltd	EDS			92	UK
Foreign	British Petroleum Exploration (BPX)	EDS			93	UK
Foreign	Chausson (Renault/Peugeot)	EDS	10.0		91	
Foreign	Compagnie Generale Maritime SA (CGM)	EDS			93	
Foreign	Credit Lyonnais	EDS		5	91	
Foreign	Distribuidora Benedetti - Venezuela	EDS			92	Venezuela
Foreign	Grupo Mazon - Mexico	EDS			92	
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93	
Foreign	Kloeckner-Humboldt-Deutz	EDS			91	
Foreign	Lagoven (Petroleos de Venezuela)	EDS		5	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
CC-Banque - Belgium					
Denver Credit Union					
District Government Employees Credit Union					
Federal Home Loan Bank of Seattle					
First City Bancorp - Houston, TX					
First Fidelity Bancorp, NJ					
Household Credit Services/GM					
Los Angeles County Teachers Credit Union					
Motorola Credit Union-West					
Nevada Credit Union					
Orange County Federal Credit Union					
Republic National Bank of New York					
River Forest Bancorp.					
Signet Bank Corp					
Texas Credit Union					
United New Mexico Financial Corp					
US Central Credit Union - KS					
Washington State Employees Federal Credit Union					
Westwood Equities Corp - LA, CA - Terminated					
Bank El Paso					
Atlas Copco Airpower NV - Belgium					
Bertin and CIE - Europe					
British Nuclear Fuels Ltd					
British Petroleum Exploration (BPX)					
Chausson (Renault/Peugeot)					
Compagnie Generale Maritime SA (CGM)					
Credit Lyonnais					
Distribuidora Benedetti - Venezuela					
Grupo Mazon - Mexico					
Grupo Santander (Madrid, Spain)					
Kloeckner-Humboldt-Deutz					
Lagoven (Petroleos de Venezuela)					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Midland Bank PLC - UK	EDS		7	91	UK
Foreign	National Rubber Co	EDS			93	
Foreign	Pilkington PLC	EDS			92	
Foreign	Polska Telefonía Komorkona	EDS			92	
Foreign	SAAB - Stockholm	EDS	360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS			92	
Foreign	Shell Brasil S.A.	EDS	50.0	4	90	
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		5	91	
Foreign	United Kingdom Dept of Social Security	EDS		5	91	
Foreign	Whitehall Insurance Holding Ltd	EDS	35.0	12	90	
Govt	South Australia Government	EDS	600.0	9	94	Australia
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93	
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Blueshield of CA	EDS	120.0	10	91	
Insurance	Freemont General Corp.	EDS	10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		10	92	
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91	
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Insurance	Security Mutual Life of NY	EDS	30.0	12	90	
Medical	Diversified Pharmaceutical Services, Inc.	EDS		7	94	
Medical	Georgia - State of - Medicaid	EDS	77.9	5	91	
Medical	Health Management Alternatives	EDS	8.0		92	
Proc Mfg	Enron Corp.	EDS	750.0	4	90	
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90	
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90	
Proc Mfg	PPG	EDS	34.0	10	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Midland Bank PLC - UK					
National Rubber Co					
Pilkington PLC					
Polska Telefonii Komorkona					
SAAB - Stockholm					
Sasse Seguros - Brazil					
Shell Brasil S.A.					
Time Life U.K.					X
Toronto Metro					
United Kingdom Dept of Social Security					
Whitehall Insurance Holding Ltd					
South Australia Government	X		X	X	
UK Inland Revenue	X	X			
Blue Cross & Blue Shield of MD	X		X		
Blue Cross & Blue Shield of MD					
Blue Cross/Blue Shield - Massachusetts					
Blue Cross/Blue Shield of Arkansas					
Blueshield of CA					
Freemont General Corp.					
Fremont Pacific Insurance Group					
Indiana - State of - Medicaid					
Jackson National Life Insurance Co.					
Mississippi Medicaid					
Security Mutual Life of NY					
Diversified Pharmaceutical Services, Inc.	x		x		
Georgia - State of - Medicaid					
Health Management Alternatives					
Enron Corp.					
Fresenius	X				
Hunt Energy Corp					
Moore Corp Ltd	X	X	X	X	
North American Phillips (Signetics)					
Permian Corp/Permian Partners					
Placid Oil Co.					
PPG					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Proc Mfg	Presidents Baking	EDS		5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0		92	
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90	
Retail	Bruno's	EDS	20.0	10	92	
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden
Retail	London Fog	EDS	NA	NA	94	
Retail	Montgomery Ward & Co.	EDS	100.0		92	
Retail	Pearle Vision	EDS	20.0		91	
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91	
Retail	Smith's Food & Drug Center	EDS	160.0	10	92	
Retail	Southland Corp	EDS	NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		10	94	
Services	ASK Computer Systems	EDS	53.0	10	90	
Services	Capitol Records-EMI Music	EDS	35.0	3	91	
Services	Emergency Networks Corp	EDS	10.0		92	
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90	
Services	Marine Spill Response Corp.	EDS	5.0	5	91	
Services	National Car Rental	EDS	500.0	10	91	
Services	NielsenMarketing Research	EDS	400.0	10	93	
Services	Postal Buddy Corp	EDS	50.0	9	91	
Services	United Inns inc (Days Inn)	EDS	10.0	10	92	
Services	Video Lottery Technology	EDS	.	10	94	
State/Local	Florida, State of	EDS	8.0		93	
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91	
State/Local	New York City Department of Transportation	EDS			93	
State/Local	Texas - State of		20.0		90	
State/Local	Texas Comptroller's Office	EDS	15.0	6	91	
State/Local	WI, State of	EDS	40.0		92	
Telecom	Advanced Telecommunications Corp.	EDS		7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Presidents Baking					
United States Borax and Chemical Corp					
Westmoreland Coal Co - Valley Forge, PA					
Bruno's					
Kooperative Forbundet (KF Group)	X	X	X	X	X
London Fog	X	X	X		X
Montgomery Ward & Co.					
Pearle Vision					
RJR-MacDonald Inc.					
Smith's Food & Drug Center					
Southland Corp			X	X	
Amusement & Music Operator Assoc					
ASK Computer Systems					
Capitol Records-EMI Music					
Emergency Networks Corp					
HFS Brands (Hotel Chain)					
Hospitality Franchise Systems Inc					
Loews Anatole Hotel, Dallas, TX					
Marine Spill Response Corp.					
National Car Rental					
NielsenMarketing Research	X				X
Postal Buddy Corp					
United Inns inc (Days Inn)					
Video Lottery Technology					
Florida, State of					
Michigan Department of Natural Resources					X
Michigan, Dept of Social Services Medical Services Administration					
New York City Department of Transportation					
Texas - State of					
Texas Comptroller's Office					
WI, State of					
Advanced Telecommunications Corp.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Telecom	LDDS Communications	EDS			92	
Telecom	Lenfest Group PA	EDS	5.0		92	
Telecom	Neodata sercies	EDS	5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS			92	
Telecom	Western Union Corp	EDS	250.0	10	90	
Transportation	Bulk Materials Inc (BMI)	EDS			93	
Transportation	Continental Airlines Holding	EDS	2100.0	10	91	
Transportation	USTRavel	EDS	800.0	10	94	
Utilities	Wahington Water Power	EDS	50.0	10	92	
Wholesale	Del Monte Foods	EDS	150.0	10	92	
	CSC Corp	EDS		5	94	
	Harris Tecter	EDS		10	94	
Foreign	Lever Nederland BV	EDS		3	91	
Services	Hitachi Data systems North America	EDS	20.0		90	
Services	World Cup USA	EDS	6.0		94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90	
Finance	Chase Manhattan Bank	FIServ	40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ	12.0		91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0		92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0		91	
Other	Dobbs Houses Inc	FIServ	10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric			92	
Disc Mfg	Earle M. Jorgensen	Genis	12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0		90	
Disc Mfg	Comshare	Genix	NA	3	94	
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90	
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94	
Disc Mfg	Libbey=Owens Ford	Genix		3	93	
Disc Mfg	New York Daily News	Genix	6.2	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
LLDS Communications					
Lenfest Group PA					
Neodata sercies					
Singapore Cablevision PTE, LTD					
Western Union Corp					
Bulk Materials Inc (BMI)					
Continental Airlines Holding					
USTRavel	Transportation	X	X	X	X
Wahington Water Power					
Del Monte Foods					
CSC Corp					
Harris Tector					
Lever Nederland BV					
Hitachi Data systems North America					
World Cup USA					
CAMI Automotive Inc - Toronto Canada					
Cyprus Minerals					
Chase Manhattan Bank					
Community Federal Savings & Loan					
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)					
Federal Home Loan Bank - Milwaukee, WI					
Dobbs Houses Inc					
NY State Dept of Taxation	X	X			
Eastman Kodak Credit Corp					
Earle M. Jorgensen					
AM General Division of LTV Corp					
Armco Advanced Materials Co					
Bailey Controls - Cleveland					
Comshare	X		X	X	
Duracell Inc, Bethel, CT					
Jervis B Webb Company		X			
Libbey-Owens Ford					
New York Daily News					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Remington Arms	Genix	5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93	
Disc Mfg	UTA	Genix	14.5	5	93	
Education	Community College of Philadelphia	Genix	4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94	
Other	Scripps Howard	Genix	15.0		92	
Proc Mfg	American Tobacco	Genix	5.5	5	90	
Proc Mfg	Borden	Genix	12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix	8.0	5	93	
Proc Mfg	Heinz USA	Genix	10.0	7	89	
Proc Mfg	Michcon	Genix	30.0		92	
Proc Mfg	Whellling - Pittsburgh Steel Corp	Genix	70.0		91	
Retail	Gantos	Genix	11.0		92	
Services	Computer Technology Management	Genix	25.0	5	91	
Services	Master Data Center, Inc	Genix	0.8	3	92	
	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0		94	
Medical	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95	
Telecom	Northern Telecom	Hewlett-Packard	12.0		89	
Foreign	IBM Canada	Hoskyns Group			92	
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92	
Disc Mfg	LSI Logic	I-NET	NA	5	94	
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91	
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)	80.0		92	
Finance	Capital Bank	IBM (ISSC)		5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0		91	
Finance	Comdata	IBM (ISSC)	120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91	
Finance	First American National	IBM (ISSC)		10	91	
Finance	First Boston	IBM (ISSC)	900.0	7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Remington Arms					
Tran Company, (The)	X				
United Technologies Automotive	X				
UTA					
Community College of Philadelphia	X				
Royal Insurance of Charlotte	X		X		X
Scripps Howard					
American Tobacco					
Bordon	X				
Copperweld Corp					
Heinz USA					
Michcon					
Whelling - Pittsburgh Steel Corp					
Gantos					
Computer Technology Management					
Master Data Center, Inc					
GE Industrial and Power Systems (GE Power Systems)	x			X	
Fox Meyer Health Corporation					
Northern Telecom					
IBM Canada					
Bank of England					
Granada Group PLC					
LSI Logic	X		X		
McDonnell Douglas					
United Technologies					
Bank South Corp.					
California, State of - Social Services					
Capital Bank					
Chase Manhattan Bank of CT					
Comdata					
Commerce Bancshares-Inc					
Continental Bank Corp.					
First American National					
First Boston					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92	
Insurance	Equifax	IBM (ISSC)	650.0	10	93	
Medical	Health Dimensions Inc	IBM (ISSC)	20.0	5	92	
Medical	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0		93	
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)	60.0		91	
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92	
Retail	Hook Superx	IBM (ISSC)	70.0		93	
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)	75.0		91	
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93	
Retail	United Retail Group	IBM (ISSC)	25.0		92	
Retail	Zale Corp	IBM (ISSC)	200.0	10	92	
Services	Hertz Corp	IBM (ISSC)	80.0		93	
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0		91	
Transportation	Amtrak	IBM (ISSC)	500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0		91	
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93	
Transportation	Worldspan	IBM (ISSC)	50.0		92	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0		91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC)		6	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
First Tennessee Bank					
Hibernia National Bank					
Riggs National Bank Corp.					
Southeast Banking Corp - Miami					
Equifax Europe					
El Camino Hospital	X			X	
Blue Cross & Blue Shield of NJ					
Equifax	X		X		
Health Dimensions Inc					
Kaiser Permanente (Oakland, CA)					
Armco Steel Corp					
Freeport McMoran					
Allied Signal Aerospace	X		X		
American's Favorite Chicken Co	X	X	X		
Cullum Companies Inc					
Harvest Foods					
Hook Superx					
Jack Eckerd Corp.					
Miresel, Inc.	X				
Owen & Minor Inc.	X			X	
Supermarkets General Corp					
Thrifty Drug	X	X	X		
United Retail Group					
Zale Corp					
Hertz Corp					
New York City Transportationit Authority					
Amtrak	X		X	X	
Matson Navigation Co.					
Southern Pacific RR	X	X	X	X	
Worldspan					
Peco Energy	X	X	X	X	
Texas Utilities					X
Yankee Gas Services Co					
Bethship (Subsidiary of Bethlehem Steel)	X	X		X	

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0		93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92	
Foreign	AGT	ISM Information Systems	200.0	5	93	
Foreign	Shell Canada	ISM Information Systems			93	
Retail	Addis & Dey - Syracuse, NY	Litton	15.0		90	
Retail	Brooks Brothers - NY	Litton	12.0		90	
Services	Quotron	Litton	10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91	
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0		91	
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0		92	
Finance	IBJ Schroder Baqnk & Trust Co	M&I Data Services	2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta	15.0		93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92	
Wholesale	J P Food Service	Martin Marietta	15.0		93	
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91	
Finance	J.P. Morgan	MCI	80.0	5	93	
Finance	Merrill Lynch & Co.	MCI	150.0	5	90	
State/Local	Minnesota, State of	MCI	150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93	
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0		92	
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0		92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp	5.0		92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0		92	
	DXI Inc	Mellon Bank Corp.	10.0		92	
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92	
Retail	Southland Corp	Micro Solutions	1.7	5	93	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Chase Manhattan Bank - Brazilian Data Center					
Alberta Energy Company Ltd					
Consumers Glass (of Consumer Packaging Inc)					
AGT					
Shell Canada					
Addis & Dey - Syracuse, NY					
Brooks Brothers - NY					
Quotron					
New York, City of - Parking Violations Bureau					
Veterans Affairs					
Washington, City of - Parking Ticket Processing					
D&N Bank (S/O D&N Financial Corp)					
IBJ Schroder Bank & Trust Co					
US Department of Housing & Urban Dev					
BKDA (Burger King)					
Utah, State of, Department of Employment Security					
J P Food Service					
Monarch Foods					
J.P. Morgan					
Merrill Lynch & Co.					
Minnesota, State of					
NASDAQ Stock Market					
National Steel Company					
Bank of Oklahoma					
Dollar Dry Dock Bank - White Plains, NY					
First Eastern Bank					
BP Oil Co.					
DXI Inc					
Bank of Baltimore					
Southland Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div	55.0		90	
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2		90	
Finance	Broad National Bank	Newtrend		7	93	
Finance	Financial Information Trust	Newtrend	40.0		92	
Foreign	Daikyaku Life Insurance	Nomura Research Institute		5	92	
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92	
Foreign	Europcar	Perot Systems	450.0	10	92	
Finance	First American Bankshares	Perot systems Corp	400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91	
Medical	American Medical Intl Inc.	Perot Systems Corp.	100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems	6.0		93	
Disc Mfg	Loffland Brothers	Power Computing	2.0		90	
Medical	EPIC Healthcare Group	Power Computing	12.0	5	93	
Proc Mfg	Apache Corp	Power Computing	7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing	12.0		92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5		91	
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0		90	
Disc Mfg	Black & Decker	PRC	20.0	5	91	
Federal	FBI	PRC	75.0	8	94	
Foreign	British Petroleum Co.	SAIC			93	UK
Education	Fairfield University	SCT	17.0	7	93	
Education	Florida Institute of Tech	SCT	8.0	7	92	
Education	George Washington Univ	SCT	42.0	5	91	
Education	Norwich University - VT	SCT	8.0	5	92	
Education	Unidentified University	SCT	13.0	5	92	
Education	University of the Pacific, CA	SCT	14.6	7	91	
State/Local	Peoria County, IL	SCT	16.0	7	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
BP Canada Inc (Talisman Energy as of 1/1/93)					
TN, State of					
3 New Jersey Savings Banks					
Broad National Bank					
Financial Information Trust					
Daikyaku Life Insurance					
Canadian Post Office - Toronto					
Volkswagen of America					
East Midlands Electricity					
Europcar					
First American Bankshares					
NCNB Cor - Dallas					
Robert Plan Corp.					
American Medical Int'l Inc.					
Farmers Insurance Group					
Loffland Brothers					
EPIC Healthcare Group					
Apache Corp					
Cincinnati Milacron					
Ocean Drilling & Exploration Co					
ORYX Energy Company					
Third Party Claims Management/Millennium Healthcare Inc.					
American Ultramar Ltd - Terrytown, NJ					
Black & Decker					
FBI		X			
British Petroleum Co.					
Fairfield University					
Florida Institute of Tech					
George Washington Univ					
Norwich University - VT					
Unidentified University					
University of the Pacific, CA					
Peoria County, IL					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
State/Local	Tooele County, UT	SCT	5.0	10	91	
State/Local	TX, Dallas, County of	SCT	35.0	7	91	
Foreign	British Petroleum Co.	Sema Group			93	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5		91	
Education	National Education Corp.	SHL Systemhouse	6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90	
Federal	US Postal Service	SHL Systemhouse	270.0	5	91	
Foreign	The Student Loan Company	SHL Systemhouse		3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92	
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92	
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0		92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		10	93	
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Medical	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92	
Medical	McGaw, Inc.	SHL Systemhouse	4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92	
Retail	Safeway	SHL Systemhouse	12.0		92	
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92	
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5		92	
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0		92	
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7		90	
Telecom	Motorola - Chicago	SHL Systemhouse	6.0		92	
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS	NA	5	94	
Disc Mfg	Rohr Inc.	SMS	12.0		95	
Disc Mfg	Varian Associates, Inc.	SMS			95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Tooele County, UT					
TX, Dallas, County of					
British Petroleum Co.					
Pneumo Abex Corp.					
National Education Corp.					
US Department of Treasury					
US Postal Service					
The Student Loan Company					
AMOCO Petroleum Co, Calgary, Alberta					
Central Guaranty Trust company (Halifax, Nova Scotia)					
Mexican Finance Ministry					
Nova Scotia Government					
Petro-Canada, LTD					
Pro. Nova Scotia/MTT					
Transportation Canada					
Ultramar Corporation					
Vons Companies, The	X			X	
IBAX Healthcare Sol - NY					
McGaw, Inc.					
Fluor Daniel					
Safeway					
Browning-Ferris Industries					
California Unemployment Insurance Appls Brd					
California, LA, County Superior Court					
MD, Sate of, Dept of H.R.					
Motorola - Chicago					
CIBC/Wood Gundy					X
Alberta Municipal Affairs Dept	X	X			
Canada Post	X	X	X	X	
Greyhound of Canada	X	X	X	X	
AdobeAir	X	X			
Rohr Inc.					
Varian Associates, Inc.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0		91	
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7		90	
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90	
Federal	Department of Labor	Sungard Computer	12.0	5	92	
Disc Mfg	Playtex Apparel	Sungard Computer Service	17.0	5	92	
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92	
Finance	Bank of A. Levy	Systematics	5.0	5	90	
Finance	Chittenden Bank	Systematics	1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91	
Finance	First Los Angeles Bank	Systematics	7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92	
Finance	Integra Bank	Systematics	8.0	5	91	
Finance	Liberty National Bancorp	Systematics	20.0	3	92	
Finance	Nationsbank	Systematics	8.0	5	92	
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0		90	
Finance	Republic Bank	Systematics	16.0		91	
Finance	Republic National Bank of New York	Systematics			93	
Finance	San Francisco Federal S&L	Systematics	4.0		90	
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92	
Finance	Terre Haute First National Bank	Systematics	3.0		92	
Finance	Western Farm Credit Bank	Systematics	NA	5	94	
Medical	Beverly Enterprises	Systematics	50.0	7	92	
State/Local	California Federal Bank	Systematics	5.0		92	
Telecom	GTE Corp	Systematics		10	93	
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93	
Finance	Nationsbank Forp	Total System Services			92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Canadian Dept of Energy, Mines & Resources					
Regional Municipality of Peel					
Supply & Services Canada					
Supply & Services Canada					
Transportation Canada					
Woodwards Limited					
Department of Labor					
Playtex Apparel					
British Petroleum Co.					
Anchor Savings Bank Fsb					
Bank of A. Levy					
Chittenden Bank					
Federal Home Loan Bank of San Francisco					
First Los Angeles Bank					
Guaranty Fed Savings bank					
Integra Bank					
Liberty National Bancorp					
Nationsbank					
Prudential Bank & Trust - Atlanta, GA					
Republic Bank					
Republic National Bank of New York					
San Francisco Federal S&L					
San Francisco Home Loan Bank					
Terre Haute First National Bank					
Western Farm Credit Bank	X	X			
Beverly Enterprises					
California Federal Bank					
GTE Corp					
Ministry of Finance					
Four Insurance CCS. (Financial Holding Corp)					
Allianz Life Insurance Co of North America					
Nationsbank Forp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	Prudential Bank	Total Systems	35.0	5	93	
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0		92	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden
Insurance	Target Life	Unisys	9.0	5	94	
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94	
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	California Republic Bank	Unisys	56.0	10	92	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Transportation	Ford Motor Co.	Unisys	30.0	5	92	
Transportation	Subaru of America	Unisys	7.0	7	92	
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94	
Telecom	Continental Bank Corp.	Wittel Comm Systems	70.0	5	92	
Transportation	GE Aerospace	Wittel Comm Systems	20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Prudential Bank					
NY, NY City HSNB/Preservation/Dev					
Department of Justice	X		X		
Banco Espirito Santo		X			
Banco Espirito Santo		X			
Chase Manhattan Bank	X	X			
Co-operative Bank	X	X			X
Mitsui & Co.		X			X
Ferro AB of Sweden					
Target Life	X				
Rexene Products Co.					
Bass Taverns		X			
Circle K Corporation	X	X	X	X	
Dairy Mart Convenience Stores, Inc	X	X			
Supermercado Zona Sul	X	X	X		
California Republic Bank					
Chicago Parks				X	
Ford Motor Co.					
Subaru of America					
Nasa - Larc					
McDonnell Douglas	X		X	X	
Continental Bank Corp.					
GE Aerospace					
Delta Airlines (Reservation Systems)	X	X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Services	Trans Union of Chicago	Axiom	125	8	94	
Services	Trans Union of Chicago	Axiom	200	10	92	
Services	Transportation Union of Chicago	Axiom	120-240	8	94	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5		94	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Discrete Mfg	British Aerospace	CSC	1500.0	10	93	UK
Discrete Mfg	Ford of Europe	CSC	NA	5	94	UK
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	General Services Administration	CSC	157.0	4	94	
Federal	National Weather Service	CSC	30.5	5	95	
Finance	(MONY) Mutual Life Insurance Compan	CSC		7	94	
Foreign	Inland Revenue (UK)	CSC		3	95	
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI Paints	CSC	50.0	5	95	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail Dist	British Home Stores	CSC	100	4	95	
Services	Autoglass	CSC	50.0	10	95	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecom	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Federal	US Army	CSC (Subcontract to SAIC)	25.0	5	95	
	Microsoft	Digital		5	94	
Discrete Mfg	Amdahl	EDS		10	94	
Discrete Mfg	Bechtel	EDS			95	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Medical	Diversified Pharmaceutical Svcs	EDS		7	94	
Services	Amusement & Music Operators Assoc	EDS		10	94	
Services	Video Lottery Technology	EDS		10	94	
	CLS Corp	EDS		5	94	
	Harris Tectet	EDS		9.9	94	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	

CUSTOMER	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>APPLICATION MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>
Trans Union of Chicago		X				
Trans Union of Chicago		X				
Transportation Union of Chicago	X					
Ameritech		X				
Centennial Cellular Corporation			X			
McCaw Cellular		X				
Unitel Communications of Toronto		X				
Hughes Aircraft	X	X	X	X		X
British Aerospace	X	X	X			
Ford of Europe	X	X				
Polaroid	X					
General Services Administration		X				
National Weather Service	X					X
(MONY) Mutual Life Insurance Compan	X	X	X	X		
Inland Revenue (UK)				X		
United Healthcare Corporation						
ICI Paints	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
British Home Stores		X				
Autoglass	X	X	X	X		
Grupo Iusacell						
Southern New England Telecom	X					
San Diego Gas & Electric	X					X
US Army		X				
Microsoft			X	X		
Amdahl						
Bechtel			X	X		
Blue Cross/Blue Shield of Arkansas						
Mississippi Medicaid						
Diversified Pharmaceutical Svcs	X		X			
Amusement & Music Operators Assoc						
Video Lottery Technology						
CLS Corp						
Harris Tector						
Chase Manhattan Bank						X

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92	
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0		92	
Finance	Bank of America	ACS	150.0	6	89	
Finance	Community Sate Bank, (The) in Iola, TX	ACS	2.0		92	
Finance	First National Bank of Trenton, TX	ACS	2.0		92	
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92	
Finance	Security Federal Savings and Loan	ACS			93	
Medical	Casemark	ACS	88.0	10	93	
Medical	Takecare Corp	ACS	1.2	5	91	
Proc Mfg	Pope & Talbot	ACS	6.0	5	94	
Retail	Associated Stationers	ACS	84.0	10	92	
Retail	Southland Corp	ACS	130.0	10	94	
Retail	Morningstar Group	ACS	8.0	10	89	
State/Local	Los Angeles - County of	ACS	15.0	5	91	
State/Local	Maryland Benefits System	ACS	25.0	5	91	
Telecom	NYNEX	ACS	16.0	3	94	
Telecom	Transportation National Communications	ACS	4.5	5	92	
Telecom	US Long Distance	ACS	5.5	6	90	
Transportation	Greyhound	ACS	40.0	10	92	
Transportation	Harper Group, (The)	ACS	15.0	7	94	
Wholesale	Gold Coast Beverage	ACS	4.6	7	93	
Services	Transportation Union of Chicago	Axciom	200.0	10	92	
Insurance	All State Insurance	Axciom	NA	5	93	
Services	Guideposts Associates Inc	Axciom	NA	8	89	
Services	M/A/R/C	Axciom	NA	5	89	
Services	Transportation Union of Chicago	Axciom	120-240	8	94	
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93	
Finance	Capital Bank	Advantis	0.8		94	
Finance	First Interstate Bank	Advantis	10.0	3	93	
Finance	First National Bank, Inc	Advantis	22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis			92	
Services	BICC Cables Corp	Advantis		5	92	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems	5.0	10	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Huntsman Packaging					
Austin Municipal Federal Credit Union, TX					
Bank of America					
Community Sate Bank, (The) in Iola, TX					
First National Bank of Trenton, TX					
North Dallas Bank & Trust Co.					
Security Federal Savings and Loan					
Casemark					
Takecare Corp					
Pope & Talbot	X				
Associated Stationers					
Southland Corp					
Morningstar Group					
Los Angeles - County of					
Maryland Benefits System					
NYNEX					
Transportation National Communications					
US Long Distance					
Greyhound					
Harper Group, (The)					
Gold Coast Beverage	X	X			
Transportation Union of Chicago		X			
All State Insurance	X				
Guideposts Associates Inc		X			
M/A/R/C	X				
Transportation Union of Chicago		X			
Ford New Holland Inc.					
Capital Bank					
First Interstate Bank					
First National Bank, Inc					
Sears Technology Svcs (STS)					
BICC Cables Corp					
Canadian Airlines					
Alaska Airlines					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	US Department of Interior - MMS	AMS	54.0		91	
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93	
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0		91	
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil
Finance	AISG	Andersen Consulting	1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91	
Finance	SCOR	Andersen Consulting	1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting	100.0		91	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0		90	UK
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada
Health Care	John L. Doyne Hospital	Andersen Consulting	14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5		89	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90	
Proc Mfg	FMI	Andersen Consulting	25.0	5	89	
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89	
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92	
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada
Retail	Filene's Basement	Andersen Consulting	10.0	5	94	
Service	Sky Chefs	Andersen Consulting	9.9	3	94	
State/Local	State of Texas	Andersen Consulting			93	
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93	
Utilities	BC Gas	Andersen Consulting	7.5	5	92	
Utilities	Florida Power	Andersen Consulting	35.0	5	94	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
US Department of Interior - MMS					
Apple Computer	X	X	X		
CISA		X			
Marsulex		X			
Siderca		X			
Timken (Ball Bearings)					
Villares	X	X			
AISG	X		X		
Continental Bank Corp.					
SCOR		X			
BP Exploration - UK					
H.J. Heinz Co - UK					
Canada Post	X	X	X		
Centenary Hospital		X			
John L. Doyne Hospital					X
Voluntary Hospital of America					X
CSB Insurance	X	X			
Ashland Chemical					
Dial corp - consumer Products Division		X	X		
FMI		X			
Maxus	X	X	X		
Maxus Energy Corp.					
O Globo	X	X			
Revlon		X	X		
Schuller Int'l (FKA manville Sales)	X	X			
Stanchem	X	X	X		
Sun Regining & Marketing Co.	X		X		
Sunoco	X	X			
Filene's Basement		X			
Sky Chefs	X	X	X		
State of Texas					
PRA Solutions					X
Yellow Freight		X			
BC Gas					
Florida Power		X			X

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	DOT/FAA	AT&T	80.0		89	
Federal	DOT/FAA	AT&T	850.0		91	
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)			94	
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0		93	
Disc Mfg	General Dynamics	ATI	1.5		89	
Transportation	Delta Airlines	AT&T-GIS	2800.0	10	94	
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0		92	
Disc Mfg	Gillette Co.	British Telecom	16.0		92	
Retail	Pitman-Moore	British Telecom			92	
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92	
Services	Dialog Information Services	BT North America	17.5		93	
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5		92	
Federal	US Department of State	CAC	48.0	5	92	
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93	
Federal	Department of Transportation	CBIS	41.0	5	93	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5			
Federal	Walson Air Force Hospital	CIS Technologies			92	
Services	Advertising Checking Bureau Inc.	Compusource			93	
Proc Mfg	Freeport McMoran	Computerland		5	92	
Disc Mfg	AMFUEL	CSC	NA	5	94	
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC	3000.0	10	91	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93	
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	Department of Labor	CSC	50.0	4	93	
Federal	Environmental Protection Agency	CSC	302.0	5	92	
Federal	FEMA - WYO	CSC	48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC	157.0	4	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
DOT/FAA					
DOT/FAA					
Metropolitan Life Insurance					
Chase Manhattan Bank					
Southland Corp					
Worldspand Travel Information Services					
General Dynamics					
Delta Airlines	X	X	X	X	
Greater Bethlehem Savings & Loan					
Gillette Co.					
Pitman-Moore					
JP Morgan & Co.					
Dialog Information Services					
NJ, State of - Dept of Treasury					
US Department of State					
Total Petroleum					
Department of Transportation					
Ameritech		X			
Centennial Cellular Corporation		X			
McCaw Cellular Communication		X			
Unitel Communications of Toronto		X			
Walson Air Force Hospital					
Advertising Checking Bureau Inc.					
Freeport McMoran					
AMFUEL	X	X	X	X	
British Aerospace	X	X	X		
Ford of Europe	X	X			
General Dynamics					
Hughes Aircraft	X	X	X	X	
Sun Micro Systems	X	X			
Polaroid	x				
Department of Labor					
Environmental Protection Agency					
FEMA - WYO	X				X
General Services Administration (GSA)		x			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Nasa langley	CSC	200.0	8	93	
Federal	NASA, Ames Research Center	CSC	220.0		89	
Federal	National Weather Services	CSC	30.5	5	95	
Federal	US Department of Education	CSC	12.0	5	92	
Federal	US Environmental Protection Agency	CSC	30.0		91	
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94	
Federal	US Small Business Administration	CSC	45.0	7	90	
Finance	Mutual Life Insurance Company (The) of New York (MONEY)	CSC		7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia
Foreign	British Home Stores	CSC			92	UK
Foreign	ICI Agrochemicals	CSC	10.0	3	92	
Foreign	Inland Revenue	CSC		3	95	
Health Care	American Medical Response	CSC	55.0	7	94	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI PAINTS	CSC	50.0	5	95	
Proc Mfg	WCI Steel	CSC	64.0	10	92	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail	BhS	CSC	200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC	100.0	4	95	UK
Service	RAET	CSC	90.0	5	93	Holland
Services	Autoglass	CSC	50.0	10	95	
State/Local	NY - State of - Medicaid	CSC	149.0	7	91	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecommunications	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Utilities	United Illuminating Company	CSC	26.7	10	93	
Wholesale	Watlee Burpee & Co	CSC	1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Nasa langley					
NASA, Ames Research Center					
National Weather Services	x				
US Department of Education					
US Environmental Protection Agency					
US Navy Command & Control Ocean Surv.	X	X	X		
US Navy Command & Control Ocean Surv.	X	X	X		
US Small Business Administration					
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia					
British Home Stores					
ICI Agrochemicals					
Inland Revenue				X	
American Medical Response	X	X	X		
Australian Mutual Provident Society, Sydney, Australia	X		X		
United Healthcare Corporation					X
ICI PAINTS	X	X	X	X	
WCI Steel					
Scott Paper Company of Philadelphia	X	X			
BhS	X	X	X	X	
British Home Stores		X			
RAET	X		X		
Autoglass	X	X	X	X	
NY - State of - Medicaid					
Grupo lusacell					X
Southern New England Telecommunications	x				
San Diego Gas & Electric	X				
United Illuminating Company	X				
Watiee Burpee & Co					
US ARMY		X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92	
Medical	Major Health Care	CSC Partners	20.0		90	
Medical	EPIC Healthcare Group	Data General	10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94	
Disc Mfg	Microsoft	Digital		5	94	
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93	
Foreign	Optus Communications, Australia	Digital	1000.0	10	92	
Foreign	Transportationa Utilities (Alberta, Canada)	Digital	150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0		92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore			92	
Disc Mfg	Amdahl	EDS		10	94	
Disc Mfg	Anchor Glass	EDS	30.0		92	
Disc Mfg	Bechtel	EDS			95	
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93	
Disc Mfg	Campbell Taggart	EDS	NA	1	94	
Disc Mfg	Cummins Engine	EDS	90.0	10	90	
Disc Mfg	Frigidaire	EDS		10	93	
Disc Mfg	General Motors	EDS		5	91	
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS	12.0		92	
Disc Mfg	Meredith Corporation	EDS	25.0	8	91	
Disc Mfg	Northrop Corp	EDS	20.0		92	
Disc Mfg	Pyramid Technology	EDS	NA	10	94	
Disc Mfg	Tandem Computers	EDS	NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany
Disc Mfg	Xerox	EDS	3200.0	10	94	
Federal	DOT/FAA	EDS	500.0		92	
Federal	US Defense Communications Agency	EDS	55.0		91	
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90	
Finance	American Express	EDS	350.0	10	94	
Finance	Banc One - Texas	EDS	50.0		92	
Finance	California Medicaid Program	EDS	399.0	4	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Resolution Trust Corp					
Major Health Care					
EPIC Healthcare Group					
GE Aircraft Engines	X			X	
Microsoft			X	X	
Packard Hughes Interconnect					
Optus Communications, Australia					
Transportationalta Utilities (Alberta, Canada)					
AMC Entertainment Inc. Kn City, MO					
Earle M Jorgensen Co					
Imperial Oil, LTD					
Compagnie Generale Maritime SA (CGM)					
Amdahl					
Anchor Glass					
Bechtel			X	X	
Bethlehem Steel					
Campbell Taggart	X	X			
Cummins Engine					
Frigidaire					
General Motors					
Hughes Space & Communications				X	
Memorex Telex Corp.					
Meredith Corporation					
Northrop Corp					
Pyramid Technology					X
Tandem Computers				X	
Vereinigte Schmiedewerke	X				
Xerox	X	Maint.	X	X	
DOT/FAA					
US Defense Communications Agency					
US Department of Commerce - NOAA					
American Express	X	X			
Banc One - Texas					
California Medicaid Program					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	CC-Banque - Belgium	EDS			92	Belgium
Finance	Denver Credit Union	EDS	6.0	5	91	
Finance	District Government Employees Credit Union	EDS	4.5		91	
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92	
Finance	Household Credit Services/GM	EDS	500.0		92	
Finance	Los Angeles County Teachers Credit Union	EDS	4.0		90	
Finance	Motorola Credit Union-West	EDS	15.0		91	
Finance	Nevada Credit Union	EDS	2.0		93	
Finance	Orange County Federal Credit Union	EDS	22.5		91	
Finance	Republic National Bank of New York	EDS	22.0		93	
Finance	River Forest Bancorp.	EDS	13.0	5	91	
Finance	Signet Bank Corp	EDS	300.0	10	91	
Finance	Texas Credit Union	EDS	12.0	8	91	
Finance	United New Mexico Financial Corp	EDS	5.0		92	
Finance	US Central Credit Union - KS	EDS	5.0		92	
Finance	Washington State Employees Federal Credit Union	EDS	8.0		91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0		90	
Finance	Bank El Paso	EDS	15.0		91	
Foreign	Atlas Copco Airpower NV - Belgium	EDS			92	Belgium
Foreign	Bertin and CIE - Europe	EDS			92	
Foreign	British Nuclear Fuels Ltd	EDS			92	UK
Foreign	British Petroleum Exploration (BPX)	EDS			93	UK
Foreign	Chausson (Renault/Peugeot)	EDS	10.0		91	
Foreign	Compagnie Generale Maritime SA (CGM)	EDS			93	
Foreign	Credit Lyonnais	EDS		5	91	
Foreign	Distribuidora Benedetti - Venezuela	EDS			92	Venezuela
Foreign	Grupo Mazon - Mexico	EDS			92	
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93	
Foreign	Kloekner-Humboldt-Deutz	EDS			91	
Foreign	Lagoven (Petroleos de Venezuela)	EDS		5	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
CC-Banque - Belgium					
Denver Credit Union					
District Government Employees Credit Union					
Federal Home Loan Bank of Seattle					
First City Bancorp - Houston, TX					
First Fidelity Bancorp, NJ					
Household Credit Services/GM					
Los Angeles County Teachers Credit Union					
Motorola Credit Union-West					
Nevada Credit Union					
Orange County Federal Credit Union					
Republic National Bank of New York					
River Forest Bancorp.					
Signet Bank Corp					
Texas Credit Union					
United New Mexico Financial Corp					
US Central Credit Union - KS					
Washington State Employees Federal Credit Union					
Westwood Equities Corp - LA, CA - Terminated					
Bank El Paso					
Atlas Copco Airpower NV - Belgium					
Bertin and CIE - Europe					
British Nuclear Fuels Ltd					
British Petroleum Exploration (BPX)					
Chausson (Renault/Peugeot)					
Compagnie Generale Maritime SA (CGM)					
Credit Lyonnais					
Distribuidora Benedetti - Venezuela					
Grupo Mazon - Mexico					
Grupo Santander (Madrid, Spain)					
Kloeckner-Humboldt-Deutz					
Lagoven (Petroleos de Venezuela)					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Midland Bank PLC - UK	EDS		7	91	UK
Foreign	National Rubber Co	EDS			93	
Foreign	Pilkington PLC	EDS			92	
Foreign	Polska Telefonía Komorkona	EDS			92	
Foreign	SAAAB - Stockholm	EDS	360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS			92	
Foreign	Shell Brasil S.A.	EDS	50.0	4	90	
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		5	91	
Foreign	United Kingdom Dept of Social Security	EDS		5	91	
Foreign	Whitehall Insurance Holding Ltd	EDs	35.0	12	90	
Govt	South Australia Government	EDS	600.0	9	94	Australia
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93	
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Blueshield of CA	EDS	120.0	10	91	
Insurance	Freemont General Corp.	EDS	10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		10	92	
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91	
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Insurance	Security Mutual Life of NY	EDS	30.0	12	90	
Medical	Diversified Pharmaceutical Services, Inc.	EDS		7	94	
Medical	Georgia - State of - Medicaid	EDS	77.9	5	91	
Medical	Health Management Alternatives	EDS	8.0		92	
Proc Mfg	Enron Corp.	EDS	750.0	4	90	
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90	
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90	
Proc Mfg	PPG	EDS	34.0	10	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Midland Bank PLC - UK					
National Rubber Co					
Pilkington PLC					
Polska Telefonia Komorkona					
SAAB - Stockholm					
Sasse Seguros - Brazil					
Shell Brasil S.A.					
Time Life U.K.					X
Toronto Metro					
United Kingdom Dept of Social Security					
Whitehall Insurance Holding Ltd					
South Australia Government	X		X	X	
UK Inland Revenue	X	X			
Blue Cross & Blue Shield of MD	X		X		
Blue Cross & Blue Shield of MD					
Blue Cross/Blue Shield - Massachusetts					
Blue Cross/Blue Shield of Arkansas					
Blueshield of CA					
Freemont General Corp.					
Fremont Pacific Insurance Group					
Indiana - State of - Medicaid					
Jackson National Life Insurance Co.					
Mississippi Medicaid					
Security Mutual Life of NY					
Diversified Pharmaceutical Services, Inc.	x		x		
Georgia - State of - Medicaid					
Health Management Alternatives					
Enron Corp.					
Fresenius	X				
Hunt Energy Corp					
Moore Corp Ltd	X	X	X	X	
North American Phillips (Signetics)					
Permian Corp/Permian Partners					
Placid Oil Co.					
PPG					

<u>INDUSTRY</u>	<u>CUSTOMER</u>	<u>VENDOR</u>	<u>VALUE (\$M)</u>	<u>LENGTH</u>	<u>YEAR</u>	<u>NON U.S</u>
Proc Mfg	Presidents Baking	EDS		5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0		92	
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90	
Retail	Bruno's	EDS	20.0	10	92	
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden
Retail	London Fog	EDS	NA	NA	94	
Retail	Montgomery Ward & Co.	EDS	100.0		92	
Retail	Pearle Vision	EDS	20.0		91	
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91	
Retail	Smith's Food & Drug Center	EDS	160.0	10	92	
Retail	Southland Corp	EDS	NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		10	94	
Services	ASK Computer Systems	EDS	53.0	10	90	
Services	Capitol Records-EMI Music	EDS	35.0	3	91	
Services	Emergency Networks Corp	EDS	10.0		92	
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90	
Services	Marine Spill Response Corp.	EDS	5.0	5	91	
Services	National Car Rental	EDS	500.0	10	91	
Services	NielsenMarketing Research	EDS	400.0	10	93	
Services	Postal Buddy Corp	EDS	50.0	9	91	
Services	United Inns inc (Days Inn)	EDS	10.0	10	92	
Services	Video Lottery Technology	EDS		10	94	
State/Local	Florida, State of	EDS	8.0		93	
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91	
State/Local	New York City Department of Transportation	EDS			93	
State/Local	Texas - State of	EDS	20.0		90	
State/Local	Texas Comptroller's Office	EDS	15.0	6	91	
State/Local	WI, State of	EDS	40.0		92	
Telecom	Advanced Telecommunications Corp.	EDS		7	91	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Presidents Baking					
United States Borax and Chemical Corp					
Westmoreland Coal Co - Valley Forge, PA					
Bruno's					
Kooperative Forbundet (KF Group)	X	X	X	X	X
London Fog	X	X	X		X
Montgomery Ward & Co.					
Pearle Vision					
RJR-MacDonald Inc.					
Smith's Food & Drug Center					
Southland Corp			X	X	
Amusement & Music Operator Assoc					
ASK Computer Systems					
Capitol Records-EMI Music					
Emergency Networks Corp					
HFS Brands (Hotel Chain)					
Hospitality Franchise Systems Inc					
Loews Anatole Hotel, Dallas, TX					
Marine Spill Response Corp.					
National Car Rental					
NielsenMarketing Research	X				X
Postal Buddy Corp					
United Inns inc (Days Inn)					
Video Lottery Technology					
Florida, State of					
Michigan Department of Natural Resources					X
Michigan, Dept of Social Services Medical Services Administration					
New York City Department of Transportation					
Texas - State of					
Texas Comptroller's Office					
WI, State of					
Advanced Telecommunications Corp.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Telecom	LDDS Communications	EDS			92	
Telecom	Lenfest Group PA	EDS	5.0		92	
Telecom	Neodata series	EDS	5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS			92	
Telecom	Western Union Corp	EDS	250.0	10	90	
Transportation	Bulk Materials Inc (BMI)	EDS			93	
Transportation	Continental Airlines Holding	EDS	2100.0	10	91	
Transportation	USTRavel	EDS	800.0	10	94	
Utilities	Wahington Water Power	EDS	50.0	10	92	
Wholesale	Del Monte Foods	EDS	150.0	10	92	
	CSC Corp	EDS		5	94	
	Harris Tecter	EDS		10	94	
Foreign	Lever Nederland BV	EDS		3	91	
Services	Hitachi Data systems North America	EDS	20.0		90	
Services	World Cup USA	EDS	6.0		94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90	
Finance	Chase Manhattan Bank	FIServ	40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ	12.0		91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0		92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0		91	
Other	Dobbs Houses Inc	FIServ	10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric			92	
Disc Mfg	Earle M. Jorgensen	Genix	12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0		90	
Disc Mfg	Comshare	Genix	NA	3	94	
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90	
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94	
Disc Mfg	Libbey-Owens Ford	Genix		3	93	
Disc Mfg	New York Daily News	Genix	6.2	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
LDDS Communications					
Lenfest Group PA					
Neodata sercies					
Singapore Cablevision PTE, LTD					
Western Union Corp					
Bulk Materials Inc (BMI)					
Continental Airlines Holding					
USTRavel	Transportationital	X	X	X	X
Wahington Water Power					
Del Monte Foods					
CSC Corp					
Harris Tecter					
Lever Nederland BV					
Hitachi Data systems North America					
World Cup USA					
CAMI Automotive Inc - Toronto Canada					
Cyprus Minerals					
Chase Manhattan Bank					
Community Federal Savings & Loan					
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)					
Federal Home Loan Bank - Milwaukee, WI					
Dobbs Houses Inc					
NY State Dept of Taxation	X	X			
Eastman Kodak Credit Corp					
Earle M. Jorgensen					
AM General Division of LTV Corp					
Armco Advanced Materials Co					
Bailey Controls - Cleveland					
Comshare	X		X	X	
Duracell Inc, Bethel, CT					
Jervis B Webb Company		X			
Libbey=Owens Ford					
New York Daily News					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Remington Arms	Genix	5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93	
Disc Mfg	UTA	Genix	14.5	5	93	
Education	Community College of Philadelphia	Genix	4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94	
Other	Scripps Howard	Genix	15.0		92	
Proc Mfg	American Tobacco	Genix	5.5	5	90	
Proc Mfg	Bordon	Genix	12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix	8.0	5	93	
Proc Mfg	Heinz USA	Genix	10.0	7	89	
Proc Mfg	Michcon	Genix	30.0		92	
Proc Mfg	Whelting - Pittsburgh Steel Corp	Genix	70.0		91	
Retail	Gantos	Genix	11.0		92	
Services	Computer Technology Management	Genix	25.0	5	91	
Services	Master Data Center, Inc	Genix	0.8	3	92	
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0		94	
Medical	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95	
Telecom	Northern Telecom	Hewlett-Packard	12.0		89	
Foreign	IBM Canada	Hoskyns Group			92	
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92	
Disc Mfg	LSI Logic	I-NET	NA	5	94	
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91	
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)	80.0		92	
Finance	Capital Bank	IBM (ISSC)		5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0		91	
Finance	Comdata	IBM (ISSC)	120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91	
Finance	First American National	IBM (ISSC)		10	91	
Finance	First Boston	IBM (ISSC)	900.0	7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Remington Arms					
Tran Company, (The)	X				
United Technologies Automotive	X				
UTA					
Community College of Philadelphia	X				
Royal Insurance of Charlotte	X		X		X
Scripps Howard					
American Tobacco					
Bordon	X				
Copperweld Corp					
Heinz USA					
Michcon					
Whelling - Pittsburgh Steel Corp					
Gantos					
Computer Technology Management					
Master Data Center, Inc					
GE Industrial and Power Systems (GE Power Systems)	x			X	
Fox Meyer Health Corporation					
Northern Telecom					
IBM Canada					
Bank of England					
Granada Group PLC					
LSI Logic	X		X		
McDonnell Douglas					
United Technologies					
Bank South Corp.					
California, State of - Social Services					
Capital Bank					
Chase Manhattan Bank of CT					
Comdata					
Commerce Bancshares-Inc					
Continental Bank Corp.					
First American National					
First Boston					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92	
Insurance	Equifax	IBM (ISSC)	650.0	10	93	
Medical	Health Dimensions Inc	IBM (ISSC)	20.0	5	92	
Medical	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0		93	
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)	60.0		91	
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92	
Retail	Hook Superx	IBM (ISSC)	70.0		93	
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)	75.0		91	
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93	
Retail	United Retail Group	IBM (ISSC)	25.0		92	
Retail	Zale Corp	IBM (ISSC)	200.0	10	92	
Services	Hertz Corp	IBM (ISSC)	80.0		93	
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0		91	
Transportation	Amtrak	IBM (ISSC)	500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0		91	
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93	
Transportation	Worldspan	IBM (ISSC)	50.0		92	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0		91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC)		6	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
First Tennessee Bank					
Hibernia National Bank					
Riggs National Bank Corp.					
Southeast Banking Corp - Miami					
Equifax Europe					
El Camino Hospital	X			X	
Blue Cross & Blue Shield of NJ					
Equifax	X		X		
Health Dimensions Inc					
Kaiser Permanente (Oakland, CA)					
Armco Steel Corp					
Freeport McMoran					
Allied Signal Aerospace	X		X		
American's Favorite Chicken Co	X	X	X		
Cullum Companies Inc					
Harvest Foods					
Hook Superx					
Jack EckerdCorp.					
Miresel, Inc.	X				
Owen & Minor Inc.	X			X	
Supermarkets General Corp					
Thrifty Drug	X	X	X		
United Retail Group					
Zale Corp					
Hertz Corp					
New York City Transportationit Authority					
Amtrak	X		X	X	
Matson Navigation Co.					
Southern Pacific RR	X	X	X	X	
Worldspan					
Peco Energy	X	X	X	X	
Texas Utilities					X
Yankee Gas Services Co					
Bethship (Subsidiary of Bethlehem Steel)	X	X		X	

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0		93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92	
Foreign	AGT	ISM Information Systems	200.0	5	93	
Foreign	Shell Canada	ISM Information Systems			93	
Retail	Addis & Dey - Syracuse, NY	Litton	15.0		90	
Retail	Brooks Brothers - NY	Litton	12.0		90	
Services	Quotron	Litton	10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91	
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0		91	
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0		92	
Finance	IBJ Schroder Bank & Trust Co	M&I Data Services	2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta	15.0		93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92	
Wholesale	J P Food Service	Martin Marietta	15.0		93	
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91	
Finance	J.P. Morgan	MCI	80.0	5	93	
Finance	Merrill Lynch & Co.	MCI	150.0	5	90	
State/Local	Minnesota, State of	MCI	150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93	
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0		92	
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0		92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp	5.0		92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0		92	
	DXI Inc	Mellon Bank Corp.	10.0		92	
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92	
Retail	Southland Corp	Micro Solutions	1.7	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Chase Manhattan Bank - Brazilian Data Center					
Alberta Energy Company Ltd					
Consumers Glass (of Consumer Packaging Inc)					
AGT					
Shell Canada					
Addis & Dey - Syracuse, NY					
Brooks Brothers - NY					
Quotron					
New York, City of - Parking Violations Bureau					
Veterans Affairs					
Washington, City of - Parking Ticket Processing					
D&N Bank (S/O D&N Financial Corp)					
IBJ Schroder Bank & Trust Co					
US Department of Housing & Urban Dev					
BKDA (Burger King)					
Utah, State of, Department of Employment Security					
J P Food Service					
Monarch Foods					
J.P. Morgan					
Merrill Lynch & Co.					
Minnesota, State of					
NASDAQ Stock Market					
National Steel Company					
Bank of Oklahoma					
Dollar Dry Dock Bank - White Plains, NY					
First Eastern Bank					
BP Oil Co.					
DXI Inc					
Bank of Baltimore					
Southland Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div	55.0		90	
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2		90	
Finance	Broad National Bank	Newtrend		7	93	
Finance	Financial Information Trust	Newtrend	40.0		92	
Foreign	Daikyaku Life Insurance	Nomura Research Institute		5	92	
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92	
Foreign	Europcar	Perot Systems	450.0	10	92	
Finance	First American Bankshares	Perot systems Corp	400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91	
Medical	American Medical Int'l Inc.	Perot Systems Corp.	100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems	6.0		93	
Disc Mfg	Loffland Brothers	Power Computing	2.0		90	
Medical	EPIC Healthcare Group	Power Computing	12.0	5	93	
Proc Mfg	Apache Corp	Power Computing	7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing	12.0		92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5		91	
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0		90	
Disc Mfg	Black & Decker	PRC	20.0	5	91	
Federal	FBI	PRC	75.0	8	94	
Foreign	British Petroleum Co.	SAIC			93	UK
Education	Fairfield University	SCT	17.0	7	93	
Education	Florida Institute of Tech	SCT	8.0	7	92	
Education	George Washington Univ	SCT	42.0	5	91	
Education	Norwich University - VT	SCT	8.0	5	92	
Education	Unidentified University	SCT	13.0	5	92	
Education	University of the Pacific, CA	SCT	14.6	7	91	
State/Local	Peoria County, IL	SCT	16.0	7	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
BP Canada Inc (Talisman Energy as of 1/1/93)					
TN, State of					
3 New Jersey Savings Banks					
Broad National Bank					
Financial Information Trust					
Daikyaku Life Insurance					
Canadian Post Office - Toronto					
Volkswagen of America					
East Midlands Electricity					
Europcar					
First American Bankshares					
NCNB Cor - Dallas					
Robert Plan Corp.					
American Medical Intl Inc.					
Farmers Insurance Group					
Loffland Brothers					
EPIC Healthcare Group					
Apache Corp					
Cincinnati Milacron					
Ocean Drilling & Exploration Co					
ORYX Energy Company					
Third Party Claims Management/Millennium Healthcare Inc.					
American Ultramar Ltd - Terrytown, NJ					
Black & Decker					
FBI		X			
British Petroleum Co.					
Fairfield University					
Florida Institute of Tech					
George Washington Univ					
Norwich University - VT					
Unidentified University					
University of the Pacific, CA					
Peoria County, IL					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
State/Local	Tooele County, UT	SCT	5.0	10	91	
State/Local	TX, Dallas, County of	SCT	35.0	7	91	
Foreign	British Petroleum Co.	Sema Group			93	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5		91	
Education	National Education Corp.	SHL Systemhouse	6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90	
Federal	US Postal Service	SHL Systemhouse	270.0	5	91	
Foreign	The Student Loan Company	SHL Systemhouse		3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92	
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92	
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0		92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		10	93	
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Medical	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92	
Medical	McGaw, Inc.	SHL Systemhouse	4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92	
Retail	Safeway	SHL Systemhouse	12.0		92	
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92	
State/Local	California Unemployment Insurance Appls Bld	SHL Systemhouse	2.5		92	
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0		92	
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7		90	
Telecom	Motorola - Chicago	SHL Systemhouse	6.0		92	
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS	NA	5	94	
Disc Mfg	Rohr Inc.	SMS	12.0		95	
Disc Mfg	Varian Associates, Inc.	SMS			95	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Tooele County, UT					
TX, Dallas, County of					
British Petroleum Co.					
Pneumo Abex Corp.					
National Education Corp.					
US Department of Treasury					
US Postal Service					
The Student Loan Company					
AMOCO Petroleum Co, Calgary, Alberta					
Central Guaranty Trust company (Halifax, Nova Scotia)					
Mexican Finance Ministry					
Nova Scotia Government					
Petro-Canada, LTD					
Pro. Nova Scotia/MTT					
Transportation Canada					
Ultramar Corporation					
Vons Companies, The	X			X	
IBAX Healthcare Sol - NY					
McGaw, Inc.					
Fluor Daniel					
Safeway					
Browning-Ferris Industries					
California Unemployment Insurance Appls Brd					
California, LA, County Superior Court					
MD, State of, Dept of H.R.					
Motorola - Chicago					
CIBC/Wood Gundy					X
Alberta Municipal Affairs Dept	X	X			
Canada Post	X	X	X	X	
Greyhound of Canada	X	X	X	X	
AdobeAir	X	X			
Rohr Inc.					
Varian Associates, Inc.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0		91	
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7		90	
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90	
Federal	Department of Labor	Sungaurd Computer	12.0	5	92	
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92	
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92	
Finance	Bank of A. Levy	Systematics	5.0	5	90	
Finance	Chittenden Bank	Systematics	1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91	
Finance	First Los Angeles Bank	Systematics	7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92	
Finance	Integra Bank	Systematics	8.0	5	91	
Finance	Liberty National Bancorp	Systematics	20.0	3	92	
Finance	Nationsbanc	Systematics	8.0	5	92	
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0		90	
Finance	Republic Bank	Systematics	16.0		91	
Finance	Republic National Bank of New York	Systematics			93	
Finance	San Francisco Federal S&L	Systematics	4.0		90	
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92	
Finance	Terre Haute First National Bank	Systematics	3.0		92	
Finance	Western Farm Credit Bank	Systematics	NA	5	94	
Medical	Beverly Enterprises	Systematics	50.0	7	92	
State/Local	California Federal Bank	Systematics	5.0		92	
Telecom	GTE Corp	Systematics		10	93	
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93	
Finance	Nationsbank Forp	Total System Services			92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Canadian Dept of Energy, Mines & Resources					
Regional Municipality of Peel					
Supply & Services Canada					
Supply & Services Canada					
Transportation Canada					
Woodwards Limited					
Department of Labor					
Playtex Apparel					
British Petroleum Co.					
Anchor Savings Bank Fsb					
Bank of A. Levy					
Chittenden Bank					
Federal Home Loan Bank of San Francisco					
First Los Angeles Bank					
Guaranty Fed Savings bank					
Integra Bank					
Liberty National Bancorp					
Nationsbank					
Prudential Bank & Trust - Atlanta, GA					
Republic Bank					
Republic National Bank of New York					
San Francisco Federal S&L					
San Francisco Home Loan Bank					
Terre Haute First National Bank					
Western Farm Credit Bank	X	X			
Beverly Enterprises					
California Federal Bank					
GTE Corp					
Ministry of Finance					
Four Insurance CCS. (Financial Holding Corp)					
Allianz Life Insurance Co of North America					
Nationsbank Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	Prudential Bank	Total Systems	35.0	5	93	
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0		92	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden
Insurance	Target Life	Unisys	9.0	5	94	
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94	
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	California Republic Bank	Unisys	56.0	10	92	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Transportation	Ford Motor Co.	Unisys	30.0	5	92	
Transportation	Subaru of America	Unisys	7.0	7	92	
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94	
Telecom	Continental Bank Corp.	Witel Comm Systems	70.0	5	92	
Transportation	GE Aerospace	Witel Comm Systems	20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Prudential Bank					
NY, NY City HSNB/Preservation/Dev					
Department of Justice	X		X		
Banco Espirito Santo		X			
Banco Espirito Santo		X			
Chase Manhattan Bank	X	X			
Co-operative Bank	X	X			X
Mitsui & Co.		X			X
Ferro AB of Sweden					
Target Life	X				
Rexene Products Co.					
Bass Taverns		X			
Circle K Corporation	X	X	X	X	
Dairy Mart Convenience Stores, Inc	X	X			
Supermercado Zona Sul	X	X	X		
California Republic Bank					
Chicago Parks				X	
Ford Motor Co.					
Subaru of America					
Nasa - Larc					
McDonnell Douglas	X		X	X	
Continental Bank Corp.					
GE Aerospace					
Delta Airlines (Reservation Systems)	X	X			

<u>INDUSTRY</u>	<u>CUSTOMER</u>	<u>VENDOR</u>	<u>VALUE (\$M)</u>	<u>LENGTH</u>	<u>YEAR</u>	<u>NON U.S.</u>
Services	Trans Union of Chicago	Axiom	125	8	94	
Services	Trans Union of Chicago	Axiom	200	10	92	
Services	Transportation Union of Chicago	Axiom	120-240	8	94	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5		94	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Discrete Mfg	British Aerospace	CSC	1500.0	10	93	UK
Discrete Mfg	Ford of Europe	CSC	NA	5	94	UK
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	General Services Administration	CSC	157.0	4	94	
Federal	National Weather Service	CSC	30.5	5	95	
Finance	(MONY) Mutual Life Insurance Compan	CSC		7	94	
Foreign	Inland Revenue (UK)	CSC		3	95	
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI Paints	CSC	50.0	5	95	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail Dist	British Home Stores	CSC	100	4	95	
Services	Autoglass	CSC	50.0	10	95	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecom	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Federal	US Army	CSC (Subcontract to SAIC)	25.0	5	95	
	Microsoft	Digital		5	94	
Discrete Mfg	Amdahl	EDS		10	94	
Discrete Mfg	Bechtel	EDS			95	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Medical	Diversified Pharmaceutical Svcs	EDS		7	94	
Services	Amusement & Music Operators Assoc	EDS		10	94	
Services	Video Lottery Technology	EDS		10	94	
	CLS Corp	EDS		5	94	
	Harris Tectel	EDS		9.9	94	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>APPLICATION MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>
Trans Union of Chicago		X				
Trans Union of Chicago		X				
Transportation Union of Chicago	X					
Ameritech		X				
Centennial Cellular Corporation			X			
McCaw Cellular		X				
Unitel Communications of Toronto		X				
Hughes Aircraft	X	X	X	X		X
British Aerospace	X	X	X			
Ford of Europe	X	X				
Polaroid	X					
General Services Administration		X				
National Weather Service	X					X
(MONY) Mutual Life Insurance Compan	X	X	X	X		
Inland Revenue (UK)				X		
United Healthcare Corporation						
ICI Paints	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
British Home Stores		X				
Autoglass	X	X	X	X		
Grupo Iusacell						
Southern New England Telecom	X					
San Diego Gas & Electric	X					X
US Army		X				
Microsoft			X	X		
Amdahl						
Bechtel			X	X		
Blue Cross/Blue Shield of Arkansas						
Mississippi Medicaid						
Diversified Pharmaceutical Svcs	X		X			
Amusement & Music Operators Assoc						
Video Lottery Technology						
CLS Corp						
Harris Tector						
Chase Manhattan Bank						X

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Outsourcing Awards Database

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92	
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0		92	
Finance	Bank of America	ACS	150.0	6	89	
Finance	Community Sate Bank, (The) in Iola, TX	ACS	2.0		92	
Finance	First National Bank of Trenton, TX	ACS	2.0		92	
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92	
Finance	Security Federal Savings and Loan	ACS			93	
Medical	Casemark	ACS	88.0	10	93	
Medical	Takecare Corp	ACS	1.2	5	91	
Proc Mfg	Pope & Talbot	ACS	6.0	5	94	
Retail	Associated Stationers	ACS	84.0	10	92	
Retail	Southland Corp	ACS	130.0	10	94	
Retail	Morningstar Group	ACS	8.0	10	89	
State/Local	Los Angeles - County of	ACS	15.0	5	91	
State/Local	Maryland Benefits System	ACS	25.0	5	91	
Telecom	NYNEX	ACS	16.0	3	94	
Telecom	Transportation National Communications	ACS	4.5	5	92	
Telecom	US Long Distance	ACS	5.5	6	90	
Transportation	Greyhound	ACS	40.0	10	92	
Transportation	Harper Group, (The)	ACS	15.0	7	94	
Wholesale	Gold Coast Beverage	ACS	4.6	7	93	
Services	Transportation Union of Chicago	Acxiom	200.0	10	92	
Insurance	All State Insurance	Acxiom	NA	5	93	
Services	Guideposts Associates Inc	Acxiom	NA	8	89	
Services	M/A/R/C	Acxiom	NA	5	89	
Services	Transportation Union of Chicago	Acxiom	120-240	8	94	
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93	
Finance	Capital Bank	Advantis	0.8		94	
Finance	First Interstate Bank	Advantis	10.0	3	93	
Finance	First National Bank, Inc	Advantis	22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis			92	
Services	BICC Cables Corp	Advantis		5	92	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems	5.0	10	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Huntsman Packaging					
Austin Municipal Federal Credit Union, TX					
Bank of America					
Community Sate Bank, (The) in Iola, TX					
First National Bank of Trenton, TX					
North Dallas Bank & Trust Co.					
Security Federal Savings and Loan					
Casemark					
Takecare Corp					
Pope & Talbot	X				
Associated Stationers					
Southland Corp					
Morningstar Group					
Los Angeles - County of					
Maryland Benefits System					
NYNEX					
Transportation National Communications					
US Long Distance					
Greyhound					
Harper Group, (The)					
Gold Coast Beverage	X	X			
Transportation Union of Chicago		X			
All State Insurance	X				
Guideposts Associates Inc		X			
M/A/R/C	X				
Transportation Union of Chicago		X			
Ford New Holland Inc.					
Capital Bank					
First Interstate Bank					
First National Bank, Inc					
Sears Technology Svcs (STS)					
BICC Cables Corp					
Canadian Airlines					
Alaska Airlines					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	US Department of Interior - MMS	AMS	54.0		91	
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93	
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0		91	
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil
Finance	AISG	Andersen Consulting	1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91	
Finance	SCOR	Andersen Consulting	1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting	100.0		91	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0		90	UK
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada
Health Care	John L. Dooyne Hospital	Andersen Consulting	14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5		89	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90	
Proc Mfg	FMI	Andersen Consulting	25.0	5	89	
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89	
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92	
Proc Mfg	Schuller Int'l (FKA manville Sales)	Andersen Consulting	16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada
Retail	Filene's Basement	Andersen Consulting	10.0	5	94	
Service	Sky Chefs	Andersen Consulting	9.9	3	94	
State/Local	State of Texas	Andersen Consulting			93	
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93	
Utilities	BC Gas	Andersen Consulting	7.5	5	92	
Utilities	Florida Power	Andersen Consulting	35.0	5	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
US Department of Interior - MMS					
Apple Computer	X	X	X		
CISA		X			
Marsulex		X			
Siderca		X			
Timken (Ball Bearings)					
Villares	X	X			
AISG	X		X		
Continental Bank Corp.					
SCOR		X			
BP Exploration - UK					
H.J. Heinz Co - UK					
Canada Post	X	X	X		
Centenary Hospital		X			
John L. Doyne Hospital					X
Voluntary Hospital of America					X
CSB Insurance	X	X			
Ashland Chemical					
Dial corp - consumer Products Division		X	X		
FMI		X			
Maxus	X	X	X		
Maxus Energy Corp.					
O Globo	X	X			
Revlon		X	X		
Schuller Intl (FKA manville Sales)	X	X			
Stanchem	X	X	X		
Sun Regining & Marketing Co.	X		X		
Sunoco	X	X			
Filene's Basement		X			
Sky Chefs	X	X	X		
State of Texas					
PRA Solutions					X
Yellow Freight		X			
BC Gas					
Florida Power		X			X

<u>INDUSTRY</u>	<u>CUSTOMER</u>	<u>VENDOR</u>	<u>VALUE (\$M)</u>	<u>LENGTH</u>	<u>YEAR</u>	<u>NON U.S.</u>
Federal	DOT/FAA	AT&T	80.0		89	
Federal	DOT/FAA	AT&T	850.0		91	
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)			94	
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0		93	
Disc Mfg	General Dynamics	ATI	1.5		89	
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94	
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0		92	
Disc Mfg	Gillette Co.	British Telecom	16.0		92	
Retail	Pitman-Moore	British Telecom			92	
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92	
Services	Dialog Information Services	BT North America	17.5		93	
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5		92	
Federal	US Department of State	CAC	48.0	5	92	
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93	
Federal	Department of Transportation	CBIS	41.0	5	93	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5			
Federal	Walson Air Force Hospital	CIS Technologies			92	
Services	Advertising Checking Bureau Inc.	Compusource			93	
Proc Mfg	Freeport McMoran	Computerland		5	92	
Disc Mfg	AMFUEL	CSC	NA	5	94	
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC	3000.0	10	91	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93	
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	Department of Labor	CSC	50.0	4	93	
Federal	Environmental Protection Agency	CSC	302.0	5	92	
Federal	FEMA - WYO	CSC	48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC	157.0	4	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
DOT/FAA					
DOT/FAA					
Metropolitan Life Insurance					
Chase Manhattan Bank					
Southland Corp					
Worldspand Travel Information Services					
General Dynamics					
Delta Airlines	X	X	X	X	
Greater Bethlehem Savings & Loan					
Gillette Co.					
Pitman-Moore					
JP Morgan & Co.					
Dialog Information Services					
NJ, State of - Dept of Treasury					
US Department of State					
Total Petroleum					
Department of Transportation					
Ameritech		X			
Centennial Cellular Corporation		X			
McCaw Cellular Communication		X			
Unitel Communications of Toronto		X			
Walson Air Force Hospital					
Advertising Checking Bureau Inc.					
Freeport McMoran					
AMFUEL	X	X	X	X	
British Aerospace	X	X	X		
Ford of Europe	X	X			
General Dynamics					
Hughes Aircraft	X	X	X	X	
Sun Micro Systems	X	X			
Polaroid	x				
Department of Labor					
Environmental Protection Agency					
FEMA - WYO	X				X
General Services Administration (GSA)		x			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Nasa langley	CSC	200.0	8	93	
Federal	NASA, Ames Research Center	CSC	220.0		89	
Federal	National Weather Services	CSC	30.5	5	95	
Federal	US Department of Education	CSC	12.0	5	92	
Federal	US Environmental Protection Agency	CSC	30.0		91	
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94	
Federal	US Small Business Administration	CSC	45.0	7	90	
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC		7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia
Foreign	British Home Stores	CSC			92	UK
Foreign	ICI Agrochemicals	CSC	10.0	3	92	
Foreign	Inland Revenue	CSC		3	95	
Health Care	American Medical Response	CSC	55.0	7	94	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI PAINTS	CSC	50.0	5	95	
Proc Mfg	WCI Steel	CSC	64.0	10	92	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail	BhS	CSC	200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC	100.0	4	95	UK
Service	RAET	CSC	90.0	5	93	.Holland
Services	Autoglass	CSC	50.0	10	95	
State/Local	NY - State of - Medicaid	CSC	149.0	7	91	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecommunications	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Utilities	United Illuminating Company	CSC	26.7	10	93	
Wholesale	Watee Burpee & Co	CSC	1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Nasa langley					
NASA, Ames Research Center					
National Weather Services	x				
US Department of Education					
US Environmental Protection Agency					
US Navy Command & Control Ocean Surv.	X	X	X		
US Navy Command & Control Ocean Surv.	X	X	X		
US Small Business Administration					
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia					
British Home Stores					
ICI Agrochemicals					
Inland Revenue				X	
American Medical Response	X	X	X		
Australian Mutual Provident Society, Sydney, Australia	X		X		
United Healthcare Corporation					X
ICI PAINTS	X	X	X	X	
WCI Steel					
Scott Paper Company of Philadelphia	X	X			
BhS	X	X	X	X	
British Home Stores		X			
RAET	X		X		
Autoglass	X	X	X	X	
NY - State of - Medicaid					
Grupo Iusacell					X
Southern New England Telecommunications	x				
San Diego Gas & Electric	X				
United Illuminating Company	X				
Wattee Burpee & Co					
US ARMY		X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92	
Medical	Major Health Care	CSC Partners	20.0		90	
Medical	EPIC Healthcare Group	Data General	10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94	
Disc Mfg	Microsoft	Digital		5	94	
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93	
Foreign	Optus Communications, Australia	Digital	1000.0	10	92	
Foreign	Transportationa Utilities (Alberta, Canada)	Digital	150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0		92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore			92	
Disc Mfg	Amdahl	EDS		10	94	
Disc Mfg	Anchor Glass	EDS	30.0		92	
Disc Mfg	Bechtel	EDS			95	
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93	
Disc Mfg	Campbell Taggart	EDS	NA	1	94	
Disc Mfg	Cummins Engine	EDS	90.0	10	90	
Disc Mfg	Frigidaire	EDS		10	93	
Disc Mfg	General Motors	EDS		5	91	
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS	12.0		92	
Disc Mfg	Meredith Corporation	EDS	25.0	8	91	
Disc Mfg	Northrop Corp	EDS	20.0		92	
Disc Mfg	Pyramid Technology	EDS	NA	10	94	
Disc Mfg	Tandem Computers	EDS	NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany
Disc Mfg	Xerox	EDS	3200.0	10	94	
Federal	DOT/FAA	EDS	500.0		92	
Federal	US Defense Communications Agency	EDS	55.0		91	
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90	
Finance	American Express	EDS	350.0	10	94	
Finance	Banc One - Texas	EDS	50.0		92	
Finance	California Medicaid Program	EDS	399.0	4	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Resolution Trust Corp					
Major Health Care					
EPIC Healthcare Group					
GE Aircraft Engines	X			X	
Microsoft			X	X	
Packard Hughes Interconnect					
Optus Communications, Australia					
Transportationa Utilities (Alberta, Canada)					
AMC Entertainment Inc. Kn City, MO					
Earle M Jorgensen Co					
Imperial Oil, LTD					
Compagnie Generale Maritime SA (CGM)					
Amdahl					
Anchor Glass					
Bechtel			X	X	
Bethlehem Steel					
Campbell Taggart	X	X			
Cummins Engine					
Frigidaire					
General Motors					
Hughes Space & Communications				X	
Memorex Telex Corp.					
Meredith Corporation					
Northrop Corp					
Pyramid Technology					X
Tandem Computers				X	
Vereinigte Schmiedewerke	X				
Xerox	X	Maint.	X	X	
DOT/FAA					
US Defense Communications Agency					
US Department of Commerce - NOAA					
American Express	X	X			
Banc One - Texas					
California Medicaid Program					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	MONTHS
Finance	Denver Credit Union	EDS	6.0	5	91	
Finance	District Government Employees Credit Union	EDS	4.5		91	
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92	
Finance	Household Credit Services/GM	EDS	500.0		92	
Finance	Los Angeles County Teachers Credit Union	EDS	4.0		90	
Finance	Motorola Credit Union-West	EDS	15.0		91	
Finance	Nevada Credit Union	EDS	2.0		93	
Finance	Orange County Federal Credit Union	EDS	22.5		91	
Finance	Republic National Bank of New York	EDS	22.0		93	
Finance	River Forest Bancorp.	EDS	13.0	5	91	
Finance	Signet Bank Corp	EDS	300.0	10	91	
Finance	Texas Credit Union	EDS	12.0	8	91	
Finance	United New Mexico Financial Corp	EDS	5.0		92	
Finance	US Central Credit Union - KS	EDS	5.0		92	
Finance	Washington State Employees Federal Credit Union	EDS	8.0		91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0		90	
Finance	Bank El Paso	EDS	15.0		91	
Foreign	Atlas Copco Airpower NV - Belgium	EDS			92	Belgium
Foreign	Bertin and CIE - Europe	EDS			92	
Foreign	British Nuclear Fuels Ltd	EDS			92	UK
Foreign	British Petroleum Exploration (BPX)	EDS			93	UK
Foreign	Chausson (Renault/Peugeot)	EDS	10.0		91	
Foreign	Compagnie Generale Maritime SA (CGM)	EDS			93	
Foreign	Credit Lyonnais	EDS		5	91	
Foreign	Distribuidora Benedetti - Venezuela	EDS			92	Venezuela
Foreign	Grupo Mazon - Mexico	EDS			92	
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93	
Foreign	Kloeckner-Humboldt-Deutz	EDS			91	
Foreign	Lagoven (Petroleos de Venezuela)	EDS		5	91	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
CC-Banque - Belgium					
Denver Credit Union					
District Government Employees Credit Union					
Federal Home Loan Bank of Seattle					
First City Bancorp - Houston, TX					
First Fidelity Bancorp, NJ					
Household Credit Services/GM					
Los Angeles County Teachers Credit Union					
Motorola Credit Union-West					
Nevada Credit Union					
Orange County Federal Credit Union					
Republic National Bank of New York					
River Forest Bancorp.					
Signet Bank Corp					
Texas Credit Union					
United New Mexico Financial Corp					
US Central Credit Union - KS					
Washington State Employees Federal Credit Union					
Westwood Equities Corp - LA, CA - Terminated					
Bank El Paso					
Atlas Copco Airpower NV - Belgium					
Bertin and CIE - Europe					
British Nuclear Fuels Ltd					
British Petroleum Exploration (BPX)					
Chausson (Renault/Peugeot)					
Compagnie Generale Maritime SA (CGM)					
Credit Lyonnais					
Distribuidora Benedetti - Venezuela					
Grupo Mazon - Mexico					
Grupo Santander (Madrid, Spain)					
Kloeckner-Humboldt-Deutz					
Lagoven (Petroleos de Venezuela)					

<u>INDUSTRY</u>	<u>CUSTOMER</u>	<u>VENDOR</u>	<u>VALUE (\$M)</u>	<u>LENGTH</u>	<u>YEAR</u>	<u>NON U.S.</u>
Foreign	Midland Bank PLC - UK	EDS		7	91	UK
Foreign	National Rubber Co	EDS			93	
Foreign	Pilkington PLC	EDS			92	
Foreign	Polska Telefonii Komorkona	EDS			92	
Foreign	SAAB - Stockholm	EDS	360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS			92	
Foreign	Shell Brasil S.A.	EDS	50.0	4	90	
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		5	91	
Foreign	United Kingdom Dept of Social Security	EDS		5	91	
Foreign	Whitehall Insurance Holding Ltd	EDS	35.0	12	90	
Govt	South Australia Government	EDS	600.0	9	94	Australia
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93	
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Blueshield of CA	EDS	120.0	10	91	
Insurance	Freemont General Corp.	EDS	10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		10	92	
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91	
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Insurance	Security Mutual Life of NY	EDS	30.0	12	90	
Medical	Diversified Pharmaceutical Services, Inc.	EDS		7	94	
Medical	Georgia - State of - Medicaid	EDS	77.9	5	91	
Medical	Health Management Alternatives	EDS	8.0		92	
Proc Mfg	Enron Corp.	EDS	750.0	4	90	
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90	
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90	
Proc Mfg	PPG	EDS	34.0	10	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Midland Bank PLC - UK					
National Rubber Co					
Pilkington PLC					
Polska Telefonii Komorkona					
SAAB - Stockholm					
Sasse Seguros - Brazil					
Shell Brasil S.A.					
Time Life U.K.					X
Toronto Metro					
United Kingdom Dept of Social Security					
Whitehall Insurance Holding Ltd					
South Australia Government	X		X	X	
UK Inland Revenue	X	X			
Blue Cross & Blue Shield of MD	X		X		
Blue Cross & Blue Shield of MD					
Blue Cross/Blue Shield - Massachusetts					
Blue Cross/Blue Shield of Arkansas					
Blueshield of CA					
Freemont General Corp.					
Fremont Pacific Insurance Group					
Indiana - State of - Medicaid					
Jackson National Life Insurance Co.					
Mississippi Medicaid					
Security Mutual Life of NY					
Diversified Pharmaceutical Services, Inc.	x		x		
Georgia - State of - Medicaid					
Health Management Alternatives					
Enron Corp.					
Fresenius	X				
Hunt Energy Corp					
Moore Corp Ltd	X	X	X	X	
North American Phillips (Signetics)					
Permian Corp/Permian Partners					
Placid Oil Co.					
PPG					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Proc Mfg	Presidents Baking	EDS		5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0		92	
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90	
Retail	Bruno's	EDS	20.0	10	92	
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden
Retail	London Fog	EDS	NA	NA	94	
Retail	Montgomery Ward & Co.	EDS	100.0		92	
Retail	Pearle Vision	EDS	20.0		91	
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91	
Retail	Smith's Food & Drug Center	EDS	160.0	10	92	
Retail	Southland Corp	EDS	NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		10	94	
Services	ASK Computer Systems	EDS	53.0	10	90	
Services	Capitol Records-EMI Music	EDS	35.0	3	91	
Services	Emergency Networks Corp	EDS	10.0		92	
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90	
Services	Marine Spill Response Corp.	EDS	5.0	5	91	
Services	National Car Rental	EDS	500.0	10	91	
Services	NielsenMarketing Research	EDS	400.0	10	93	
Services	Postal Buddy Corp	EDS	50.0	9	91	
Services	United Inns inc (Days Inn)	EDS	10.0	10	92	
Services	Video Lottery Technology	EDS		10	94	
State/Local	Florida, State of	EDS	8.0		93	
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91	
State/Local	New York City Department of Transportation	EDS			93	
State/Local	Texas - State of	EDS	20.0		90	
State/Local	Texas Comptroller's Office	EDS	15.0	6	91	
State/Local	WI, State of	EDS	40.0		92	
Telecom	Advanced Telecommunications Corp.	EDS		7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Presidents Baking					
United States Borax and Chemical Corp					
Westmoreland Coal Co - Valley Forge, PA					
Bruno's					
Kooperative Forbundet (KF Group)	X	X	X	X	X
London Fog	X	X	X		X
Montgomery Ward & Co.					
Pearle Vision					
RJR-MacDonald Inc.					
Smith's Food & Drug Center					
Southland Corp			X	X	
Amusement & Music Operator Assoc					
ASK Computer Systems					
Capitol Records-EMI Music					
Emergency Networks Corp					
HFS Brands (Hotel Chain)					
Hospitality Franchise Systems Inc					
Loews Anatole Hotel, Dallas, TX					
Marine Spill Response Corp.					
National Car Rental					
NielsenMarketing Research	X				X
Postal Buddy Corp					
United Inns inc (Days Inn)					
Video Lottery Technology					
Florida, State of					
Michigan Department of Natural Resources					X
Michigan, Dept of Social Services Medical Services Administration					
New York City Department of Transportation					
Texas - State of					
Texas Comptroller's Office					
WI, State of					
Advanced Telecommunications Corp.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Telecom	LDDS Communications	EDS			92	
Telecom	Lenfest Group PA	EDS	5.0		92	
Telecom	Neodata sercies	EDS	5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS			92	
Telecom	Western Union Corp	EDS	250.0	10	90	
Transportation	Bulk Materials Inc (BMI)	EDS			93	
Transportation	Continental Airlines Holding	EDS	2100.0	10	91	
Transportation	USTRavel	EDS	800.0	10	94	
Utilities	Wahington Water Power	EDS	50.0	10	92	
Wholesale	Del Monte Foods	EDS	150.0	10	92	
	CSC Corp	EDS		5	94	
	Harris Tecter	EDS		10	94	
Foreign	Lever Nederland BV	EDS		3	91	
Services	Hitachi Data systems North America	EDS	20.0		90	
Services	World Cup USA	EDS	6.0		94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90	
Finance	Chase Manhattan Bank	FIServ	40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ	12.0		91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0		92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0		91	
Other	Dobbs Houses Inc	FIServ	10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric			92	
Disc Mfg	Earle M. Jorgensen	Genix	12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0		90	
Disc Mfg	Comshare	Genix	NA	3	94	
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90	
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94	
Disc Mfg	Libbey=Owens Ford	Genix		3	93	
Disc Mfg	New York Daily News	Genix	6.2	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
LDDS Communications					
Lenfest Group PA					
Neodata sercies					
Singapore Cablevision PTE, LTD					
Western Union Corp					
Bulk Materials Inc (BMI)					
Continental Airlines Holding					
USTRavel	Transportationlional	X	X	X	X
Wahington Water Power					
Del Monte Foods					
CSC Corp					
Harris Tector					
Lever Nederland BV					
Hitachi Data systems North America					
World Cup USA					
CAMI Automotive Inc - Toronto Canada					
Cyprus Minerals					
Chase Manhattan Bank					
Community Federal Savings & Loan					
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)					
Federal Home Loan Bank - Milwaukee, WI					
Dobbs Houses Inc					
NY State Dept of Taxation	X	X			
Eastman Kodak Credit Corp					
Earle M. Jorgensen					
AM General Division of LTV Corp					
Armco Advanced Materials Co					
Bailey Controls - Cleveland					
Comshare	X		X	X	
Duracell Inc, Bethel, CT					
Jervis B Webb Company		X			
Libbey=Owens Ford					
New York Daily News					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Disc Mfg	Remington Arms	Genix	5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93	
Disc Mfg	UTA	Genix	14.5	5	93	
Education	Community College of Philadelphia	Genix	4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94	
Other	Scripps Howard	Genix	15.0		92	
Proc Mfg	American Tobacco	Genix	5.5	5	90	
Proc Mfg	Bordon	Genix	12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix	8.0	5	93	
Proc Mfg	Heinz USA	Genix	10.0	7	89	
Proc Mfg	Michcon	Genix	30.0		92	
Proc Mfg	Whelling - Pittsburgh Steel Corp	Genix	70.0		91	
Retail	Gantos	Genix	11.0		92	
Services	Computer Technology Management	Genix	25.0	5	91	
Services	Master Data Center, Inc	Genix	0.8	3	92	
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0		94	
Medical	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95	
Telecom	Northern Telecom	Hewlett-Packard	12.0		89	
Foreign	IBM Canada	Hoskyns Group			92	
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92	
Disc Mfg	LSI Logic	I-NET	NA	5	94	
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91	
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)	80.0		92	
Finance	Capital Bank	IBM (ISSC)		5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0		91	
Finance	Comdata	IBM (ISSC)	120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91	
Finance	First American National	IBM (ISSC)		10	91	
Finance	First Boston	IBM (ISSC)	900.0	7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Remington Arms					
Tran Company, (The)	X				
United Technologies Automotive	X				
UTA					
Community College of Philadelphia	X				
Royal Insurance of Charlotte	X		X		X
Scripps Howard					
American Tobacco					
Bordon	X				
Copperweld Corp					
Heinz USA					
Michcon					
Whelling - Pittsburgh Steel Corp					
Gantos					
Computer Technology Management					
Master Data Center, Inc					
GE Industrial and Power Systems (GE Power Systems)	x			X	
Fox Meyer Health Corporation					
Northern Telecom					
IBM Canada					
Bank of England					
Granada Group PLC					
LSI Logic	X		X		
McDonnell Douglas					
United Technologies					
Bank South Corp.					
California, State of - Social Services					
Capital Bank					
Chase Manhattan Bank of CT					
Comdata					
Commerce Bancshares-Inc					
Continental Bank Corp.					
First American National					
First Boston					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92	
Insurance	Equifax	IBM (ISSC)	650.0	10	93	
Medical	Health Dimensions Inc	IBM (ISSC)	20.0	5	92	
Medical	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0		93	
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)	60.0		91	
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92	
Retail	Hook Superx	IBM (ISSC)	70.0		93	
Retail	Jack EckerdCorp.	IBM (ISSC)	320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)	75.0		91	
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93	
Retail	United Retail Group	IBM (ISSC)	25.0		92	
Retail	Zale Corp	IBM (ISSC)	200.0	10	92	
Services	Hertz Corp	IBM (ISSC)	80.0		93	
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0		91	
Transportation	Amtrak	IBM (ISSC)	500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0		91	
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93	
Transportation	Worldspan	IBM (ISSC)	50.0		92	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0		91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC0		6	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
First Tennessee Bank					
Hibernia National Bank					
Riggs National Bank Corp.					
Southeast Banking Corp - Miami					
Equifax Europe					
El Camino Hospital	X			X	
Blue Cross & Blue Shield of NJ					
Equifax	X		X		
Health Dimensions Inc					
Kaiser Permanente (Oakland, CA)					
Armco Steel Corp					
Freeport McMoran					
Allied Signal Aerospace	X		X		
American's Favorite Chicken Co	X	X	X		
Cullum Companies Inc					
Harvest Foods					
Hook Superx					
Jack EckerdCorp.					
Miresel, Inc.	X				
Owen & Minor Inc.	X			X	
Supermarkets General Corp					
Thrifty Drug	X	X	X		
United Retail Group					
Zale Corp					
Hertz Corp					
New York City Transportationit Authority					
Amtrak	X		X	X	
Matson Navigation Co.					
Southern Pacific RR	X	X	X	X	
Worldspan					
Peco Energy	X	X	X	X	
Texas Utilities					X
Yankee Gas Services Co					
Bethship (Subsidiary of Bethlehem Steel)	X	X		X	

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0		93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92	
Foreign	AGT	ISM Information Systems	200.0	5	93	
Foreign	Shell Canada	ISM Information Systems			93	
Retail	Addis & Dey - Syracuse, NY	Litton	15.0		90	
Retail	Brooks Brothers - NY	Litton	12.0		90	
Services	Quotron	Litton	10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91	
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0		91	
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0		92	
Finance	IBJ Schroder Bank & Trust Co	M&I Data Services	2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta	15.0		93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92	
Wholesale	J P Food Service	Martin Marietta	15.0		93	
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91	
Finance	J.P. Morgan	MCI	80.0	5	93	
Finance	Merrill Lynch & Co.	MCI	150.0	5	90	
State/Local	Minnesota, State of	MCI	150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93	
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0		92	
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0		92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp	5.0		92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0		92	
	DXI Inc	Mellon Bank Corp.	10.0		92	
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92	
Retail	Southland Corp	Micro Solutions	1.7	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Chase Manhattan Bank - Brazilian Data Center					
Alberta Energy Company Ltd					
Consumers Glass (of Consumer Packaging Inc)					
AGT					
Shell Canada					
Addis & Dey - Syracuse, NY					
Brooks Brothers - NY					
Quotron					
New York, City of - Parking Violations Bureau					
Veterans Affairs					
Washington, City of - Parking Ticket Processing					
D&N Bank (S/O D&N Financial Corp)					
IBJ Schroder Bank & Trust Co					
US Department of Housing & Urban Dev					
BKDA (Burger King)					
Utah, State of, Department of Employment Security					
J P Food Service					
Monarch Foods					
J.P. Morgan					
Merrill Lynch & Co.					
Minnesota, State of					
NASDAQ Stock Market					
National Steel Company					
Bank of Oklahoma					
Dollar Dry Dock Bank - White Plains, NY					
First Eastern Bank					
BP Oil Co.					
DXI Inc					
Bank of Baltimore					
Southland Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div	55.0		90	
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2		90	
Finance	Broad National Bank	Newtrend		7	93	
Finance	Financial Information Trust	Newtrend	40.0		92	
Foreign	Daikyaku Life Insurance	Nomura Research Institute		5	92	
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92	
Foreign	Europcar	Perot Systems	450.0	10	92	
Finance	First American Bankshares	Perot systems Corp	400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91	
Medical	American Medical Intl Inc.	Perot Systems Corp.	100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems	6.0		93	
Disc Mfg	Loffland Brothers	Power Computing	2.0		90	
Medical	EPIC Healthcare Group	Power Computing	12.0	5	93	
Proc Mfg	Apache Corp	Power Computing	7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing	12.0		92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5		91	
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0		90	
Disc Mfg	Black & Decker	PRC	20.0	5	91	
Federal	FBI	PRC	75.0	8	94	
Foreign	British Petroleum Co.	SAIC			93	UK
Education	Fairfield University	SCT	17.0	7	93	
Education	Florida Institute of Tech	SCT	8.0	7	92	
Education	George Washington Univ	SCT	42.0	5	91	
Education	Norwich University - VT	SCT	8.0	5	92	
Education	Unidentified University	SCT	13.0	5	92	
Education	University of the Pacific, CA	SCT	14.6	7	91	
State/Local	Peoria County, IL	SCT	16.0	7	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
BP Canada Inc (Talisman Energy as of 1/1/93)					
TN, State of					
3 New Jersey Savings Banks					
Broad National Bank					
Financial Information Trust					
Daiyaku Life Insurance					
Canadian Post Office - Toronto					
Volkswagen of America					
East Midlands Electricity					
Europcar					
First American Bankshares					
NCNB Cor - Dallas					
Robert Plan Corp.					
American Medical Int'l Inc.					
Farmers Insurance Group					
Loffland Brothers					
EPIC Healthcare Group					
Apache Corp					
Cincinnati Milacron					
Ocean Drilling & Exploration Co					
ORYX Energy Company					
Third Party Claims Management/Millennium Healthcare Inc.					
American Ultramar Ltd - Terrytown, NJ					
Black & Decker					
FBI		X			
British Petroleum Co.					
Fairfield University					
Florida Institute of Tech					
George Washington Univ					
Norwich University - VT					
Unidentified University					
University of the Pacific, CA					
Peoria County, IL					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
State/Local	Tooele County, UT	SCT	5.0	10	91	
State/Local	TX, Dallas, County of	SCT	35.0	7	91	
Foreign	British Petroleum Co.	Sema Group			93	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5		91	
Education	National Education Corp.	SHL Systemhouse	6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90	
Federal	US Postal Service	SHL Systemhouse	270.0	5	91	
Foreign	The Student Loan Company	SHL Systemhouse		3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92	
	Central Guaranty Trust company (Halifax, Nova Scotia)					
Foreign		SHL Systemhouse			92	
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0		92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		10	93	
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Medical	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92	
Medical	McGaw, Inc.	SHL Systemhouse	4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92	
Retail	Safeway	SHL Systemhouse	12.0		92	
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92	
	California Unemployment Insurance Appls Brd					
State/Local		SHL Systemhouse	2.5		92	
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0		92	
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7		90	
Telecom	Motorola - Chicago	SHL Systemhouse	6.0		92	
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS	NA	5	94	
Disc Mfg	Rohr Inc.	SMS	12.0		95	
Disc Mfg	Varian Associates, Inc.	SMS			95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Tooele County, UT					
TX, Dallas, County of					
British Petroleum Co.					
Pneumo Abex Corp.					
National Education Corp.					
US Department of Treasury					
US Postal Service					
The Student Loan Company					
AMOCO Petroleum Co, Calgary, Alberta					
Central Guaranty Trust company (Halifax, Nova Scotia)					
Mexican Finance Ministry					
Nova Scotia Government					
Petro-Canada, LTD					
Pro. Nova Scotia/MTT					
Transportation Canada					
Ultramar Corporation					
Vons Companies, The	X			X	
IBAX Healthcare Sol - NY					
McGaw, Inc.					
Fluor Daniel					
Safeway					
Browning-Ferris Industries					
California Unemployment Insurance Appls Brd					
California, LA, County Superior Court					
MD, State of, Dept of H.R.					
Motorola - Chicago					
CIBC/Wood Gundy					X
Alberta Municipal Affairs Dept	X	X			
Canada Post	X	X	X	X	
Greyhound of Canada	X	X	X	X	
AdobeAir	X	X			
Rohr Inc.					
Varian Associates, Inc.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0		91	
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7		90	
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90	
Federal	Department of Labor	Sungaurd Computer	12.0	5	92	
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92	
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92	
Finance	Bank of A. Levy	Systematics	5.0	5	90	
Finance	Chittenden Bank	Systematics	1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91	
Finance	First Los Angeles Bank	Systematics	7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92	
Finance	Integra Bank	Systematics	8.0	5	91	
Finance	Liberty National Bancorp	Systematics	20.0	3	92	
Finance	Nationsbanc	Systematics	8.0	5	92	
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0		90	
Finance	Republic Bank	Systematics	16.0		91	
Finance	Republic National Bank of New York	Systematics			93	
Finance	San Francisco Federal S&L	Systematics	4.0		90	
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92	
Finance	Terre Haute First National Bank	Systematics	3.0		92	
Finance	Western Farm Credit Bank	Systematics	NA	5	94	
Medical	Beverly Enterprises	Systematics	50.0	7	92	
State/Local	California Federal Bank	Systematics	5.0		92	
Telecom	GTE Corp	Systematics		10	93	
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93	
Finance	Nationsbank Corp	Total System Services			92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Canadian Dept of Energy, Mines & Resources					
Regional Municipality of Peel					
Supply & Services Canada					
Supply & Services Canada					
Transportation Canada					
Woodwards Limited					
Department of Labor					
Playtex Apparel					
British Petroleum Co.					
Anchor Savings Bank Fsb					
Bank of A. Levy					
Chittenden Bank					
Federal Home Loan Bank of San Francisco					
First Los Angeles Bank					
Guaranty Fed Savings bank					
Integra Bank					
Liberty National Bancorp					
Nationsbank					
Prudential Bank & Trust - Atlanta, GA					
Republic Bank					
Republic National Bank of New York					
San Francisco Federal S&L					
San Francisco Home Loan Bank					
Terre Haute First National Bank					
Western Farm Credit Bank	X	X			
Beverly Enterprises					
California Federal Bank					
GTE Corp					
Ministry of Finance					
Four Insurance CCS. (Financial Holding Corp)					
Allianz Life Insurance Co of North America					
Nationsbank Forp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	Prudential Bank	Total Systems	35.0	5	93	
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0		92	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden
Insurance	Target Life	Unisys	9.0	5	94	
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94	
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	California Republic Bank	Unisys	56.0	10	92	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Transportation	Ford Motor Co.	Unisys	30.0	5	92	
Transportation	Subaru of America	Unisys	7.0	7	92	
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94	
Telecom	Continental Bank Corp.	Wittel Comm Systems	70.0	5	92	
Transportation	GE Aerospace	Wittel Comm Systems	20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Prudential Bank					
NY, NY City HSNG/Preservation/Dev					
Department of Justice	X		X		
Banco Espirito Santo		X			
Banco Espirito Santo		X			
Chase Manhattan Bank	X	X			
Co-operative Bank	X	X			X
Mitsui & Co.		X			X
Ferro AB of Sweden					
Target Life	X				
Rexene Products Co.					
Bass Taverns		X			
Circle K Corporation	X	X	X	X	
Dairy Mart Convenience Stores, Inc	X	X			
Supermercado Zona Sul	X	X	X		
California Republic Bank					
Chicago Parks				X	
Ford Motor Co.					
Subaru of America					
Nasa - Larc					
McDonnell Douglas	X		X	X	
Continental Bank Corp.					
GE Aerospace					
Delta Airlines (Reservation Systems)	X	X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Services	Trans Union of Chicago	Axiom	125	8	94	
Services	Trans Union of Chicago	Axiom	200	10	92	
Services	Transportation Union of Chicago	Axiom	120-240	8	94	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5		94	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Discrete Mfg	British Aerospace	CSC	1500.0	10	93	UK
Discrete Mfg	Ford of Europe	CSC	NA	5	94	UK
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	General Services Administration	CSC	157.0	4	94	
Federal	National Weather Service	CSC	30.5	5	95	
Finance	(MONY) Mutual Life Insurance Compan	CSC		7	94	
Foreign	Inland Revenue (UK)	CSC		3	95	
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI Paints	CSC	50.0	5	95	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail Dist	British Home Stores	CSC	100	4	95	
Services	Autoglass	CSC	50.0	10	95	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecom	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Federal	US Army	CSC (Subcontract to SAIC)	25.0	5	95	
	Microsoft	Digital		5	94	
Discrete Mfg	Amdahl	EDS		10	94	
Discrete Mfg	Bechtel	EDS			95	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Medical	Diversified Pharmaceutical Svcs	EDS		7	94	
Services	Amusement & Music Operators Assoc	EDS		10	94	
Services	Video Lottery Technology	EDS		10	94	
	CLS Corp	EDS		5	94	
	Harris Tectel	EDS		9.9	94	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP MANAGEMENT	APPLICATION MANAGEMENT	BUSINESS OPERATIONS
Trans Union of Chicago		X				
Trans Union of Chicago		X				
Transportation Union of Chicago	X					
Ameritech		X				
Centennial Cellular Corporation			X			
McCaw Cellular		X				
Unitel Communications of Toronto		X				
Hughes Aircraft	X	X	X	X		X
British Aerospace	X	X	X			
Ford of Europe	X	X				
Polaroid	X					
General Services Administration		X				
National Weather Service	X					X
(MONY) Mutual Life Insurance Compan	X	X	X	X		
Inland Revenue (UK)				X		
United Healthcare Corporation						
ICI Paints	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
British Home Stores		X				
Autoglass	X	X	X	X		
Grupo Iusacell						
Southern New England Telecom	X					
San Diego Gas & Electric	X					X
US Army		X				
Microsoft			X	X		
Amdahl						
Bechtel			X	X		
Blue Cross/Blue Shield of Arkansas						
Mississippi Medicaid						
Diversified Pharmaceutical Svcs	X		X			
Amusement & Music Operators Assoc						
Video Lottery Technology						
CLS Corp						
Harris Tectel						
Chase Manhattan Bank						X

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92	
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0		92	
Finance	Bank of America	ACS	150.0	6	89	
Finance	Community Sate Bank, (The) in Iola, TX	ACS	2.0		92	
Finance	First National Bank of Trenton, TX	ACS	2.0		92	
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92	
Finance	Security Federal Savings and Loan	ACS			93	
Medical	Casemark	ACS	88.0	10	93	
Medical	Takecare Corp	ACS	1.2	5	91	
Proc Mfg	Pope & Talbot	ACS	6.0	5	94	
Retail	Associated Stationers	ACS	84.0	10	92	
Retail	Southland Corp	ACS	130.0	10	94	
Retail	Morningstar Group	ACS	8.0	10	89	
State/Local	Los Angeles - County of	ACS	15.0	5	91	
State/Local	Maryland Benefits System	ACS	25.0	5	91	
Telecom	NYNEX	ACS	16.0	3	94	
Telecom	Transportation National Communications	ACS	4.5	5	92	
Telecom	US Long Distance	ACS	5.5	6	90	
Transportation	Greyhound	ACS	40.0	10	92	
Transportation	Harper Group, (The)	ACS	15.0	7	94	
Wholesale	Gold Coast Beverage	ACS	4.6	7	93	
Services	Transportation Union of Chicago	Acxiom	200.0	10	92	
Insurance	All State Insurance	Acxiom	NA	5	93	
Services	Guideposts Associates Inc	Acxiom	NA	8	89	
Services	M/A/R/C	Acxiom	NA	5	89	
Services	Transportation Union of Chicago	Acxiom	120-240	8	94	
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93	
Finance	Capital Bank	Advantis	0.8		94	
Finance	First Interstate Bank	Advantis	10.0	3	93	
Finance	First National Bank, Inc	Advantis	22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis			92	
Services	BICC Cables Corp	Advantis		5	92	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems	5.0	10	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Huntsman Packaging					
Austin Municipal Federal Credit Union, TX					
Bank of America					
Community Sate Bank, (The) in Iola, TX					
First National Bank of Trenton, TX					
North Dallas Bank & Trust Co.					
Security Federal Savings and Loan					
Casemark					
Takecare Corp					
Pope & Talbot	X				
Associated Stationers					
Southland Corp					
Morningstar Group					
Los Angeles - County of					
Maryland Benefits System					
NYNEX					
Transportation National Communications					
US Long Distance					
Greyhound					
Harper Group, (The)					
Gold Coast Beverage	X	X			
Transportation Union of Chicago		X			
All State Insurance	X				
Guideposts Associates Inc		X			
M/A/R/C	X				
Transportation Union of Chicago		X			
Ford New Holland Inc.					
Capital Bank					
First Interstate Bank					
First National Bank, Inc					
Sears Technology Svcs (STS)					
BICC Cables Corp					
Canadian Airlines					
Alaska Airlines					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	US Department of Interior - MMS	AMS	54.0		91	
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93	
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0		91	
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil
Finance	AISG	Andersen Consulting	1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91	
Finance	SCOR	Andersen Consulting	1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting	100.0		91	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0		90	UK
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada
Health Care	John L. Doyne Hospital	Andersen Consulting	14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5		89	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90	
Proc Mfg	FMI	Andersen Consulting	25.0	5	89	
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89	
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92	
Proc Mfg	Schuller Intl (FKA manville Sales)	Andersen Consulting	16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada
Retail	Filene's Basement	Andersen Consulting	10.0	5	94	
Service	Sky Chefs	Andersen Consulting	9.9	3	94	
State/Local	State of Texas	Andersen Consulting			93	
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93	
Utilities	BC Gas	Andersen Consulting	7.5	5	92	
Utilities	Florida Power	Andersen Consulting	35.0	5	94	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
US Department of Interior - MMS					
Apple Computer	X	X	X		
CISA		X			
Marsulex		X			
Siderca		X			
Timken (Ball Bearings)					
Villares	X	X			
AISG	X		X		
Continental Bank Corp.					
SCOR		X			
BP Exploration - UK					
H.J. Heinz Co - UK					
Canada Post	X	X	X		
Centenary Hospital		X			
John L. Doyno Hospital					X
Voluntary Hospital of America					X
CSB Insurance	X	X			
Ashland Chemical					
Dial corp - consumer Products Division		X	X		
FMI		X			
Maxus	X	X	X		
Maxus Energy Corp.					
O Globo	X	X			
Revlon		X	X		
Schuller Intl (FKA manville Sales)	X	X			
Stanchem	X	X	X		
Sun Regining & Marketing Co.	X		X		
Sunoco	X	X			
Filene's Basement		X			
Sky Chefs	X	X	X		
State of Texas					
PRA Solutions					X
Yellow Freight		X			
BC Gas					
Florida Power		X			X

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	DOT/FAA	AT&T	80.0		89	
Federal	DOT/FAA	AT&T	850.0		91	
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)			94	
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0		93	
Disc Mfg	General Dynamics	ATI	1.5		89	
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94	
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0		92	
Disc Mfg	Gillette Co.	British Telecom	16.0		92	
Retail	Pitman-Moore	British Telecom			92	
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92	
Services	Dialog Information Services	BT North America	17.5		93	
Proc Mfg	NJ. State of - Dept of Treasury	Bull HN Info Sys	15.5		92	
Federal	US Department of State	CAC	48.0	5	92	
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93	
Federal	Department of Transportation	CBIS	41.0	5	93	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5			
Federal	Walson Air Force Hospital	CIS Technologies			92	
Services	Advertising Checking Bureau Inc.	Compusource			93	
Proc Mfg	Freepoint McMoran	Computerland		5	92	
Disc Mfg	AMFUEL	CSC	NA	5	94	
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC	3000.0	10	91	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93	
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	Department of Labor	CSC	50.0	4	93	
Federal	Environmental Protection Agency	CSC	302.0	5	92	
Federal	FEMA - WYO	CSC	48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC	157.0	4	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
DOT/FAA					
DOT/FAA					
Metropolitan Life Insurance					
Chase Manhattan Bank					
Southland Corp					
Worldspand Travel Information Services					
General Dynamics					
Delta Airlines	X	X	X	X	
Greater Bethlehem Savings & Loan					
Gillette Co.					
Pitman-Moore					
JP Morgan & Co.					
Dialog Information Services					
NJ, State of - Dept of Treasury					
US Department of State					
Total Petroleum					
Department of Transportation					
Ameritech		X			
Centennial Cellular Corporation		X			
McCaw Cellular Communication		X			
Unitel Communications of Toronto		X			
Walson Air Force Hospital					
Advertising Checking Bureau Inc.					
Freeport McMoran					
AMFUEL	X	X	X	X	
British Aerospace	X	X	X		
Ford of Europe	X	X			
General Dynamics					
Hughes Aircraft	X	X	X	X	
Sun Micro Systems	X	X			
Polaroid	x				
Department of Labor					
Environmental Protection Agency					
FEMA - WYO	X				X
General Services Administration (GSA)		x			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Nasa langley	CSC	200.0	8	93	
Federal	NASA, Ames Research Center	CSC	220.0		89	
Federal	National Weather Services	CSC	30.5	5	95	
Federal	US Department of Education	CSC	12.0	5	92	
Federal	US Environmental Protection Agency	CSC	30.0		91	
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94	
Federal	US Small Business Administration	CSC	45.0	7	90	
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC		7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia
Foreign	British Home Stores	CSC			92	UK
Foreign	ICI Agrochemicals	CSC	10.0	3	92	
Foreign	Inland Revenue	CSC		3	95	
Health Care	American Medical Response	CSC	55.0	7	94	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI PAINTS	CSC	50.0	5	95	
Proc Mfg	WCI Steel	CSC	64.0	10	92	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail	BhS	CSC	200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC	100.0	4	95	UK
Service	RAET	CSC	90.0	5	93	Holland
Services	Autoglass	CSC	50.0	10	95	
State/Local	NY - State of - Medicaid	CSC	149.0	7	91	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecommunications	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Utilities	United Illuminating Company	CSC	26.7	10	93	
Wholesale	Watee Burpee & Co	CSC	1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Nasa langley					
NASA, Ames Research Center					
National Weather Services	x				
US Department of Education					
US Environmental Protection Agency					
US Navy Command & Control Ocean Surv.	X	X	X		
US Navy Command & Control Ocean Surv.	X	X	X		
US Small Business Administration					
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia					
British Home Stores					
ICI Agrochemicals					
Inland Revenue				X	
American Medical Response	X	X	X		
Australian Mutual Provident Society, Sydney, Australia	X		X		
United Healthcare Corporation					X
ICI PAINTS	X	X	X	X	
WCI Steel					
Scott Paper Company of Philadelphia	x	x			
BhS	X	X	X	X	
British Home Stores		X			
RAET	X		X		
Autoglass	X	X	X	X	
NY - State of - Medicaid					
Grupo Iusacell					X
Southern New England Telecommunications	x				
San Diego Gas & Electric	X				
United Illuminating Company	X				
Watlee Burpee & Co					
US ARMY		X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92	
Medical	Major Health Care	CSC Partners	20.0		90	
Medical	EPIC Healthcare Group	Data General	10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94	
Disc Mfg	Microsoft	Digital		5	94	
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93	
Foreign	Optus Communications, Australia	Digital	1000.0	10	92	
Foreign	TransportationaIta Utilities (Alberta, Canada)	Digital	150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0		92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore			92	
Disc Mfg	Amdahl	EDS		10	94	
Disc Mfg	Anchor Glass	EDS	30.0		92	
Disc Mfg	Bechtel	EDS			95	
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93	
Disc Mfg	Campbell Taggart	EDS	NA	1	94	
Disc Mfg	Cummins Engine	EDS	90.0	10	90	
Disc Mfg	Frigidaire	EDS		10	93	
Disc Mfg	General Motors	EDS		5	91	
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS	12.0		92	
Disc Mfg	Meredith Corporation	EDS	25.0	8	91	
Disc Mfg	Northrop Corp	EDS	20.0		92	
Disc Mfg	Pyramid Technology	EDS	NA	10	94	
Disc Mfg	Tandem Computers	EDS	NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany
Disc Mfg	Xerox	EDS	3200.0	10	94	
Federal	DOT/FAA	EDS	500.0		92	
Federal	US Defense Communications Agency	EDS	55.0		91	
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90	
Finance	American Express	EDS	350.0	10	94	
Finance	Banc One - Texas	EDS	50.0		92	
Finance	California Medicaid Program	EDS	399.0	4	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Resolution Trust Corp					
Major Health Care					
EPIC Healthcare Group					
GE Aircraft Engines	X			X	
Microsoft			X	X	
Packard Hughes Interconnect					
Optus Communications, Australia					
Transportation Alta Utilities (Alberta, Canada)					
AMC Entertainment Inc. Kn City, MO					
Earle M Jorgensen Co					
Imperial Oil, LTD					
Compagnie Generale Maritime SA (CGM)					
Amdahl					
Anchor Glass					
Bechtel			X	X	
Bethlehem Steel					
Campbell Taggart	X	X			
Cummins Engine					
Frigidaire					
General Motors					
Hughes Space & Communications				X	
Memorex Telex Corp.					
Meredith Corporation					
Northrop Corp					
Pyramid Technology					X
Tandem Computers				X	
Vereinigte Schmiedewerke	X				
Xerox	X	Maint.	X	X	
DOT/FAA					
US Defense Communications Agency					
US Department of Commerce - NOAA					
American Express	X	X			
Banc One - Texas					
California Medicaid Program					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	CC-Banque - Belgium	EDS			92	Belgium
Finance	Denver Credit Union	EDS	6.0	5	91	
Finance	District Government Employees Credit Union	EDS	4.5		91	
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92	
Finance	Household Credit Services/GM	EDS	500.0		92	
Finance	Los Angeles County Teachers Credit Union	EDS	4.0		90	
Finance	Motorola Credit Union-West	EDS	15.0		91	
Finance	Nevada Credit Union	EDS	2.0		93	
Finance	Orange County Federal Credit Union	EDS	22.5		91	
Finance	Republic National Bank of New York	EDS	22.0		93	
Finance	River Forest Bancorp.	EDS	13.0	5	91	
Finance	Signet Bank Corp	EDS	300.0	10	91	
Finance	Texas Credit Union	EDS	12.0	8	91	
Finance	United New Mexico Financial Corp	EDS	5.0		92	
Finance	US Central Credit Union - KS	EDS	5.0		92	
Finance	Washington State Employees Federal Credit Union	EDS	8.0		91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0		90	
Finance	Bank El Paso	EDS	15.0		91	
Foreign	Atlas Copco Airpower NV - Belgium	EDS			92	Belgium
Foreign	Bertin and CIE - Europe	EDS			92	
Foreign	British Nuclear Fuels Ltd	EDS			92	UK
Foreign	British Petroleum Exploration (BPX)	EDS			93	UK
Foreign	Chausson (Renault/Peugeot)	EDS	10.0		91	
Foreign	Compagnie Generale Maritime SA (CGM)	EDS			93	
Foreign	Credit Lyonnais	EDS		5	91	
Foreign	Distribuidora Benedetti - Venezuela	EDS			92	Venezuela
Foreign	Grupo Mazon - Mexico	EDS			92	
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93	
Foreign	Kloekner-Humboldt-Deutz	EDS			91	
Foreign	Lagoven (Petroles de Venezuela)	EDS		5	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
CC-Banque - Belgium					
Denver Credit Union					
District Government Employees Credit Union					
Federal Home Loan Bank of Seattle					
First City Bancorp - Houston, TX					
First Fidelity Bancorp, NJ					
Household Credit Services/GM					
Los Angeles County Teachers Credit Union					
Motorola Credit Union-West					
Nevada Credit Union					
Orange County Federal Credit Union					
Republic National Bank of New York					
River Forest Bancorp.					
Signet Bank Corp					
Texas Credit Union.					
United New Mexico Financial Corp					
US Central Credit Union - KS					
Washington State Employees Federal Credit Union					
Westwood Equities Corp - LA, CA - Terminated					
Bank El Paso					
Atlas Copco Airpower NV - Belgium					
Bertin and CIE - Europe					
British Nuclear Fuels Ltd					
British Petroleum Exploration (BPX)					
Chausson (Renault/Peugeot)					
Compagnie Generale Maritime SA (CGM)					
Credit Lyonnais					
Distribuidora Benedetti - Venezuela					
Grupo Mazon - Mexico					
Grupo Santander (Madrid, Spain)					
Kloeckner-Humboldt-Deutz					
Lagoven (Petroleos de Venezuela)					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Midland Bank PLC - UK	EDS		7	91	UK
Foreign	National Rubber Co	EDS			93	
Foreign	Pilkington PLC	EDS			92	
Foreign	Polska Telefonía Komorkona	EDS			92	
Foreign	SAAB - Stockholm	EDS	360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS			92	
Foreign	Shell Brasil S.A.	EDS	50.0	4	90	
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		5	91	
Foreign	United Kingdom Dept of Social Security	EDS		5	91	
Foreign	Whitehall Insurance Holding Ltd	EDs	35.0	12	90	
Govt	South Australia Government	EDS	600.0	9	94	Australia
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93	
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Blueshield of CA	EDS	120.0	10	91	
Insurance	Freemont General Corp.	EDS	10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		10	92	
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91	
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Insurance	Security Mutual Life of NY	EDS	30.0	12	90	
Medical	Diversified Pharmaceutical Services, Inc.	EDS		7	94	
Medical	Georgia - State of - Medicaid	EDS	77.9	5	91	
Medical	Health Management Alternatives	EDS	8.0		92	
Proc Mfg	Enron Corp.	EDS	750.0	4	90	
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90	
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90	
Proc Mfg	PPG	EDS	34.0	10	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Midland Bank PLC - UK					
National Rubber Co					
Pilkington PLC					
Polska Telefonia Komorkona					
SAAB - Stockholm					
Sasse Seguros - Brazil					
Shell Brasil S.A.					
Time Life U.K.					X
Toronto Metro					
United Kingdom Dept of Social Security					
Whitehall Insurance Holding Ltd					
South Australia Government	X		X	X	
UK Inland Revenue	X	X			
Blue Cross & Blue Shield of MD	X		X		
Blue Cross & Blue Shield of MD					
Blue Cross/Blue Shield - Massachusetts					
Blue Cross/Blue Shield of Arkansas					
Blueshield of CA					
Freemont General Corp.					
Fremont Pacific Insurance Group					
Indiana - State of - Medicaid					
Jackson National Life Insurance Co.					
Mississippi Medicaid					
Security Mutual Life of NY					
Diversified Pharmaceutical Services, Inc.	x		x		
Georgia - State of - Medicaid					
Health Management Alternatives					
Enron Corp.					
Fresenius	X				
Hunt Energy Corp					
Moore Corp Ltd	X	X	X	X	
North American Phillips (Signetics)					
Permian Corp/Permian Partners					
Placid Oil Co.					
PPG					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Proc Mfg	Presidents Baking	EDS		5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0		92	
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90	
Retail	Bruno's	EDS	20.0	10	92	
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden
Retail	London Fog	EDS	NA	NA	94	
Retail	Montgomery Ward & Co.	EDS	100.0		92	
Retail	Pearle Vision	EDS	20.0		91	
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91	
Retail	Smith's Food & Drug Center	EDS	160.0	10	92	
Retail	Southland Corp	EDS	NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		10	94	
Services	ASK Computer Systems	EDS	53.0	10	90	
Services	Capitol Records-EMI Music	EDS	35.0	3	91	
Services	Emergency Networks Corp	EDS	10.0		92	
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90	
Services	Marine Spill Response Corp.	EDS	5.0	5	91	
Services	National Car Rental	EDS	500.0	10	91	
Services	NielsenMarketing Research	EDS	400.0	10	93	
Services	Postal Buddy Corp	EDS	50.0	9	91	
Services	United Inns inc (Days Inn)	EDS	10.0	10	92	
Services	Video Lottery Technology	EDS		10	94	
State/Local	Florida, State of	EDS	8.0		93	
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91	
State/Local	New York City Department of Transportation	EDS			93	
State/Local	Texas - State of	EDS	20.0		90	
State/Local	Texas Comptroller's Office	EDS	15.0	6	91	
State/Local	WI, State of	EDS	40.0		92	
Telecom	Advanced Telecommunications Corp.	EDS		7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Presidents Baking					
United States Borax and Chemical Corp					
Westmoreland Coal Co - Valley Forge, PA					
Bruno's					
Kooperative Forbundet (KF Group)	X	X	X	X	X
London Fog	X	X	X		X
Montgomery Ward & Co.					
Pearle Vision					
RJR-MacDonald Inc.					
Smith's Food & Drug Center					
Southland Corp			X	X	
Amusement & Music Operator Assoc					
ASK Computer Systems					
Capitol Records-EMI Music					
Emergency Networks Corp					
HFS Brands (Hotel Chain)					
Hospitality Franchise Systems Inc					
Loews Anatole Hotel, Dallas, TX					
Marine Spill Response Corp.					
National Car Rental					
NielsenMarketing Research	X				X
Postal Buddy Corp					
United Inns inc (Days Inn)					
Video Lottery Technology					
Florida, State of					
Michigan Department of Natural Resources					X
Michigan, Dept of Social Services Medical Services Administration					
New York City Department of Transportation					
Texas - State of					
Texas Comptroller's Office					
WI, State of					
Advanced Telecommunications Corp.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Telecom	LDDS Communications	EDS			92	
Telecom	Lenfest Group PA	EDS	5.0		92	
Telecom	Neodata sercies	EDS	5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS			92	
Telecom	Western Union Corp	EDS	250.0	10	90	
Transportation	Bulk Materials Inc (BMI)	EDS			93	
Transportation	Continental Airlines Holding	EDS	2100.0	10	91	
Transportation	UStavel	EDS	800.0	10	94	
Utilities	Wahington Water Power	EDS	50.0	10	92	
Wholesale	Del Monte Foods	EDS	150.0	10	92	
	CSC Corp	EDS		5	94	
	Harris Tector	EDS		10	94	
Foreign	Lever Nederland BV	EDS		3	91	
Services	Hitachi Data systems North America	EDS	20.0		90	
Services	World Cup USA	EDS	6.0		94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90	
Finance	Chase Manhattan Bank	FIServ	40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ	12.0		91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0		92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0		91	
Other	Dobbs Houses Inc	FIServ	10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric			92	
Disc Mfg	Earle M. Jorgensen	Genix	12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0		90	
Disc Mfg	Comshare	Genix	NA	3	94	
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90	
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94	
Disc Mfg	Libbey-Owens Ford	Genix		3	93	
Disc Mfg	New York Daily News	Genix	6.2	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
LDOS Communications					
Lenfest Group PA					
Neodata sercies					
Singapore Cablevision PTE, LTD					
Western Union Corp					
Bulk Materials Inc (BMI)					
Continental Airlines Holding					
USTRavel	Transportationital	X	X	X	X
Wahington Water Power					
Del Monte Foods					
CSC Corp					
Harris Tecter					
Lever Nederland BV					
Hitachi Data systems North America					
World Cup USA					
CAMI Automotive Inc - Toronto Canada					
Cyprus Minerals					
Chase Manhattan Bank					
Community Federal Savings & Loan					
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)					
Federal Home Loan Bank - Milwaukee, WI					
Dobbs Houses Inc					
NY State Dept of Taxation	X	X			
Eastman Kodak Credit Corp					
Earle M. Jorgensen					
AM General Division of LTV Corp					
Armco Advanced Materials Co					
Bailey Controls - Cleveland					
Comshare	X		X	X	
Duracell Inc, Bethel, CT					
Jervis B Webb Company		X			
Libbey=Owens Ford					
New York Daily News					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Disc Mfg	Remington Arms	Genix	5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93	
Disc Mfg	UTA	Genix	14.5	5	93	
Education	Community College of Philadelphia	Genix	4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94	
Other	Scripps Howard	Genix	15.0		92	
Proc Mfg	American Tobacco	Genix	5.5	5	90	
Proc Mfg	Borden	Genix	12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix	8.0	5	93	
Proc Mfg	Heinz USA	Genix	10.0	7	89	
Proc Mfg	Michcon	Genix	30.0		92	
Proc Mfg	Whelling - Pittsburgh Steel Corp	Genix	70.0		91	
Retail	Gantos	Genix	11.0		92	
Services	Computer Technology Management	Genix	25.0	5	91	
Services	Master Data Center, Inc	Genix	0.8	3	92	
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0		94	
Medical	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95	
Telecom	Northern Telecom	Hewlett-Packard	12.0		89	
Foreign	IBM Canada	Hoskyns Group			92	
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92	
Disc Mfg	LSI Logic	I-NET	NA	5	94	
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91	
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)	80.0		92	
Finance	Capital Bank	IBM (ISSC)		5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0		91	
Finance	Comdata	IBM (ISSC)	120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91	
Finance	First American National	IBM (ISSC)		10	91	
Finance	First Boston	IBM (ISSC)	900.0	7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Remington Arms					
Tran Company, (The)	X				
United Technologies Automotive	X				
UTA					
Community College of Philadelphia	X				
Royal Insurance of Charlotte	X		X		X
Scripps Howard					
American Tobacco					
Bordon	X				
Copperweld Corp					
Heinz USA					
Michcon					
Whelling - Pittsburgh Steel Corp					
Gantos					
Computer Technology Management					
Master Data Center, Inc					
GE Industrial and Power Systems (GE Power Systems)	x			X	
Fox Meyer Health Corporation					
Northern Telecom					
IBM Canada					
Bank of England					
Granada Group PLC					
LSI Logic	X		X		
McDonnell Douglas					
United Technologies					
Bank South Corp.					
California, State of - Social Services					
Capital Bank					
Chase Manhattan Bank of CT					
Comdata					
Commerce Bancshares-Inc					
Continental Bank Corp.					
First American National					
First Boston					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92	
Insurance	Equifax	IBM (ISSC)	650.0	10	93	
Medical	Health Dimensions Inc	IBM (ISSC)	20.0	5	92	
Medical	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0		93	
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)	60.0		91	
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92	
Retail	Hook Superx	IBM (ISSC)	70.0		93	
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)	75.0		91	
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93	
Retail	United Retail Group	IBM (ISSC)	25.0		92	
Retail	Zale Corp	IBM (ISSC)	200.0	10	92	
Services	Hertz Corp	IBM (ISSC)	80.0		93	
State/Local	New York City Transportation Authority	IBM (ISSC)	50.0		91	
Transportation	Amtrak	IBM (ISSC)	500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0		91	
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93	
Transportation	Worldspan	IBM (ISSC)	50.0		92	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0		91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC)		6	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
First Tennessee Bank					
Hibernia National Bank					
Riggs National Bank Corp.					
Southeast Banking Corp - Miami					
Equifax Europe					
El Camino Hospital	X			X	
Blue Cross & Blue Shield of NJ					
Equifax	X		X		
Health Dimensions Inc					
Kaiser Permanente (Oakland, CA)					
Armco Steel Corp					
Freeport McMoran					
Allied Signal Aerospace	X		X		
American's Favorite Chicken Co	X	X	X		
Cullum Companies Inc					
Harvest Foods					
Hook Superx					
Jack EckerdCorp.					
Miresel, Inc.	X				
Owen & Minor Inc.	X			X	
Supermarkets General Corp					
Thrifty Drug	X	X	X		
United Retail Group					
Zale Corp					
Hertz Corp					
New York City Transportationit Authority					
Amtrak	X		X	X	
Matson Navigation Co.					
Southern Pacific RR	X	X	X	X	
Worldspan					
Peco Energy	X	X	X	X	
Texas Utilities					X
Yankee Gas Services Co					
Bethship (Subsidiary of Bethlehem Steel)	X	X		X	

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0		93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92	
Foreign	AGT	ISM Information Systems	200.0	5	93	
Foreign	Shell Canada	ISM Information Systems			93	
Retail	Addis & Dey - Syracuse, NY	Litton	15.0		90	
Retail	Brooks Brothers - NY	Litton	12.0		90	
Services	Quotron	Litton	10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91	
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0		91	
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0		92	
Finance	IBJ Schroder Baqnk & Trust Co	M&I Data Services	2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta	15.0		93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92	
Wholesale	J P Food Service	Martin Marietta	15.0		93	
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91	
Finance	J.P. Morgan	MCI	80.0	5	93	
Finance	Merrill Lynch & Co.	MCI	150.0	5	90	
State/Local	Minnesota, State of	MCI	150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93	
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0		92	
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0		92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp	5.0		92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0		92	
	DXI Inc	Mellon Bank Corp.	10.0		92	
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92	
Retail	Southland Corp	Micro Solutions	1.7	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Chase Manhattan Bank - Brazilian Data Center					
Alberta Energy Company Ltd					
Consumers Glass (of Consumer Packaging Inc)					
AGT					
Shell Canada					
Addis & Dey - Syracuse, NY					
Brooks Brothers - NY					
Quotron					
New York, City of - Parking Violations Bureau					
Veterans Affairs					
Washington, City of - Parking Ticket Processing					
D&N Bank (S/O D&N Financial Corp)					
IBJ Schroder Bank & Trust Co					
US Department of Housing & Urban Dev					
BKDA (Burger King)					
Utah, State of, Department of Employment Security					
J P Food Service					
Monarch Foods					
J.P. Morgan					
Merrill Lynch & Co.					
Minnesota, State of					
NASDAQ Stock Market					
National Steel Company					
Bank of Oklahoma					
Dollar Dry Dock Bank - White Plains, NY					
First Eastern Bank					
BP Oil Co.					
DXI Inc					
Bank of Baltimore					
Southland Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div	55.0		90	
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2		90	
Finance	Broad National Bank	Newtrend		7	93	
Finance	Financial Information Trust	Newtrend	40.0		92	
Foreign	Daikyaku Life Insurance	Nomura Research Institute		5	92	
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92	
Foreign	Europcar	Perot Systems	450.0	10	92	
Finance	First American Bankshares	Perot systems Corp	400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91	
Medical	American Medical Int'l Inc.	Perot Systems Corp.	100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems	6.0		93	
Disc Mfg	Loffland Brothers	Power Computing	2.0		90	
Medical	EPIC Healthcare Group	Power Computing	12.0	5	93	
Proc Mfg	Apache Corp	Power Computing	7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing	12.0		92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5		91	
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0		90	
Disc Mfg	Black & Decker	PRC	20.0	5	91	
Federal	FBI	PRC	75.0	8	94	
Foreign	British Petroleum Co.	SAIC			93	UK
Education	Fairfield University	SCT	17.0	7	93	
Education	Florida Institute of Tech	SCT	8.0	7	92	
Education	George Washington Univ	SCT	42.0	5	91	
Education	Norwich University - VT	SCT	8.0	5	92	
Education	Unidentified University	SCT	13.0	5	92	
Education	University of the Pacific, CA	SCT	14.6	7	91	
State/Local	Peoria County, IL	SCT	16.0	7	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
BP Canada Inc (Talisman Energy as of 1/1/93)					
TN, State of					
3 New Jersey Savings Banks					
Broad National Bank					
Financial Information Trust					
Daikyaku Life Insurance					
Canadian Post Office - Toronto					
Volkswagen of America					
East Midlands Electricity					
Europcar					
First American Bankshares					
NCNB Cor - Dallas					
Robert Plan Corp.					
American Medical Int'l Inc.					
Farmers Insurance Group					
Loffland Brothers					
EPIC Healthcare Group					
Apache Corp					
Cincinnati Milacron					
Ocean Drilling & Exploration Co					
ORYX Energy Company					
Third Party Claims Management/Millennium Healthcare Inc.					
American Ultramar Ltd - Terrytown, NJ					
Black & Decker					
FBI		X			
British Petroleum Co.					
Fairfield University					
Florida Institute of Tech					
George Washington Univ					
Norwich University - VT					
Unidentified University					
University of the Pacific, CA					
Peoria County, IL					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
State/Local	Tooele County, UT	SCT	5.0	10	91	
State/Local	TX, Dallas, County of	SCT	35.0	7	91	
Foreign	British Petroleum Co.	Sema Group			93	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5		91	
Education	National Education Corp.	SHL Systemhouse	6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90	
Federal	US Postal Service	SHL Systemhouse	270.0	5	91	
Foreign	The Student Loan Company	SHL Systemhouse		3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92	
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92	
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0		92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		10	93	
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Medical	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92	
Medical	McGaw, Inc.	SHL Systemhouse	4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92	
Retail	Safeway	SHL Systemhouse	12.0		92	
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92	
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5		92	
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0		92	
State/Local	MD, Sate of, Dept of H.R.	SHL Systemhouse	20.7		90	
Telecom	Motorola - Chicago	SHL Systemhouse	6.0		92	
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS	NA	5	94	
Disc Mfg	Rohr Inc.	SMS	12.0		95	
Disc Mfg	Varian Associates, Inc.	SMS			95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Tooele County, UT					
TX, Dallas, County of					
British Petroleum Co.					
Pneumo Abex Corp.					
National Education Corp.					
US Department of Treasury					
US Postal Service					
The Student Loan Company					
AMOCO Petroleum Co, Calgary, Alberta					
Central Guaranty Trust company (Halifax, Nova Scotia)					
Mexican Finance Ministry					
Nova Scotia Government					
Petro-Canada, LTD					
Pro. Nova Scotia/MTT					
Transportation Canada					
Ultramar Corporation					
Vons Companies, The	X			X	
IBAX Healthcare Sol - NY					
McGaw, Inc.					
Fluor Daniel					
Safeway					
Browning-Ferris Industries					
California Unemployment Insurance Appls Brd					
California, LA, County Superior Court					
MD, State of, Dept of H.R.					
Motorola - Chicago					
CIBC/Wood Gundy					X
Alberta Municipal Affairs Dept	X	X			
Canada Post	X	X	X	X	
Greyhound of Canada	X	X	X	X	
AdobeAir	X	X			
Rohr Inc.					
Varian Associates, Inc.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0		91	
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7		90	
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90	
Federal	Department of Labor	Sungaurd Computer	12.0	5	92	
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92	
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92	
Finance	Bank of A. Levy	Systematics	5.0	5	90	
Finance	Chittenden Bank	Systematics	1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91	
Finance	First Los Angeles Bank	Systematics	7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92	
Finance	Integra Bank	Systematics	8.0	5	91	
Finance	Liberty National Bancorp	Systematics	20.0	3	92	
Finance	Nationsbank	Systematics	8.0	5	92	
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0		90	
Finance	Republic Bank	Systematics	16.0		91	
Finance	Republic National Bank of New York	Systematics			93	
Finance	San Francisco Federal S&L	Systematics	4.0		90	
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92	
Finance	Terre Haute First National Bank	Systematics	3.0		92	
Finance	Western Farm Credit Bank	Systematics	NA	5	94	
Medical	Beverly Enterprises	Systematics	50.0	7	92	
State/Local	California Federal Bank	Systematics	5.0		92	
Telecom	GTE Corp	Systematics		10	93	
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93	
Finance	Nationsbank Forp	Total System Services			92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Canadian Dept of Energy, Mines & Resources					
Regional Municipality of Peel					
Supply & Services Canada					
Supply & Services Canada					
Transportation Canada					
Woodwards Limited					
Department of Labor					
Playtex Apparel					
British Petroleum Co.					
Anchor Savings Bank Fsb					
Bank of A. Levy					
Chittenden Bank					
Federal Home Loan Bank of San Francisco					
First Los Angeles Bank					
Guaranty Fed Savings bank					
Integra Bank					
Liberty National Bancorp					
Nationsbank					
Prudential Bank & Trust - Atlanta, GA					
Republic Bank					
Republic National Bank of New York					
San Francisco Federal S&L					
San Francisco Home Loan Bank					
Terre Haute First National Bank					
Western Farm Credit Bank	X	X			
Beverly Enterprises					
California Federal Bank					
GTE Corp					
Ministry of Finance					
Four Insurance CCS. (Financial Holding Corp)					
Allianz Life Insurance Co of North America					
Nationsbank Forp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	Prudential Bank	Total Systems	35.0	5	93	
State/Local	NY, NY City HSNB/Preservation/Dev	UKN	3.0		92	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden
Insurance	Target Life	Unisys	9.0	5	94	
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94	
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	California Republic Bank	Unisys	56.0	10	92	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Transportation	Ford Motor Co.	Unisys	30.0	5	92	
Transportation	Subaru of America	Unisys	7.0	7	92	
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94	
Telecom	Continental Bank Corp.	Witel Comm Systems	70.0	5	92	
Transportation	GE Aerospace	Witel Comm Systems	20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Prudential Bank					
NY, NY City HSNB/Preservation/Dev					
Department of Justice	X		X		
Banco Espirito Santo		X			
Banco Espirito Santo		X			
Chase Manhattan Bank	X	X			
Co-operative Bank	X	X			X
Mitsui & Co.		X			X
Ferro AB of Sweden					
Target Life	X				
Rexene Products Co.					
Bass Taverns		X			
Circle K Corporation	X	X	X	X	
Dairy Mart Convenience Stores, Inc	X	X			
Supermercado Zona Sul	X	X	X		
California Republic Bank					
Chicago Parks				X	
Ford Motor Co.					
Subaru of America					
Nasa - Larc					
McDonnell Douglas	X		X	X	
Continental Bank Corp.					
GE Aerospace					
Delta Airlines (Reservation Systems)	X	X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Services	Trans Union of Chicago	Axiom	125	8	94	
Services	Trans Union of Chicago	Axiom	200	10	92	
Services	Transportation Union of Chicago	Axiom	120-240	8	94	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5		94	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Discrete Mfg	British Aerospace	CSC	1500.0	10	93	UK
Discrete Mfg	Ford of Europe	CSC	NA	5	94	UK
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	General Services Administration	CSC	157.0	4	94	
Federal	National Weather Service	CSC	30.5	5	95	
Finance	(MONY) Mutual Life Insurance Compan	CSC		7	94	
Foreign	Inland Revenue (UK)	CSC		3	95	
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI Paints	CSC	50.0	5	95	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail Dist	British Home Stores	CSC	100	4	95	
Services	Autoglass	CSC	50.0	10	95	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecom	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Federal	US Army	CSC (Subcontract to SAIC)	25.0	5	95	
	Microsoft	Digital		5	94	
Discrete Mfg	Amdahl	EDS		10	94	
Discrete Mfg	Bechtel	EDS			95	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Medical	Diversified Pharmaceutical Svcs	EDS		7	94	
Services	Amusement & Music Operators Assoc	EDS		10	94	
Services	Video Lottery Technology	EDS		10	94	
	CLS Corp	EDS		5	94	
	Harris Tector	EDS		9.9	94	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP MANAGEMENT</u>	<u>APPLICATION MANAGEMENT</u>	<u>BUSINESS OPERATIONS</u>
Trans Union of Chicago		X				
Trans Union of Chicago		X				
Transportation Union of Chicago	X					
Ameritech		X				
Centennial Cellular Corporation			X			
McCaw Cellular		X				
Unitel Communications of Toronto		X				
Hughes Aircraft	X	X	X	X		X
British Aerospace	X	X	X			
Ford of Europe	X	X				
Polaroid	X					
General Services Administration		X				
National Weather Service	X					X
(MONY) Mutual Life Insurance Compan	X	X	X	X		
Inland Revenue (UK)				X		
United Healthcare Corporation						
ICI Paints	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
British Home Stores		X				
Autoglass	X	X	X	X		
Grupo Iusacell						
Southern New England Telecom	X					
San Diego Gas & Electric	X					X
US Army		X				
Microsoft			X	X		
Amdahl						
Bechtel			X	X		
Blue Cross/Blue Shield of Arkansas						
Mississippi Medicaid						
Diversified Pharmaceutical Svcs	X		X			
Amusement & Music Operators Assoc						
Video Lottery Technology						
CLS Corp						
Harris Tector						
Chase Manhattan Bank						X

<u>INDUSTRY</u>	<u>CUSTOMER</u>	<u>VENDOR</u>	<u>VALUE (\$M)</u>	<u>LENGTH</u>	<u>YEAR</u>	<u>NON U.S.</u>
Disc Mfg	Earle M. Jorgensen	Genix	12	12	94	
Discrete Mfg	Jervis B. Webb	Genix	100	1	94	
Discrete Mfg	Remington Arms	Genix	5	5	95	
Discrete Mfg	GE Industrial and Power Systems (GE	Hewlett-Packard	3		94	
Medical	FoxMeyer Health Corp (Carrollton, TX)	Hewlett-Packard	0.75	3	95	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Process Mfg	Bethship	IBM (ISSC)		6	94	
Retail	America's Favorite Chickren Co	IBM (ISSC)	110.0	10	94	
Retail	Miresel	IBM (ISSC)		5	94	
Retail	Owen & Minor, Inc.	IBM (ISSC)	45.0	4	94	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Federal	FBI	PRC	75	8	94	
Foreign	The Student Loans Company Ltd.	SHL Systemhouse		3	95	UK
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Discrete Mfg	Rohr Inc	Software Maintenance Specialists	12		95	
Discrete Mfg	Varian Associates, Inc	Software Maintenance Specialists			95	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc.	Unisys	NA	5	94	US
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Insurance	Target Life	Unisys	9.0	5	94	

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INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92	
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0		92	
Finance	Bank of America	ACS	150.0	6	89	
Finance	Community Sate Bank, (The) in Iola, TX	ACS	2.0		92	
Finance	First National Bank of Trenton, TX	ACS	2.0		92	
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92	
Finance	Security Federal Savings and Loan	ACS			93	
Medical	Casemark	ACS	88.0	10	93	
Medical	Takecare Corp	ACS	1.2	5	91	
Proc Mfg	Pope & Talbot	ACS	6.0	5	94	
Retail	Associated Stationers	ACS	84.0	10	92	
Retail	Southland Corp	ACS	130.0	10	94	
Retail	Morningstar Group	ACS	8.0	10	89	
State/Local	Los Angeles - County of	ACS	15.0	5	91	
State/Local	Maryland Benefits System	ACS	25.0	5	91	
Telecom	NYNEX	ACS	16.0	3	94	
Telecom	Transportation National Communications	ACS	4.5	5	92	
Telecom	US Long Distance	ACS	5.5	6	90	
Transportation	Greyhound	ACS	40.0	10	92	
Transportation	Harper Group, (The)	ACS	15.0	7	94	
Wholesale	Gold Coast Beverage	ACS	4.6	7	93	
Services	Transportation Union of Chicago	Axciom	200.0	10	92	
Insurance	All State Insurance	Axciom	NA	5	93	
Services	Guideposts Associates Inc	Axciom	NA	8	89	
Services	M/A/R/C	Axciom	NA	5	89	
Services	Transportation Union of Chicago	Axciom	120-240	8	94	
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93	
Finance	Capital Bank	Advantis	0.8		94	
Finance	First Interstate Bank	Advantis	10.0	3	93	
Finance	First National Bank, Inc	Advantis	22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis			92	
Services	BICC Cables Corp	Advantis		5	92	
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems	5.0	10	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Huntsman Packaging					
Austin Municipal Federal Credit Union, TX					
Bank of America					
Community Sate Bank, (The) in Iola, TX					
First National Bank of Trenton, TX					
North Dallas Bank & Trust Co.					
Security Federal Savings and Loan					
Casemark					
Takecare Corp					
Pope & Talbot	X				
Associated Stationers					
Southland Corp					
Morningstar Group					
Los Angeles - County of					
Maryland Benefits System					
NYNEX					
Transportation National Communications					
US Long Distance					
Greyhound					
Harper Group, (The)					
Gold Coast Beverage	X	X			
Transportation Union of Chicago		X			
All State Insurance	X				
Guideposts Associates Inc		X			
M/A/R/C	X				
Transportation Union of Chicago		X			
Ford New Holland Inc.					
Capital Bank					
First Interstate Bank					
First National Bank, Inc					
Sears Technology Svcs (STS)					
BICC Cables Corp					
Canadian Airlines					
Alaska Airlines					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	US Department of Interior - MMS	AMS	54.0		91	
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93	
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina
Disc Mfg	Timken (Ball Bearings)	Andersen Consulting	125.0		91	
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil
Finance	AISG	Andersen Consulting	1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91	
Finance	SCOR	Andersen Consulting	1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting	100.0		91	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0		90	UK
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada
Health Care	John L. Doynne Hospital	Andersen Consulting	14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5		89	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90	
Proc Mfg	FMI	Andersen Consulting	25.0	5	89	
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89	
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92	
Proc Mfg	Schuller Intl (FKA manville Sales)	Andersen Consulting	16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada
Retail	Filene's Basement	Andersen Consulting	10.0	5	94	
Service	Sky Chefs	Andersen Consulting	9.9	3	94	
State/Local	State of Texas	Andersen Consulting			93	
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93	
Utilities	BC Gas	Andersen Consulting	7.5	5	92	
Utilities	Florida Power	Andersen Consulting	35.0	5	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
US Department of Interior - MMS					
Apple Computer	X	X	X		
CISA		X			
Marsulex		X			
Siderca		X			
Timken (Ball Bearings)					
Villares	X	X			
AISG	X		X		
Continental Bank Corp.					
SCOR		X			
BP Exploration - UK					
H.J. Heinz Co - UK					
Canada Post	X	X	X		
Centenary Hospital		X			
John L. Doyne Hospital					X
Voluntary Hospital of America					X
CSB Insurance	X	X			
Ashland Chemical					
Dial corp - consumer Products Division		X	X		
FMI		X			
Maxus	X	X	X		
Maxus Energy Corp.					
O Globo	X	X			
Revlon		X	X		
Schuller Int'l (FKA manville Sales)	X	X			
Stanchem	X	X	X		
Sun Regining & Marketing Co.	X		X		
Sunoco	X	X			
Filene's Basement		X			
Sky Chefs	X	X	X		
State of Texas					
PRA Solutions					X
Yellow Freight		X			
BC Gas					
Florida Power		X			X

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	DOT/FAA	AT&T	80.0		89	
Federal	DOT/FAA	AT&T	850.0		91	
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)			94	
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0		93	
Disc Mfg	General Dynamics	ATI	1.5		89	
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94	
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0		92	
Disc Mfg	Gillette Co.	British Telecom	16.0		92	
Retail	Pitman-Moore	British Telecom			92	
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92	
Services	Dialog Information Services	BT North America	17.5		93	
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5		92	
Federal	US Department of State	CAC	48.0	5	92	
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93	
Federal	Department of Transportation	CBIS	41.0	5	93	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5			
Federal	Walson Air Force Hospital	CIS Technologies			92	
Services	Advertising Checking Bureau Inc.	Compusource			93	
Proc Mfg	Freeport McMoran	Computerland		5	92	
Disc Mfg	AMFUEL	CSC	NA	5	94	
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC	3000.0	10	91	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93	
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	Department of Labor	CSC	50.0	4	93	
Federal	Environmental Protection Agency	CSC	302.0	5	92	
Federal	FEMA - WYO	CSC	48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC	157.0	4	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
DOT/FAA					
DOT/FAA					
Metropolitan Life Insurance					
Chase Manhattan Bank					
Southland Corp					
Worldspand Travel Information Services					
General Dynamics					
Delta Airlines	X	X	X	X	
Greater Bethlehem Savings & Loan					
Gillette Co.					
Pitman-Moore					
JP Morgan & Co.					
Dialog Information Services					
NJ, State of - Dept of Treasury					
US Department of State					
Total Petroleum					
Department of Transportation					
Ameritech		X			
Centennial Cellular Corporation		X			
McCaw Cellular Communication		X			
Unitel Communications of Toronto		X			
Walson Air Force Hospital					
Advertising Checking Bureau Inc.					
Freeport McMoran					
AMFUEL	X	X	X	X	
British Aerospace	X	X	X		
Ford of Europe	X	X			
General Dynamics					
Hughes Aircraft	X	X	X	X	
Sun Micro Systems	X	X			
Polaroid	x				
Department of Labor					
Environmental Protection Agency					
FEMA - WYO	X				X
General Services Administration (GSA)		x			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Federal	Nasa langley	CSC	200.0	8	93	
Federal	NASA, Ames Research Center	CSC	220.0		89	
Federal	National Weather Services	CSC	30.5	5	95	
Federal	US Department of Education	CSC	12.0	5	92	
Federal	US Environmental Protection Agency	CSC	30.0		91	
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94	
Federal	US Small Business Administration	CSC	45.0	7	90	
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC		7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia
Foreign	British Home Stores	CSC			92	UK
Foreign	ICI Agrochemicals	CSC	10.0	3	92	
Foreign	Inland Revenue	CSC		3	95	
Health Care	American Medical Response	CSC	55.0	7	94	
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI PAINTS	CSC	50.0	5	95	
Proc Mfg	WCI Steel	CSC	64.0	10	92	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail	BhS	CSC	200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC	100.0	4	95	UK
Service	RAET	CSC	90.0	5	93	Holland
Services	Autoglass	CSC	50.0	10	95	
State/Local	NY - State of - Medicaid	CSC	149.0	7	91	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecommunications	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Utilities	United Illuminating Company	CSC	26.7	10	93	
Wholesale	Watlee Burpee & Co	CSC	1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Nasa langley					
NASA, Ames Research Center					
National Weather Services	x				
US Department of Education					
US Environmental Protection Agency					
US Navy Command & Control Ocean Surv.	X	X	X		
US Navy Command & Control Ocean Surv.	X	X	X		
US Small Business Administration					
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia					
British Home Stores					
ICI Agrochemicals					
Inland Revenue				X	
American Medical Response	X	X	X		
Australian Mutual Provident Society, Sydney, Australia	X		X		
United Healthcare Corporation					X
ICI PAINTS	X	X	X	X	
WCI Steel					
Scott Paper Company of Philadelphia	X	X			
BhS	X	X	X	X	
British Home Stores		X			
RAET	X		X		
Autoglass	X	X	X	X	
NY - State of - Medicaid					
Grupo Iusacell					X
Southern New England Telecommunications	x				
San Diego Gas & Electric	X				
United Illuminating Company	X				
Watlee Burpee & Co					
US ARMY		X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92	
Medical	Major Health Care	CSC Partners	20.0		90	
Medical	EPIC Healthcare Group	Data General	10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94	
Disc Mfg	Microsoft	Digital		5	94	
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93	
Foreign	Optus Communications, Australia	Digital	1000.0	10	92	
Foreign	Transportationalta Utilities (Alberta, Canada)	Digital	150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0		92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore			92	
Disc Mfg	Amdahl	EDS		10	94	
Disc Mfg	Anchor Glass	EDS	30.0		92	
Disc Mfg	Bechtel	EDS			95	
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93	
Disc Mfg	Campbell Taggart	EDS	NA	1	94	
Disc Mfg	Cummins Engine	EDS	90.0	10	90	
Disc Mfg	Frigidaire	EDS		10	93	
Disc Mfg	General Motors	EDS		5	91	
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS	12.0		92	
Disc Mfg	Meredith Corporation	EDS	25.0	8	91	
Disc Mfg	Northrop Corp	EDS	20.0		92	
Disc Mfg	Pyramid Technology	EDS	NA	10	94	
Disc Mfg	Tandem Computers	EDS	NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany
Disc Mfg	Xerox	EDS	3200.0	10	94	
Federal	DOT/FAA	EDS	500.0		92	
Federal	US Defense Communications Agency	EDS	55.0		91	
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90	
Finance	American Express	EDS	350.0	10	94	
Finance	Banc One - Texas	EDS	50.0		92	
Finance	California Medicaid Program	EDS	399.0	4	91	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Resolution Trust Corp					
Major Health Care					
EPIC Healthcare Group					
GE Aircraft Engines	X			X	
Microsoft			X	X	
Packard Hughes Interconnect					
Optus Communications, Australia					
Transportation Alta Utilities (Alberta, Canada)					
AMC Entertainment Inc. Kn City, MO					
Earle M Jorgensen Co					
Imperial Oil, LTD					
Compagnie Generale Maritime SA (CGM)					
Amdahl					
Anchor Glass					
Bechtel			X	X	
Bethlehem Steel					
Campbell Taggart	X	X			
Cummins Engine					
Frigidaire					
General Motors					
Hughes Space & Communications				X	
Memorex Telex Corp.					
Meredith Corporation					
Northrop Corp					
Pyramid Technology					X
Tandem Computers				X	
Vereinigte Schmiedewerke	X				
Xerox	X	Maint.	X	X	
DOT/FAA					
US Defense Communications Agency					
US Department of Commerce - NOAA					
American Express	X	X			
Banc One - Texas					
California Medicaid Program					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	CC-Banque - Belgium	EDS			92	Belgium
Finance	Denver Credit Union	EDS	6.0	5	91	
Finance	District Government Employees Credit Union	EDS	4.5		91	
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92	
Finance	Household Credit Services/GM	EDS	500.0		92	
Finance	Los Angeles County Teachers Credit Union	EDS	4.0		90	
Finance	Motorola Credit Union-West	EDS	15.0		91	
Finance	Nevada Credit Union	EDS	2.0		93	
Finance	Orange County Federal Credit Union	EDS	22.5		91	
Finance	Republic National Bank of New York	EDS	22.0		93	
Finance	River Forest Bancorp.	EDS	13.0	5	91	
Finance	Signet Bank Corp	EDS	300.0	10	91	
Finance	Texas Credit Union	EDS	12.0	8	91	
Finance	United New Mexico Financial Corp	EDS	5.0		92	
Finance	US Central Credit Union - KS	EDS	5.0		92	
Finance	Washington State Employees Federal Credit Union	EDS	8.0		91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0		90	
Finance	Bank El Paso	EDS	15.0		91	
Foreign	Atlas Copco Airpower NV - Belgium	EDS			92	Belgium
Foreign	Bertin and CIE - Europe	EDS			92	
Foreign	British Nuclear Fuels Ltd	EDS			92	UK
Foreign	British Petroleum Exploration (BPX)	EDS			93	UK
Foreign	Chausson (Renault/Peugeot)	EDS	10.0		91	
Foreign	Compagnie Generale Maritime SA (CGM)	EDS			93	
Foreign	Credit Lyonnais	EDS		5	91	
Foreign	Distribuidora Benedetti - Venezuela	EDS			92	Venezuela
Foreign	Grupo Mazon - Mexico	EDS			92	
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93	
Foreign	Kloeckner-Humboldt-Deutz	EDS			91	
Foreign	Lagoven (Petroleos de Venezuela)	EDS		5	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
CC-Banque - Belgium					
Denver Credit Union					
District Government Employees Credit Union					
Federal Home Loan Bank of Seattle					
First City Bancorp - Houston, TX					
First Fidelity Bancorp, NJ					
Household Credit Services/GM					
Los Angeles County Teachers Credit Union					
Motorola Credit Union-West					
Nevada Credit Union					
Orange County Federal Credit Union					
Republic National Bank of New York					
River Forest Bancorp.					
Signet Bank Corp					
Texas Credit Union					
United New Mexico Financial Corp					
US Central Credit Union - KS					
Washington State Employees Federal Credit Union					
Westwood Equities Corp - LA, CA - Terminated					
Bank El Paso					
Atlas Copco Airpower NV - Belgium					
Bertin and CIE - Europe					
British Nuclear Fuels Ltd					
British Petroleum Exploration (BPX)					
Chausson (Renault/Peugeot)					
Compagnie Generale Maritime SA (CGM)					
Credit Lyonnais					
Distribuidora Benedetti - Venezuela					
Grupo Mazon - Mexico					
Grupo Santander (Madrid, Spain)					
Kloeckner-Humboldt-Deutz					
Lagoven (Petroleos de Venezuela)					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Midland Bank PLC - UK	EDS		7	91	UK
Foreign	National Rubber Co	EDS			93	
Foreign	Pilkington PLC	EDS			92	
Foreign	Polska Telefonía Komorkona	EDS			92	
Foreign	SAAB - Stockholm	EDS	360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS			92	
Foreign	Shell Brasil S.A.	EDS	50.0	4	90	
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		5	91	
Foreign	United Kingdom Dept of Social Security	EDS		5	91	
Foreign	Whitehall Insurance Holding Ltd	EDS	35.0	12	90	
Govt	South Australia Government	EDS	600.0	9	94	Australia
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93	
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Blueshield of CA	EDS	120.0	10	91	
Insurance	Freemont General Corp.	EDS	10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		10	92	
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91	
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Insurance	Security Mutual Life of NY	EDS	30.0	12	90	
Medical	Diversified Pharmaceutical Services, Inc.	EDS		7	94	
Medical	Georgia - State of - Medicaid	EDS	77.9	5	91	
Medical	Health Management Alternatives	EDS	8.0		92	
Proc Mfg	Enron Corp.	EDS	750.0	4	90	
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90	
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90	
Proc Mfg	PPG	EDS	34.0	10	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Midland Bank PLC - UK					
National Rubber Co					
Pilkington PLC					
Polska Telefonía Komorkona					
SAAB - Stockholm					
Sasse Seguros - Brazil					
Shell Brasil S.A.					
Time Life U.K.					X
Toronto Metro					
United Kingdom Dept of Social Security					
Whitehall Insurance Holding Ltd					
South Australia Government	X		X	X	
UK Inland Revenue	X	X			
Blue Cross & Blue Shield of MD	X		X		
Blue Cross & Blue Shield of MD					
Blue Cross/Blue Shield - Massachusetts					
Blue Cross/Blue Shield of Arkansas					
Blueshield of CA					
Freemont General Corp.					
Fremont Pacific Insurance Group					
Indiana - State of - Medicaid					
Jackson National Life Insurance Co.					
Mississippi Medicaid					
Security Mutual Life of NY					
Diversified Pharmaceutical Services, Inc.	x		x		
Georgia - State of - Medicaid					
Health Management Alternatives					
Enron Corp.					
Fresenius	X				
Hunt Energy Corp					
Moore Corp Ltd	X	X	X	X	
North American Phillips (Signetics)					
Permian Corp/Permian Partners					
Placid Oil Co.					
PPG					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Proc Mfg	Presidents Baking	EDS		5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0		92	
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90	
Retail	Bruno's	EDS	20.0	10	92	
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden
Retail	London Fog	EDS	NA	NA	94	
Retail	Montgomery Ward & Co.	EDS	100.0		92	
Retail	Pearle Vision	EDS	20.0		91	
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91	
Retail	Smith's Food & Drug Center	EDS	160.0	10	92	
Retail	Southland Corp	EDS	NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		10	94	
Services	ASK Computer Systems	EDS	53.0	10	90	
Services	Capitol Records-EMI Music	EDS	35.0	3	91	
Services	Emergency Networks Corp	EDS	10.0		92	
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90	
Services	Marine Spill Response Corp.	EDS	5.0	5	91	
Services	National Car Rental	EDS	500.0	10	91	
Services	NielsenMarketing Research	EDS	400.0	10	93	
Services	Postal Buddy Corp	EDS	50.0	9	91	
Services	United Inns inc (Days Inn)	EDS	10.0	10	92	
Services	Video Lottery Technology	EDS		10	94	
State/Local	Florida, State of	EDS	8.0		93	
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91	
State/Local	New York City Department of Transportation	EDS			93	
State/Local	Texas - State of	EDS	20.0		90	
State/Local	Texas Comptroller's Office	EDS	15.0	6	91	
State/Local	WI, State of	EDS	40.0		92	
Telecom	Advanced Telecommunications Corp.	EDS		7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Presidents Baking					
United States Borax and Chemical Corp					
Westmoreland Coal Co - Valley Forge, PA					
Bruno's					
Kooperative Forbundet (KF Group)	X	X	X	X	X
London Fog	X	X	X		X
Montgomery Ward & Co.					
Pearle Vision					
RJR-MacDonald Inc.					
Smith's Food & Drug Center					
Southland Corp			X	X	
Amusement & Music Operator Assoc					
ASK Computer Systems					
Capitol Records-EMI Music					
Emergency Networks Corp					
HFS Brands (Hotel Chain)					
Hospitality Franchise Systems Inc					
Loews Anatole Hotel, Dallas, TX					
Marine Spill Response Corp.					
National Car Rental					
NielsenMarketing Research	X				X
Postal Buddy Corp					
United Inns inc (Days Inn)					
Video Lottery Technology					
Florida, State of					
Michigan Department of Natural Resources					X
Michigan, Dept of Social Services Medical Services Administration					
New York City Department of Transportation					
Texas - State of					
Texas Comptroller's Office					
WI, State of					
Advanced Telecommunications Corp.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Telecom	LDDS Communications	EDS			92	
Telecom	Lenfest Group PA	EDS	5.0		92	
Telecom	Neodata series	EDS	5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS			92	
Telecom	Western Union Corp	EDS	250.0	10	90	
Transportation	Bulk Materials Inc (BMI)	EDS			93	
Transportation	Continental Airlines Holding	EDS	2100.0	10	91	
Transportation	USTravel	EDS	800.0	10	94	
Utilities	Wahington Water Power	EDS	50.0	10	92	
Wholesale	Del Monte Foods	EDS	150.0	10	92	
	CSC Corp	EDS		5	94	
	Harris Tector	EDS		10	94	
Foreign	Lever Nederland BV	EDS		3	91	
Services	Hitachi Data systems North America	EDS	20.0		90	
Services	World Cup USA	EDS	6.0		94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90	
Finance	Chase Manhattan Bank	FIServ	40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ	12.0		91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0		92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0		91	
Other	Dobbs Houses Inc	FIServ	10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric			92	
Disc Mfg	Earle M. Jorgensen	Genis	12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0		90	
Disc Mfg	Comshare	Genix	NA	3	94	
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90	
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94	
Disc Mfg	Libbey-Owens Ford	Genix		3	93	
Disc Mfg	New York Daily News	Genix	6.2	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
LLDS Communications					
Lenfest Group PA					
Neodata sercies					
Singapore Cablevision PTE, LTD					
Western Union Corp					
Bulk Materials Inc (BML)					
Continental Airlines Holding					
USTravel	Transportationital	X	X	X	X
Wahington Water Power					
Del Monte Foods					
CSC Corp					
Harris Tector					
Lever Nederland BV					
Hitachi Data systems North America					
World Cup USA					
CAMI Automotive Inc - Toronto Canada					
Cyprus Minerals					
Chase Manhattan Bank					
Community Federal Savings & Loan					
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)					
Federal Home Loan Bank - Milwaukee, WI					
Dobbs Houses Inc					
NY State Dept of Taxation	X	X			
Eastman Kodak Credit Corp					
Earle M. Jorgensen					
AM General Division of LTV Corp					
Armco Advanced Materials Co					
Bailey Controls - Cleveland					
Comshare	X		X	X	
Duracell Inc, Bethel, CT					
Jervis B Webb Company		X			
Libbey-Owens Ford					
New York Daily News					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Disc Mfg	Remington Arms	Genix	5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93	
Disc Mfg	UTA	Genix	14.5	5	93	
Education	Community College of Philadelphia	Genix	4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94	
Other	Scripps Howard	Genix	15.0		92	
Proc Mfg	American Tobacco	Genix	5.5	5	90	
Proc Mfg	Borden	Genix	12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix	8.0	5	93	
Proc Mfg	Heinz USA	Genix	10.0	7	89	
Proc Mfg	Michcon	Genix	30.0		92	
Proc Mfg	Whelting - Pittsburgh Steel Corp	Genix	70.0		91	
Retail	Gantos	Genix	11.0		92	
Services	Computer Technology Management	Genix	25.0	5	91	
Services	Master Data Center, Inc	Genix	0.8	3	92	
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0		94	
Medical	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95	
Telecom	Northern Telecom	Hewlett-Packard	12.0		89	
Foreign	IBM Canada	Hoskyns Group			92	
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92	
Disc Mfg	LSI Logic	I-NET	NA	5	94	
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91	
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)	80.0		92	
Finance	Capital Bank	IBM (ISSC)		5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0		91	
Finance	Comdata	IBM (ISSC)	120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91	
Finance	First American National	IBM (ISSC)		10	91	
Finance	First Boston	IBM (ISSC)	900.0	7	91	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Remington Arms					
Tran Company, (The)	X				
United Technologies Automotive	X				
UTA					
Community College of Philadelphia	X				
Royal Insurance of Charlotte	X		X		X
Scripps Howard					
American Tobacco					
Bordon	X				
Copperweld Corp					
Heinz USA					
Michcon					
Whelling - Pittsburgh Steel Corp					
Gantos					
Computer Technology Management					
Master Data Center, Inc					
GE Industrial and Power Systems (GE Power Systems)	x			X	
Fox Meyer Health Corporation					
Northern Telecom					
IBM Canada					
Bank of England					
Granada Group PLC					
LSI Logic	X		X		
McDonnell Douglas					
United Technologies					
Bank South Corp.					
California, State of - Social Services					
Capital Bank					
Chase Manhattan Bank of CT					
Comdata					
Commerce Bancshares-Inc					
Continental Bank Corp.					
First American National					
First Boston					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Finance	First Tennessee Bank	IBM (ISSC)	150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92	
Insurance	Equifax	IBM (ISSC)	650.0	10	93	
Medical	Health Dimensions Inc	IBM (ISSC)	20.0	5	92	
Medical	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0		93	
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93	
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92	
Process Mfg	Allied Signal Aerospace	IBM (ISSC)		3	94	
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)	60.0		91	
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92	
Retail	Hook Superx	IBM (ISSC)	70.0		93	
Retail	Jack Eckerd Corp.	IBM (ISSC)	320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)	75.0		91	
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93	
Retail	United Retail Group	IBM (ISSC)	25.0		92	
Retail	Zale Corp	IBM (ISSC)	200.0	10	92	
Services	Hertz Corp	IBM (ISSC)	80.0		93	
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0		91	
Transportation	Amtrak	IBM (ISSC)	500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0		91	
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93	
Transportation	Worldspan	IBM (ISSC)	50.0		92	
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94	
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0		91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC0		6	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
First Tennessee Bank					
Hibernia National Bank					
Riggs National Bank Corp.					
Southeast Banking Corp - Miami					
Equifax Europe					
El Camino Hospital	X			X	
Blue Cross & Blue Shield of NJ					
Equifax	X		X		
Health Dimensions Inc					
Kaiser Permanente (Oakland, CA)					
Armco Steel Corp					
Freeport McMoran					
Allied Signal Aerospace	X		X		
American's Favorite Chicken Co	X	X	X		
Cullum Companies Inc					
Harvest Foods					
Hook Superx					
Jack EckerdCorp.					
Miresel, Inc.	X				
Owen & Minor Inc.	X			X	
Supermarkets General Corp					
Thrifty Drug	X	X	X		
United Retail Group					
Zale Corp					
Hertz Corp					
New York City Transportationit Authority					
Amtrak	X		X	X	
Matson Navigation Co.					
Southern Pacific RR	X	X	X	X	
Worldspan					
Peco Energy	X	X	X	X	
Texas Utilities					X
Yankee Gas Services Co					
Bethship (Subsidiary of Bethlehem Steel)	X	X		X	

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0		93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92	
Foreign	AGT	ISM Information Systems	200.0	5	93	
Foreign	Shell Canada	ISM Information Systems			93	
Retail	Addis & Dey - Syracuse, NY	Litton	15.0		90	
Retail	Brooks Brothers - NY	Litton	12.0		90	
Services	Quotron	Litton	10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91	
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0		91	
State/Local	Washington, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0		92	
Finance	IBJ Schroder Bank & Trust Co	M&I Data Services	2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta	15.0		93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92	
Wholesale	J P Food Service	Martin Marietta	15.0		93	
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91	
Finance	J.P. Morgan	MCI	80.0	5	93	
Finance	Merrill Lynch & Co.	MCI	150.0	5	90	
State/Local	Minnesota, State of	MCI	150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93	
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0		92	
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0		92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp	5.0		92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0		92	
	DXI Inc	Mellon Bank Corp.	10.0		92	
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92	
Retail	Southland Corp	Micro Solutions	1.7	5	93	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Chase Manhattan Bank - Brazilian Data Center					
Alberta Energy Company Ltd					
Consumers Glass (of Consumer Packaging Inc)					
AGT					
Shell Canada					
Addis & Dey - Syracuse, NY					
Brooks Brothers - NY					
Quotron					
New York, City of - Parking Violations Bureau					
Veterans Affairs					
Washington, City of - Parking Ticket Processing					
D&N Bank (S/O D&N Financial Corp)					
IBJ Schroder Bank & Trust Co					
US Department of Housing & Urban Dev					
BKDA (Burger King)					
Utah, State of, Department of Employment Security					
J P Food Service					
Monarch Foods					
J.P. Morgan					
Merrill Lynch & Co.					
Minnesota, State of					
NASDAQ Stock Market					
National Steel Company					
Bank of Oklahoma					
Dollar Dry Dock Bank - White Plains, NY					
First Eastern Bank					
BP Oil Co.					
DXI Inc					
Bank of Baltimore					
Southland Corp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div	55.0		90	
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2		90	
Finance	Broad National Bank	Newtrend		7	93	
Finance	Financial Information Trust	Newtrend	40.0		92	
Foreign	Daikyaku Life Insurance	Nomura Research Institute		5	92	
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92	
Foreign	Europcar	Perot Systems	450.0	10	92	
Finance	First American Bankshares	Perot systems Corp	400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91	
Medical	American Medical Intl Inc.	Perot Systems Corp.	100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems	6.0		93	
Disc Mfg	Loffland Brothers	Power Computing	2.0		90	
Medical	EPIC Healthcare Group	Power Computing	12.0	5	93	
Proc Mfg	Apache Corp	Power Computing	7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing	12.0		92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5		91	
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0		90	
Disc Mfg	Black & Decker	PRC	20.0	5	91	
Federal	FBI	PRC	75.0	8	94	
Foreign	British Petroleum Co.	SAIC			93	UK
Education	Fairfield University	SCT	17.0	7	93	
Education	Florida Institute of Tech	SCT	8.0	7	92	
Education	George Washington Univ	SCT	42.0	5	91	
Education	Norwich University - VT	SCT	8.0	5	92	
Education	Unidentified University	SCT	13.0	5	92	
Education	University of the Pacific, CA	SCT	14.6	7	91	
State/Local	Peoria County, IL	SCT	16.0	7	92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
BP Canada Inc (Talisman Energy as of 1/1/93)					
TN, State of					
3 New Jersey Savings Banks					
Broad National Bank					
Financial Information Trust					
Daikyaku Life Insurance					
Canadian Post Office - Toronto					
Volkswagen of America					
East Midlands Electricity					
Europcar					
First American Bankshares					
NCNB Cor - Dallas					
Robert Plan Corp.					
American Medical Intl Inc.					
Farmers Insurance Group					
Loffland Brothers					
EPIC Healthcare Group					
Apache Corp					
Cincinnati Milacron					
Ocean Drilling & Exploration Co					
ORYX Energy Company					
Third Party Claims Management/Millennium Healthcare Inc.					
American Ultramar Ltd - Terrytown, NJ					
Black & Decker					
FBI		X			
British Petroleum Co.					
Fairfield University					
Florida Institute of Tech					
George Washington Univ					
Norwich University - VT					
Unidentified University					
University of the Pacific, CA					
Peoria County, IL					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
State/Local	Tooele County, UT	SCT	5.0	10	91	
State/Local	TX, Dallas, County of	SCT	35.0	7	91	
Foreign	British Petroleum Co.	Sema Group			93	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5		91	
Education	National Education Corp.	SHL Systemhouse	6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90	
Federal	US Postal Service	SHL Systemhouse	270.0	5	91	
Foreign	The Student Loan Company	SHL Systemhouse		3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92	
	Central Guaranty Trust company (Halifax, Nova Scotia)					
Foreign		SHL Systemhouse			92	
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0		92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		10	93	
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		10	94	
Medical	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92	
Medical	McGaw, Inc.	SHL Systemhouse	4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92	
Retail	Safeway	SHL Systemhouse	12.0		92	
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92	
	California Unemployment Insurance Appls Brd					
State/Local		SHL Systemhouse	2.5		92	
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0		92	
State/Local	MD, State of, Dept of H.R.	SHL Systemhouse	20.7		90	
Telecom	Motorola - Chicago	SHL Systemhouse	6.0		92	
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS	NA	5	94	
Disc Mfg	Rohr Inc.	SMS	12.0		95	
Disc Mfg	Varian Associates, Inc.	SMS			95	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Tooele County, UT					
TX, Dallas, County of					
British Petroleum Co.					
Pneumo Abex Corp.					
National Education Corp.					
US Department of Treasury					
US Postal Service					
The Student Loan Company					
AMOCO Petroleum Co, Calgary, Alberta					
Central Guaranty Trust company (Halifax, Nova Scotia)					
Mexican Finance Ministry					
Nova Scotia Government					
Petro-Canada, LTD					
Pro. Nova Scotia/MTT					
Transportation Canada					
Ultramar Corporation					
Vons Companies, The	X			X	
IBAX Healthcare Sol - NY					
McGaw, Inc.					
Fluor Daniel					
Safeway					
Browning-Ferris Industries					
California Unemployment Insurance Appis Brd					
California, LA, County Superior Court					
MD, State of, Dept of H.R.					
Motorola - Chicago					
CIBC/Wood Gundy					X
Alberta Municipal Affairs Dept	X	X			
Canada Post	X	X	X	X	
Greyhound of Canada	X	X	X	X	
AdobeAir	X	X			
Rohr Inc.					
Varian Associates, Inc.					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0		91	
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7		90	
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90	
Federal	Department of Labor	Sungaurd Computer	12.0	5	92	
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92	
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92	
Finance	Bank of A. Levy	Systematics	5.0	5	90	
Finance	Chittenden Bank	Systematics	1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91	
Finance	First Los Angeles Bank	Systematics	7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92	
Finance	Integra Bank	Systematics	8.0	5	91	
Finance	Liberty National Bancorp	Systematics	20.0	3	92	
Finance	Nationsbanc	Systematics	8.0	5	92	
Finance	Prudential Bank & Trust - Atlanta, GA	Systematics	10.0		90	
Finance	Republic Bank	Systematics	16.0		91	
Finance	Republic National Bank of New York	Systematics			93	
Finance	San Francisco Federal S&L	Systematics	4.0		90	
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92	
Finance	Terre Haute First National Bank	Systematics	3.0		92	
Finance	Western Farm Credit Bank	Systematics	NA	5	94	
Medical	Beverly Enterprises	Systematics	50.0	7	92	
State/Local	California Federal Bank	Systematics	5.0		92	
Telecom	GTE Corp	Systematics		10	93	
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuum Company	10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93	
Finance	Nationsbank Corp	Total System Services			92	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Canadian Dept of Energy, Mines & Resources					
Regional Municipality of Peel					
Supply & Services Canada					
Supply & Services Canada					
Transportation Canada					
Woodwards Limited					
Department of Labor					
Playtex Apparel					
British Petroleum Co.					
Anchor Savings Bank Fsb					
Bank of A. Levy					
Chittenden Bank					
Federal Home Loan Bank of San Francisco					
First Los Angeles Bank					
Guaranty Fed Savings bank					
Integra Bank					
Liberty National Bancorp					
Nationsbank					
Prudential Bank & Trust - Atlanta, GA					
Republic Bank					
Republic National Bank of New York					
San Francisco Federal S&L					
San Francisco Home Loan Bank					
Terre Haute First National Bank					
Western Farm Credit Bank	X	X			
Beverly Enterprises					
California Federal Bank					
GTE Corp					
Ministry of Finance					
Four Insurance CCS. (Financial Holding Corp)					
Allianz Life Insurance Co of North America					
Nationsbank Forp					

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S
Finance	Prudential Bank	Total Systems	35.0	5	93	
State/Local	NY, NY City HSNG/Presearvation/Dev	UKN	3.0		92	
Federal	Department of Justice	Unisys	100.0	5	94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Banco Espirito Santo	Unisys	4.4		94	
Finance	Chase Manhattan Bank	Unisys	8.0		94	
Finance	Co-operative Bank	Unisys		10	94	
Finance	Mitsui & Co.	Unisys	2.0	3	94	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden
Insurance	Target Life	Unisys	9.0	5	94	
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92	
Retail	Bass Taverns	Unisys	3.9		94	
Retail	Circle K Corporation	Unisys		5	94	
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94	
Retail	Supermercado Zona Sul	Unisys	2.5	5	94	
State/Local	California Republic Bank	Unisys	56.0	10	92	
State/Local	Chicago Parks	Unisys	8.0	7	94	
Transportation	Ford Motor Co.	Unisys	30.0	5	92	
Transportation	Subaru of America	Unisys	7.0	7	92	
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94	
Telecom	Continental Bank Corp.	Witel Comm Systems	70.0	5	92	
Transportation	GE Aerospace	Witel Comm Systems	20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94	

<u>CUSTOMER</u>	<u>PLATFORM OPERATIONS</u>	<u>APPLICATION OPERATIONS</u>	<u>NETWORK MANAGEMENT</u>	<u>DESKTOP SERVICES</u>	<u>BUSINESS OPERATIONS</u>
Prudential Bank					
NY, NY City HSNB/Preservation/Dev					
Department of Justice	X		X		
Banco Espirito Santo		X			
Banco Espirito Santo		X			
Chase Manhattan Bank	X	X			
Co-operative Bank	X	X			X
Mitsui & Co.		X			X
Ferro AB of Sweden					
Target Life	X				
Rexene Products Co.					
Bass Taverns		X			
Circle K Corporation	X	X	X	X	
Dairy Mart Convenience Stores, Inc	X	X			
Supermercado Zona Sul	X	X	X		
California Republic Bank					
Chicago Parks				X	
Ford Motor Co.					
Subaru of America					
Nasa - Larc					
McDonnell Douglas	X		X	X	
Continental Bank Corp.					
GE Aerospace					
Delta Airlines (Reservation Systems)	X	X			

INDUSTRY	CUSTOMER	VENDOR	VALUE (\$M)	LENGTH	YEAR	NON U.S.
Services	Trans Union of Chicago	Acxiom	125	8	94	
Services	Trans Union of Chicago	Acxiom	200	10	92	
Services	Transportation Union of Chicago	Acxiom	120-240	8	94	
Telecom	Ameritech	CBIS	50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94	
Telecom	McCaw Cellular	CBIS	600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS	8.5		94	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95	
Discrete Mfg	British Aerospace	CSC	1500.0	10	93	UK
Discrete Mfg	Ford of Europe	CSC	NA	5	94	UK
Discrete Mfg	Polaroid	CSC	10.0	5	95	
Federal	General Services Administration	CSC	157.0	4	94	
Federal	National Weather Service	CSC	30.5	5	95	
Finance	(MONY) Mutual Life Insurance Compan	CSC		7	94	
Foreign	Inland Revenue (UK)	CSC		3	95	
Medical	United Healthcare Corporation	CSC				
Proc Mfg	ICI Paints	CSC	50.0	5	95	
Process Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94	
Retail Dist	British Home Stores	CSC	100	4	95	
Services	Autoglass	CSC	50.0	10	95	
Telecom	Grupo Iusacell	CSC	50.0	5	94	
Telecom	Southern New England Telecom	CSC	200.0	7	95	
Utilities	San Diego Gas & Electric	CSC		10	94	
Federal	US Army	CSC (Subcontract to SAIC)	25.0	5	95	
	Microsoft	Digital		5	94	
Discrete Mfg	Amdahl	EDS		10	94	
Discrete Mfg	Bechtel	EDS			95	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		8	94	
Insurance	Mississippi Medicaid	EDS		2.8	94	
Medical	Diversified Pharmaceutical Svcs	EDS		7	94	
Services	Amusement & Music Operators Assoc	EDS		10	94	
Services	Video Lottery Technology	EDS		10	94	
	CLS Corp	EDS		5	94	
	Harris Tectel	EDS		9.9	94	
Finance	Chase Manhattan Bank	Fiserv	40	12	95	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP MANAGEMENT	APPLICATION MANAGEMENT	BUSINESS OPERATIONS
Trans Union of Chicago		X				
Trans Union of Chicago		X				
Transportation Union of Chicago	X					
Ameritech		X				
Centennial Cellular Corporation			X			
McCaw Cellular		X				
Unitel Communications of Toronto		X				
Hughes Aircraft	X	X	X	X		X
British Aerospace	X	X	X			
Ford of Europe	X	X				
Polaroid	X					
General Services Administration		X				
National Weather Service	X					X
(MONY) Mutual Life Insurance Compan	X	X	X	X		
Inland Revenue (UK)				X		
United Healthcare Corporation						
ICI Paints	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
British Home Stores		X				
Autoglass	X	X	X	X		
Grupo Iusacell						
Southern New England Telecom	X					
San Diego Gas & Electric	X					X
US Army		X				
Microsoft			X	X		
Amdahl						
Bechtel			X	X		
Blue Cross/Blue Shield of Arkansas						
Mississippi Medicaid						
Diversified Pharmaceutical Svcs	X		X			
Amusement & Music Operators Assoc						
Video Lottery Technology						
CLS Corp						
Harris Tectel						
Chase Manhattan Bank						X

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